

BOARD OF DIRECTORS AGENDA

REGULAR MEETING of the BOARD OF DIRECTORS of the SANTA BARBARA METROPOLITAN TRANSIT DISTRICT A Public Agency Tuesday, June 4, 2019 8:30 AM John G. Britton Auditorium 550 Olive Street, Santa Barbara, CA 93101

1. CALL TO ORDER

2. ROLL CALL OF THE BOARD MEMBERS

Dave Davis (Chair), David Tabor (Vice Chair), Bill Shelor (Secretary), Olivia Rodriguez (Director), Dick Weinberg (Director), Chuck McQuary (Director), Paula Perotte (Director).

3. REPORT REGARDING POSTING OF AGENDA

CONSENT CALENDAR

- 4. APPROVAL OF PRIOR MINUTES (ATTACHMENT ACTION MAY BE TAKEN) The Board of Directors will be asked to approve the draft minutes for the meeting of May 21, 2019.
- CASH REPORT (ATTACHMENT ACTION MAY BE TAKEN) The Board of Directors will be asked to review and approve the Cash Reports from May 11, 2019, through May 24, 2019.

THIS CONCLUDES THE CONSENT CALENDAR

6. PUBLIC COMMENT

Members of the public may address the Board of Directors on items within the jurisdiction of the Board that are not scheduled for public hearing. The time allotted per speaker will be at the discretion of the Board Chair. If you wish to address the Board under this item number, please complete and deliver to the MTD Board Clerk a "Request to Speak" form that includes both a description of the subject you wish to address and, if applicable, the agenda item number for which you would like to comment. Additional public comment will be allowed during each agenda item, including closed session items. Forms are available at <u>www.sbmtd.gov</u> and at MTD Administrative offices.

7. OPERATING AND CAPITAL BUDGET FOR FISCAL YEAR 2019-20 - (ATTACHMENT - ACTION MAY BE TAKEN)

Staff will recommend that the Board review and consider adoption of the revised draft of the Operating and Capital Budget for Fiscal Year 2019-20.

8. FISCAL YEAR 2018-19 THIRD QUARTER PERFORMANCE REPORTS - (INFORMATIONAL)

Staff will present Performance Reports for the third quarter and nine-month period ending March 31, 2019 of Fiscal Year 2018-19.

9. AT-LARGE BOARD MEMBER POSITION - (INFORMATIONAL) The Board will hold a discussion regarding the status of MTD's "At-large" Director position, currently filled by Bