

## Operating Budget Summary Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b>REVENUES</b>						
Fare Revenue	\$7,144,904	\$7,078,236	\$66,668	1%	\$7,205,297	-1%
LTF Sales Tax Revenue	7,771,309	7,771,309	0	0%	7,555,989	3%
FTA Operating Assistance	5,081,813	5,081,813	0	0%	5,065,847	0%
Measure A Sale Tax Revenue	2,014,211	2,014,211	0	0%	2,040,988	-1%
State & Local Operating Assistance	1,259,851	1,210,376	49,474	4%	1,376,654	-8%
Property Tax Revenue	1,213,312	1,155,536	57,777	5%	1,163,728	4%
Non-Transportation Income	836,396	836,396	0	0%	727,323	15%
<i>Total Operating Revenue</i>	<u>\$25,321,795</u>	<u>\$25,147,876</u>	<u>\$173,919</u>	<u>1%</u>	<u>\$25,135,826</u>	<u>1%</u>
<b>EXPENSES</b>						
Route Operations	\$16,183,824	\$15,785,453	\$398,370	3%	\$15,325,342	6%
Vehicle Maintenance	5,183,621	5,253,304	(69,683)	-1%	5,135,125	1%
Passenger Accommodations	1,464,072	1,620,975	(156,904)	-10%	1,434,536	2%
General Overhead	2,928,025	2,943,033	(15,008)	-1%	3,007,706	-3%
<i>Total Operating Expense</i>	<u>\$25,759,542</u>	<u>\$25,602,765</u>	<u>\$156,776</u>	<u>1%</u>	<u>\$24,902,709</u>	<u>3%</u>
<b>SURPLUS / (DEFICIT)</b>	<u><u>(\$437,746)</u></u>	<u><u>(\$454,889)</u></u>	<u><u>\$17,143</u></u>		<u><u>\$233,117</u></u>	

## Operating Revenue Summary

### Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>FARE REVENUE</u></b>						
Cash Fares & Tokens	\$2,136,896	\$2,075,016	\$61,880	3%	2,145,809	0%
Adult Passes	1,059,463	1,067,143	(7,680)	-1%	1,100,793	-4%
Youth Passes	513,370	502,314	11,056	2%	503,342	2%
Senior Passes	186,697	162,387	24,310	15%	173,436	8%
Mobility Passes	152,230	143,670	8,560	6%	148,451	3%
Day Passes	4,374	4,332	42	1%	4,610	-5%
Downtown-Waterfront Shuttle	1,096,278	1,096,278	0	0%	1,104,340	-1%
UCSB Contract Fares	1,037,135	1,037,135	0	0%	1,023,825	1%
SBCC Contract Fares	844,961	844,961	0	0%	880,169	-4%
Special Event Fares & Amtrak	78,500	110,000	(31,500)	-29%	89,882	-13%
City My Ride Program	35,000	35,000	0	0%	30,640	14%
<i>Subtotal</i>	<u>\$7,144,904</u>	<u>\$7,078,236</u>	<u>\$66,668</u>	1%	<u>\$7,205,297</u>	-1%
<b><u>NON-TRANSPORTATION INCOME</u></b>						
Advertising on Buses	\$550,000	\$550,000	\$0	0%	562,676	-2%
Interest on Investments	67,910	67,910	0	0%	26,256	###
Lease & Other Income	218,486	218,486	0	0%	138,391	58%
<i>Subtotal</i>	<u>\$836,396</u>	<u>\$836,396</u>	<u>\$0</u>	0%	<u>727,323</u>	15%
<b><u>GRANTS &amp; SUBSIDIES</u></b>						
TDA Sales Tax Revenue	\$7,771,309	\$7,771,309	\$0	0%	7,555,989	3%
FTA Formula Assistance	5,081,813	5,081,813	0	0%	5,065,847	0%
Measure A	2,014,211	2,014,211	0	0%	2,040,988	-1%
Property Tax Revenue	1,213,312	1,155,536	57,777	5%	1,163,728	4%
State & Local Operating Assistance	1,259,851	1,210,376	49,474	4%	1,376,654	-8%
<i>Subtotal</i>	<u>\$17,340,496</u>	<u>\$17,233,245</u>	<u>\$107,251</u>	1%	<u>17,203,206</u>	1%
<b>TOTAL OPERATING REVENUE</b>	<u>\$25,321,795</u>	<u>\$25,147,876</u>	<u>\$173,919</u>	1%	<u>25,135,826</u>	1%

## Operating Expense Summary

### Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>ROUTE OPERATIONS</u></b>						
Drivers	\$11,927,208	\$11,729,256	\$197,951	2%	\$11,186,156	7%
Dispatch & Supervision	787,219	789,377	(2,157)	0%	607,010	30%
Hiring & Training	361,737	305,457	56,279	18%	411,157	-12%
Risk & Safety	2,238,602	2,092,305	146,297	7%	2,169,919	3%
Transportation Subsidies	869,058	869,058	0	0%	951,100	-9%
<i>Subtotal</i>	<u>\$16,183,824</u>	<u>\$15,785,453</u>	<u>\$398,370</u>	3%	<u>\$15,325,342</u>	6%
<b><u>VEHICLE MAINTENANCE</u></b>						
Mechanics	\$1,244,509	\$1,269,331	(\$24,823)	-2%	\$1,100,806	13%
Cleaners & Fuelers	841,878	817,215	24,663	3%	829,817	1%
Supervision	497,103	576,516	(79,413)	-14%	557,162	-11%
Vehicle Consumables	1,668,132	1,665,892	2,240	0%	1,718,118	-3%
Bus Parts & Supplies	794,000	819,000	(25,000)	-3%	843,950	-6%
Vendor Services	82,500	57,500	25,000	43%	20,482	303%
Risk & Safety	55,500	47,850	7,650	16%	64,790	-14%
<i>Subtotal</i>	<u>\$5,183,621</u>	<u>\$5,253,304</u>	<u>(\$69,683)</u>	-1%	<u>\$5,135,125</u>	1%
<b><u>PASSENGER ACCOMMODATIONS</u></b>						
Passenger Facilities	\$449,464	\$532,848	(\$83,384)	-16%	\$541,883	-17%
Transit Development	297,774	388,762	(90,988)	-23%	320,323	-7%
Promotion & Information	436,275	443,520	(7,245)	-2%	315,990	38%
Fare Revenue Collection	280,559	255,846	24,713	10%	256,340	9%
<i>Subtotal</i>	<u>\$1,464,072</u>	<u>\$1,620,975</u>	<u>(\$156,904)</u>	-10%	<u>\$1,434,536</u>	2%
<b><u>GENERAL OVERHEAD</u></b>						
Finance	\$578,495	\$605,017	(\$26,522)	-4%	\$556,748	4%
Personnel	168,635	169,454	(819)	0%	166,030	2%
Utilities & Communication	246,501	219,501	27,000	12%	211,382	17%
Operating Facilities	360,478	340,709	19,769	6%	331,758	9%
District Administration	1,573,917	1,608,353	(34,436)	-2%	1,741,788	-10%
<i>Subtotal</i>	<u>\$2,928,025</u>	<u>\$2,943,033</u>	<u>(\$15,008)</u>	-1%	<u>\$3,007,706</u>	-3%
<b>TOTAL OPERATING EXPENSES</b>	<u>\$25,759,542</u>	<u>\$25,602,765</u>	<u>\$156,776</u>	1%	<u>\$24,902,709</u>	3%

## Route Operations Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>DRIVERS</u></b>						
Scheduled	\$6,802,661	\$6,791,024	\$11,637	0%	\$6,447,949	6%
Scheduled Overtime	417,939	316,079	101,860	32%	403,873	3%
Unscheduled Pay	258,975	258,532	443	0%	306,740	-16%
Driver Lite Duty	7,853	7,853	0	0%	8,790	-11%
FICA	645,471	640,412	5,059	1%	608,387	6%
Pension	941,216	941,216	0	0%	879,261	7%
Health	1,826,839	1,707,326	119,513	7%	1,656,155	10%
Sick Pay	199,355	199,355	0	0%	128,672	55%
Vacation Pay	464,099	524,999	(60,900)	-12%	430,413	8%
Holiday Pay	247,379	247,379	0	0%	226,561	9%
Other Pay	39,267	26,178	13,089	50%	28,661	37%
Unemployment Insurance	33,904	33,904	0	0%	31,173	9%
Uniforms	42,250	35,000	7,250	21%	29,521	43%
<i>Drivers Subtotal</i>	<u>\$11,927,208</u>	<u>\$11,729,256</u>	<u>\$197,951</u>	2%	<u>\$11,186,156</u>	7%
<b><u>DISPATCH &amp; SUPERVISION</u></b>						
Supervisors	\$323,915	\$323,915	\$0	0%	\$208,938	55%
Staff	172,224	172,224	0	0%	173,586	-1%
FICA	43,495	43,495	0	0%	32,523	34%
Pension	38,053	38,053	0	0%	39,156	-3%
Health	135,501	137,658	(2,157)	-2%	86,695	56%
Sick Pay	7,370	7,370	0	0%	7,642	-4%
Vacation Pay	34,000	34,000	0	0%	33,438	2%
Holiday Pay	19,350	19,350	0	0%	14,221	36%
Other Paid Leave	11,708	11,708	0	0%	9,738	20%
Unemployment Insurance	1,603	1,603	0	0%	1,073	49%
<i>Dispatch &amp; Supervision Subtotal</i>	<u>\$787,219</u>	<u>\$789,377</u>	<u>(\$2,157)</u>	0%	<u>\$607,010</u>	30%
<b><u>HIRING &amp; TRAINING</u></b>						
Staff	\$35,252	\$35,252	\$0	0%	\$35,913	-2%
Student Drivers	93,186	36,905	56,281	153%	111,585	-16%
Existing Drivers/Supers	128,894	128,894	0	0%	135,485	-5%
FICA	20,551	16,246	4,305	27%	14,417	43%
Pension	10,731	10,731	0	0%	13,251	-19%
Health	24,100	24,348	(247)	-1%	30,867	-22%
Sick Pay	1,961	1,961	0	0%	2,164	-9%
Vacation Pay	5,290	5,290	0	0%	13,925	-62%
Holiday Pay	3,345	3,345	0	0%	4,080	-18%
Other Paid Leave	713	713	0	0%	1,297	-45%
Unemployment Insurance	113	113	0	0%	585	-81%
Medical Exams & License Fees	25,600	25,600	0	0%	35,124	-27%
Employment Advertising	6,000	6,000	0	0%	6,958	-14%
Training, Travel & Meetings	6,000	10,060	(4,060)	-40%	5,506	9%
<i>Hiring &amp; Training Subtotal</i>	<u>\$361,737</u>	<u>\$305,457</u>	<u>\$56,279</u>	18%	<u>\$411,157</u>	-12%

## Route Operations Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>RISK &amp; SAFETY</u></b>						
<b>Wages &amp; Benefits</b>						
Staff	\$147,331	\$147,331	\$0	0%	\$145,161	1%
Supervisors	304,753	304,753	0	0%	283,996	7%
Driver Accident Pay	1,832	1,832	0	0%	1,962	-7%
FICA	40,871	40,871	0	0%	39,750	3%
Pension	49,398	49,398	0	0%	47,951	3%
Health	95,975	96,778	(803)	-1%	89,107	8%
Sick Pay	5,623	5,623	0	0%	11,733	-52%
Vacation Pay	34,018	34,018	0	0%	44,260	-23%
Holiday Pay	16,428	16,428	0	0%	16,069	2%
Other Paid Leave	24,273	24,273	0	0%	26,052	-7%
Unemployment Insurance	1,459	1,459	0	0%	1,356	8%
	<u>\$721,961</u>	<u>\$722,764</u>	<u>(\$803)</u>	0%	<u>\$707,397</u>	2%
<b>Public Liability</b>						
Professional Services	\$142,585	\$112,585	\$30,000	27%	\$326,978	-56%
Insurance	270,138	270,138	0	0%	261,424	3%
Current Year Incident Payouts	50,000	50,000	0	0%	13,442	272%
Current Year Incident Reserves	100,000	100,000	0	0%	18,002	455%
Prior Years Incident Payouts	125,000	125,000	0	0%	144,766	-14%
Change in Prior Years Reserves	(125,000)	(125,000)	0	0%	(115,000)	9%
	<u>\$562,723</u>	<u>\$532,723</u>	<u>\$30,000</u>	6%	<u>\$649,612</u>	-13%
<b>Workers' Compensation</b>						
Professional Services	\$251,745	\$251,745	\$0	0%	\$325,498	-23%
Insurance	104,500	87,400	17,100	20%	76,727	36%
Current Year Incident Payouts	125,000	125,000	0	0%	28,545	338%
Current Year Incident Reserves	400,000	300,000	100,000	33%	517,823	-23%
Prior Years Incident Payouts	350,000	350,000	0	0%	544,941	-36%
Change in Prior Years Reserves	(300,000)	(300,000)	0	0%	(700,072)	-57%
Miscellaneous Risk & Safety	22,673	22,673	0	0%	19,448	17%
	<u>\$953,918</u>	<u>\$836,818</u>	<u>\$117,100</u>	14%	<u>\$812,910</u>	17%
<i>Risk &amp; Safety Subtotal</i>	<u>\$2,238,602</u>	<u>\$2,092,305</u>	<u>\$146,297</u>	7%	<u>\$2,169,919</u>	3%
<b><u>TRANSPORTATION SUBSIDIES</u></b>						
ADA Paratransit Service	\$869,058	\$869,058	\$0	0%	\$851,100	2%
ADA Paratransit Service - Capital	\$0	\$0	0	n/a	100,000	
<i>Transportation Subsidies Subtotal</i>	<u>\$869,058</u>	<u>\$869,058</u>	<u>\$0</u>	0%	<u>\$951,100</u>	-9%
<b>TOTAL ROUTE OPERATIONS</b>	<u><u>\$16,183,824</u></u>	<u><u>\$15,785,453</u></u>	<u><u>\$398,370</u></u>	3%	<u><u>\$15,325,342</u></u>	6%

## Vehicle Maintenance Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>MECHANICS</u></b>						
Mechanics	\$725,095	\$729,534	(\$4,439)	-1%	\$636,772	14%
Less Mechanic Labor Capitalization	(30,607)	(29,955)	(652)	2%	(17,699)	73%
Mechanics-OT	37,526	36,962	564	2%	45,078	-17%
FICA	69,789	71,803	(2,014)	-3%	58,962	18%
Pension	91,833	91,393	439	0%	79,096	16%
Health	170,095	164,251	5,845	4%	145,324	17%
Sick Pay	23,811	23,711	99	0%	27,893	-15%
Vacation Pay	93,551	116,938	(23,388)	-20%	61,861	51%
Holiday Pay	30,754	29,955	799	3%	26,679	15%
Other Paid Leave	1,538	1,498	40	3%	3,342	-54%
Unemployment Insurance	2,955	2,941	14	0%	2,992	-1%
Uniforms	16,000	16,000	0	0%	16,206	-1%
Tool Allowance	12,169	14,300	(2,131)	-15%	14,300	-15%
<i>Mechanics Subtotal</i>	<u>\$1,244,509</u>	<u>\$1,269,331</u>	<u>(\$24,823)</u>	-2%	<u>\$1,100,806</u>	13%
<b><u>CLEANERS &amp; FUELERS</u></b>						
Service Workers	\$480,689	\$457,799	\$22,890	5%	\$463,354	4%
FICA	41,752	40,000	1,751	4%	39,244	6%
Pension	73,364	73,364	0	0%	70,825	4%
Health	168,480	168,458	22	0%	176,213	-4%
Sick Pay	10,707	10,707	0	0%	11,144	-4%
Vacation Pay	32,072	32,072	0	0%	33,600	-5%
Holiday Pay	20,292	20,292	0	0%	17,547	16%
Other Paid Leave	2,012	2,012	0	0%	362	456%
Unemployment Insurance	2,743	2,743	0	0%	2,543	8%
Uniforms	6,552	6,552	0	0%	8,745	-25%
Medical Exams & License Fees	3,216	3,216	0	0%	6,240	-48%
<i>Cleaners &amp; Fuelers Subtotal</i>	<u>\$841,878</u>	<u>\$817,215</u>	<u>\$24,663</u>	3%	<u>\$829,817</u>	1%
<b><u>SUPERVISION</u></b>						
Staff	\$313,302	\$351,793	(\$38,490)	-11%	\$336,477	-7%
FICA	26,713	29,691	(2,978)	-10%	29,382	-9%
Pension	31,670	38,812	(7,143)	-18%	33,650	-6%
Health	73,870	102,862	(28,993)	-28%	92,121	-20%
Sick Pay	4,464	3,678	786	21%	8,695	-49%
Vacation Pay	18,846	19,546	(700)	-4%	26,620	-29%
Holiday Pay	10,750	12,586	(1,836)	-15%	13,248	-19%
Other Paid Leave	2,457	2,517	(60)	-2%	7,640	-68%
Unemployment Insurance	905	905	0	0%	1,425	-36%
Training, Travel & Meetings	14,125	14,125	0	0%	7,904	79%
<i>Supervision Subtotal</i>	<u>\$497,103</u>	<u>\$576,516</u>	<u>(\$79,413)</u>	-14%	<u>\$557,162</u>	-11%

## Vehicle Maintenance Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>VEHICLE CONSUMABLES</u></b>						
Bus Fuel	\$1,309,432	\$1,307,192	\$2,240	0%	\$1,366,450	-4%
Oil & Lubricants	115,000	115,000	0	0	\$115,054	
Electric Vehicle Power	72,000	72,000	0	0%	64,656	11%
Tire Lease	161,700	161,700	0	0%	162,044	0%
Tire Mounting	10,000	10,000	0	0%	9,914	1%
<i>Vehicle Consumables Subtotal</i>	<u>\$1,668,132</u>	<u>\$1,665,892</u>	<u>\$2,240</u>	0%	<u>\$1,718,118</u>	-3%
<b><u>VEHICLE PARTS &amp; SUPPLIES</u></b>						
Bus Parts Issued	\$700,000	\$725,000	(\$25,000)	-3%	\$759,334	-8%
Shop Supplies	70,000	70,000	0	0%	64,077	9%
Bus Servicing Supplies	10,000	10,000	0	0%	7,884	27%
Hazmat Disposal & Compliance	14,000	14,000	0	0%	12,655	11%
<i>Vehicle Part &amp; Supplies Subtotal</i>	<u>\$794,000</u>	<u>\$819,000</u>	<u>(\$25,000)</u>	-3%	<u>\$843,950</u>	-6%
<b><u>VENDOR BUS REPAIRS</u></b>						
Vandalism Repairs	\$5,000	\$5,000	\$0	0%	\$5,236	-5%
Accident Damage Repairs	5,000	5,000	0	0%	642	679%
Accident Claim Collections	(2,500)	(2,500)	0	0%	(23,583)	-89%
Other Vendor Repairs	75,000	50,000	25,000	50%	38,187	96%
<i>Vendor Bus Repairs Subtotal</i>	<u>\$82,500</u>	<u>\$57,500</u>	<u>\$25,000</u>	43%	<u>\$20,482</u>	303%
<b><u>RISK &amp; SAFETY</u></b>						
Workers' Comp Services	\$20,000	\$13,250	\$6,750	51%	\$20,708	-3%
Workers' Comp Insurance	5,500	4,600	900	20%	7,600	-28%
Current Year Incident Payouts	10,000	10,000	0	0%	0	n/a
Current Year Incident Reserves	20,000	20,000	0	0%	0	n/a
Prior Years Incident Payouts	150,000	150,000	0	0%	14,079	965%
Change in Prior Years Reserves	(150,000)	(150,000)	0	0%	22,403	-770%
<i>Risk &amp; Safety Subtotal</i>	<u>\$55,500</u>	<u>\$47,850</u>	<u>\$7,650</u>	16%	<u>\$64,790</u>	-14%
<b>TOTAL VEHICLE MAINTENANCE</b>	<u><u>\$5,183,621</u></u>	<u><u>\$5,253,304</u></u>	<u><u>(\$69,683)</u></u>	-1%	<u><u>\$5,135,125</u></u>	1%

## Passenger Accommodations Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>PASSENGER FACILITIES</u></b>						
<b>Wages &amp; Benefits</b>						
Supervisors	\$126,542	\$126,542	\$0	0%	\$173,707	-27%
TC Advisors	73,731	122,571	(48,840)	-40%	89,294	-17%
Staff	39,808	39,808	0	0%	42,139	-6%
FICA	20,700	24,591	(3,890)	-16%	25,713	-19%
Pension	26,491	26,491	0	0%	19,818	34%
Health	86,054	114,695	(28,641)	-25%	86,921	-1%
Sick Pay	3,987	3,824	163	4%	10,119	-61%
Vacation Pay	14,188	15,527	(1,339)	-9%	25,155	-44%
Holiday Pay	10,576	11,246	(670)	-6%	8,832	20%
Other Paid Leave	1,762	1,929	(167)	-9%	3,310	-47%
Unemployment Insurance	1,015	1,015	0	0%	2,244	-55%
	<u>\$404,856</u>	<u>\$488,240</u>	<u>(\$83,384)</u>	<u>-17%</u>	<u>\$487,252</u>	<u>-17%</u>
<b>Buildings &amp; Grounds</b>						
TC Contract Maintenance	\$31,717	\$31,717	\$0	0%	\$36,310	-13%
TC Repairs/Supplies	5,000	5,000	0	0%	13,521	-63%
Bus Stop Repairs/Supplies	5,000	5,000	0	0%	2,480	102%
TC Property Insurance	2,891	2,891	0	0%	2,320	25%
	<u>\$44,608</u>	<u>\$44,608</u>	<u>\$0</u>	<u>0%</u>	<u>\$54,631</u>	<u>-18%</u>
<i>Passenger Facilities Subtotal</i>	<u><i>\$449,464</i></u>	<u><i>\$532,848</i></u>	<u><i>(\$83,384)</i></u>	<u><i>-16%</i></u>	<u><i>\$541,883</i></u>	<u><i>-17%</i></u>
<b><u>TRANSIT DEVELOPMENT</u></b>						
Staff	\$174,221	\$185,343	(\$11,122)	-6%	\$194,500	-10%
FICA	15,436	16,406	(970)	-6%	17,599	-12%
Pension	20,178	21,445	(1,268)	-6%	23,246	-13%
Health	46,666	47,778	(1,112)	-2%	50,261	-7%
Sick Pay	6,065	6,256	(191)	-3%	7,840	-23%
Vacation Pay	14,315	15,047	(731)	-5%	9,568	50%
Holiday Pay	7,826	8,314	(488)	-6%	8,370	-6%
Other Paid Leave	2,348	2,494	(146)	-6%	7,548	-69%
Unemployment Insurance	679	679	0	0%	630	8%
Training, Travel & Meetings	5,000	5,000	0	0%	761	557%
Planning Services & Supplies	5,040	80,000	(74,960)	-94%	0	n/a
<i>Transit Development Subtotal</i>	<u><i>\$297,774</i></u>	<u><i>\$388,762</i></u>	<u><i>(\$90,988)</i></u>	<u><i>-23%</i></u>	<u><i>\$320,323</i></u>	<u><i>-7%</i></u>



## Passenger Accommodations Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>PROMOTION &amp; INFORMATION</u></b>						
<b>Wages &amp; Benefits</b>						
Staff	\$113,358	\$117,641	(\$4,283)	-4%	\$100,311	13%
FICA	9,625	10,097	(471)	-5%	8,758	10%
Pension	12,582	13,198	(616)	-5%	7,503	68%
Health	20,117	20,342	(225)	-1%	18,244	10%
Sick Pay	2,106	2,919	(813)	-28%	2,990	-30%
Vacation Pay	3,493	5,076	(1,584)	-31%	9,315	-63%
Holiday Pay	5,493	5,076	416	8%	4,660	18%
Other Paid Leave	1,373	1,269	104	8%	1,465	-6%
Unemployment Insurance	679	452	226	50%	557	22%
	<u>\$168,825</u>	<u>\$176,070</u>	<u>(\$7,245)</u>	<u>-4%</u>	<u>\$153,803</u>	<u>10%</u>
<b>Outside Services</b>						
Media Ad Placement	15,000	15,000	0	0%	2,500	500%
Brochures & Publications	19,200	19,200	0	0%	7,569	154%
Market Research	8,500	8,500	0	0%	0	n/a
Promotional Giveaways	15,000	15,000	0	0%	3,285	357%
Bus/Shuttle Decorations	1,500	1,500	0	0%	4,096	-63%
Other Promotions	94,300	94,300	0	0%	34,696	172%
Route Schedules & Information	109,950	109,950	0	0%	107,271	2%
Training, Travel & Meetings	4,000	4,000	0	0%	2,770	44%
	<u>\$267,450</u>	<u>\$267,450</u>	<u>\$0</u>	<u>0%</u>	<u>\$162,187</u>	<u>65%</u>
<i>Promotion &amp; Information Subtotal</i>	<u><i>\$436,275</i></u>	<u><i>\$443,520</i></u>	<u><i>(\$7,245)</i></u>	<u><i>-2%</i></u>	<u><i>\$315,990</i></u>	<u><i>38%</i></u>
<b><u>FARE REVENUE COLLECTION</u></b>						
<b>Wages &amp; Benefits</b>						
Staff	\$132,468	\$108,288	\$24,180	22%	\$102,376	29%
FICA	11,595	9,787	1,808	18%	9,242	25%
Pension	12,794	12,794	0	0%	12,356	4%
Health	53,690	54,872	(1,181)	-2%	55,659	-4%
Sick Pay	2,786	3,331	(546)	-16%	5,350	-48%
Vacation Pay	9,326	9,326	0	0%	6,421	45%
Holiday Pay	4,663	4,663	0	0%	2,958	58%
Other Paid Leave	2,331	2,331	0	0%	1,274	83%
Unemployment Insurance	905	452	452	100%	420	115%
	<u>\$230,559</u>	<u>\$205,846</u>	<u>\$24,713</u>	<u>12%</u>	<u>\$196,056</u>	<u>18%</u>
<b>Outside Services</b>						
Fare Processing	\$15,000	\$15,000	\$0	0%	\$13,616	10%
Farebox Parts & Repairs	15,000	15,000	0	0%	23,580	-36%
Tickets, Tokens & Transfers	20,000	20,000	0	0%	23,088	-13%
	<u>\$50,000</u>	<u>\$50,000</u>	<u>\$0</u>	<u>0%</u>	<u>\$60,284</u>	<u>-17%</u>
<i>Fare Revenue Collection Subtotal</i>	<u><i>\$280,559</i></u>	<u><i>\$255,846</i></u>	<u><i>\$24,713</i></u>	<u><i>10%</i></u>	<u><i>\$256,340</i></u>	<u><i>-8%</i></u>
<b>TOTAL PSNGR ACCOMMODATIONS</b>	<u><b><i>\$1,464,072</i></b></u>	<u><b><i>\$1,620,975</i></b></u>	<u><b><i>(\$156,904)</i></b></u>	<u><b><i>-10%</i></b></u>	<u><b><i>\$1,434,536</i></b></u>	<u><b><i>-1%</i></b></u>

## General Overhead Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>FINANCE</u></b>						
Staff	\$319,940	\$338,415	(\$18,475)	-5%	\$318,117	1%
FICA	28,224	29,670	(1,446)	-5%	28,000	1%
Pension	36,894	38,785	(1,891)	-5%	36,640	1%
Health	78,422	82,699	(4,277)	-5%	80,743	-3%
Sick Pay	6,528	6,960	(432)	-6%	6,281	4%
Vacation Pay	22,344	22,344	0	0%	24,101	-7%
Holiday Pay	14,001	14,001	0	0%	13,645	3%
Other Paid Leave	6,125	6,125	0	0%	6,018	2%
Unemployment Insurance	1,018	1,018	0	0%	1,001	2%
Financial Audit Services	65,000	65,000	0	0%	42,202	54%
<i>Finance Subtotal</i>	<u>\$578,495</u>	<u>\$605,017</u>	<u>(\$26,522)</u>	-4%	<u>\$556,748</u>	4%
<b><u>PERSONNEL</u></b>						
Staff	\$101,909	\$101,909	\$0	0%	\$100,450	1%
FICA	8,735	8,735	0	0%	8,434	4%
Pension	11,419	11,419	0	0%	10,669	7%
Health	33,454	34,273	(819)	-2%	34,471	-3%
Sick Pay	1,217	1,217	0	0%	2,468	-51%
Vacation Pay	4,392	4,392	0	0%	2,990	47%
Holiday Pay	4,780	4,780	0	0%	4,225	13%
Other Paid Leave	2,390	2,390	0	0%	2,008	19%
Unemployment Insurance	339	339	0	0%	315	8%
<i>Personnel Subtotal</i>	<u>\$168,635</u>	<u>\$169,454</u>	<u>(\$819)</u>	0%	<u>\$166,030</u>	2%
<b><u>UTILITIES</u></b>						
Telephone & Data Communications	\$72,140	\$72,140	\$0	0%	\$68,182	6%
Power, Water & Refuse	162,000	135,000	27,000	20%	132,540	22%
Two-Way Radios	12,360	12,360	0	0%	10,660	16%
<i>Utilities Subtotal</i>	<u>\$246,501</u>	<u>\$219,501</u>	<u>\$27,000</u>	12%	<u>\$211,382</u>	17%
<b><u>OPERATING FACILITIES</u></b>						
<b>Wages &amp; Benefits</b>						
Staff	\$57,022	\$57,022	\$0	0%	\$57,726	-1%
FICA	4,921	4,921	0	0%	5,020	-2%
Pension	6,433	6,433	0	0%	6,625	-3%
Health	9,940	10,171	(231)	-2%	10,237	-3%
Sick Pay	872	872	0	0%	1,064	-18%
Vacation Pay	3,711	3,711	0	0%	5,223	-29%
Holiday Pay	2,474	2,474	0	0%	2,411	3%
Other Paid Leave	247	247	0	0%	245	1%
Unemployment Insurance	226	226	0	0%	210	8%
	<u>\$85,846</u>	<u>\$86,077</u>	<u>(\$231)</u>	0%	<u>\$88,761</u>	-3%

## General Overhead Detail Fiscal Year 2017-18

	FY 17-18 Budget		Budget Change		FY 16-17	Var
	Revised	Original	Amount	%	Actual	%
<b><u>OPERATING FACILITIES (cont'd)</u></b>						
<b>Service Vehicles</b>						
Parts & Repairs	\$30,000	\$20,000	\$10,000	50%	\$30,414	-1%
Fuel	60,000	50,000	10,000	20%	48,619	23%
	<u>\$90,000</u>	<u>\$70,000</u>	<u>\$20,000</u>	29%	<u>\$79,033</u>	14%
<b>Buildings &amp; Grounds</b>						
Contract Maintenance	\$83,360	\$83,360	\$0	0%	\$80,497	4%
Overpass Site Maintenance	5,500	5,500	0	0%	106	n/a
B&G Repairs/Supplies	40,000	40,000	0	0%	35,180	14%
Property Insurance	55,771	55,771	0	0%	48,181	16%
	<u>\$184,631</u>	<u>\$184,631</u>	<u>\$0</u>	0%	<u>\$163,964</u>	13%
<i>Operating Facilities Subtotal</i>	<u><i>\$360,478</i></u>	<u><i>\$340,709</i></u>	<u><i>\$19,769</i></u>	6%	<u><i>\$331,758</i></u>	12%
<b><u>DISTRICT ADMINISTRATION</u></b>						
<b>Wages &amp; Benefits</b>						
Staff	\$510,744	\$558,463	(\$47,719)	-9%	\$532,516	-4%
Bus Ad Revenue Placement	2,264	2,264	0	0%	55	n/a
FICA	45,370	49,964	(4,594)	-9%	43,210	5%
Pension	59,307	65,312	(6,005)	-9%	61,423	-3%
Health	123,978	147,455	(23,477)	-16%	125,663	-1%
Sick Pay	8,165	10,467	(2,301)	-22%	11,373	-28%
Vacation Pay	54,058	54,005	53	0%	42,681	27%
Holiday Pay	15,464	23,222	(7,758)	-33%	22,744	-32%
Other Paid Leave	4,639	6,967	(2,327)	-33%	10,421	-55%
Unemployment Insurance	1,093	1,697	(603)	-36%	1,365	-20%
	<u>\$825,083</u>	<u>\$919,814</u>	<u>(\$94,732)</u>	-10%	<u>\$851,451</u>	
<b>Administrative Services</b>						
Directors Fees	\$12,600	\$12,600	\$0	0%	\$9,780	29%
Public Officials Insurance	67,040	67,040	0	0%	62,454	7%
Legal Counsel	85,000	85,000	0	0%	106,975	-21%
Pension Administration	2,500	2,500	0	0%	0	n/a
Office Equipment Maintenance	165,000	165,000	0	0%	169,670	-3%
Miscellaneous Services	138,694	93,398	45,296	48%	85,977	61%
Office & Computer Supplies	45,000	45,000	0	0%	43,415	4%
Dues & Subscriptions	55,000	55,000	0	0%	52,997	4%
Conferences, Meetings & Training	19,000	19,000	0	0%	14,268	33%
Employee Relations	20,000	20,000	0	0%	21,515	-7%
Retiree Health Insurance	60,000	60,000	0	0%	263,133	-77%
Mandated Fees & Permits	40,000	40,000	0	0%	39,543	1%
Bus Ad Revenue Program	9,000	9,000	0	0%	10,340	-13%
Misc. Expenses & Losses	30,000	15,000	15,000	100%	10,270	192%
	<u>\$748,834</u>	<u>\$688,538</u>	<u>\$60,296</u>	9%	<u>\$890,337</u>	-16%
<i>District Administration Subtotal</i>	<u><i>\$1,573,917</i></u>	<u><i>\$1,608,353</i></u>	<u><i>(\$34,436)</i></u>	-2%	<u><i>\$1,741,788</i></u>	-8%
<b>TOTAL GENERAL OVERHEAD</b>	<u><b>\$2,928,025</b></u>	<u><b>\$2,943,033</b></u>	<u><b>(\$15,008)</b></u>	-1%	<u><b>\$3,007,706</b></u>	-1%

# Capital Project Detail

Fiscal Year 2017-18

	Revised Budget	Original Budget	Variance
<b><u>REVENUE VEHICLE PURCHASES</u></b>			
40' Diesel Buses (10)	\$5,300,000	\$5,000,000	\$300,000
40' Electric Buses (4)	3,750,000	2,000,000	1,750,000
30' Electric Buses (8)	3,200,000	3,100,000	100,000
30' Electric Buses-Capital Lease (6)	2,329,000	2,329,000	0
40' SAMTRANS 2003 Gillig Buses (17)	300,000	0	300,000
Subtotal	<u>\$14,879,000</u>	<u>\$12,429,000</u>	<u>\$2,450,000</u>
<b><u>REVENUE VEHICLE IMPROVEMENTS</u></b>			
Bus Refurbishing	\$100,000	\$300,000	(\$200,000)
Diesel Fleet Drivetrains	250,000	200,000	50,000
Hybrid Bus Battery Replacements	375,000	450,000	(75,000)
Subtotal	<u>\$725,000</u>	<u>\$950,000</u>	<u>(\$225,000)</u>
<b><u>OPERATING FACILITIES</u></b>			
Canopy Improvements *	\$115,000	\$0	\$115,000
Shop Structural & Roof Upgrades	225,000	225,000	0
Charging Infrastructure	350,000	0	350,000
Security Upgrades	83,000	83,000	0
Operating Facilities Allowance	75,000	75,000	0
Calle Real Development	200,000	100,000	100,000
Subtotal	<u>\$1,048,000</u>	<u>\$483,000</u>	<u>\$565,000</u>
<b><u>PASSENGER FACILITIES</u></b>			
TC Renovation Project	\$2,400,000	\$2,400,000	\$0
Bus Stop Upgrades & Allowance	200,000	600,000	(400,000)
Subtotal	<u>\$2,600,000</u>	<u>\$3,000,000</u>	<u>(\$400,000)</u>
<b><u>INTELLIGENT TRANSPORTATION SYSTEMS</u></b>			
AVL Project (AIM) *	\$475,000	\$150,000	\$325,000
Advanced Fare Collection System	75,000	0	75,000
Smartcard Project	50,000	150,000	(100,000)
Subtotal	<u>\$600,000</u>	<u>\$300,000</u>	<u>\$300,000</u>
<b><u>INFORMATION SYSTEMS</u></b>			
Fuel & Mileage Monitoring System	\$100,000	\$150,000	(\$50,000)
Software Systems Upgrades	175,000	175,000	0
IT Infrastructure Allowance	50,000	50,000	0
Subtotal	<u>\$325,000</u>	<u>\$375,000</u>	<u>(\$50,000)</u>
<b><u>OTHER EQUIPMENT</u></b>			
Shop Equipment Allowance	\$75,000	\$75,000	\$0
Service Vehicles	200,000	200,000	0
Fare Collection & Radio Allowance	25,000	25,000	0
Office Furniture Allowance	25,000	25,000	0
Subtotal	<u>\$325,000</u>	<u>\$325,000</u>	<u>\$0</u>
<b>Total Capital Projects</b>	<b><u>\$20,502,000</u></b>	<b><u>\$17,862,000</u></b>	<b><u>\$2,640,000</u></b>

\* Carryover from FY 16-17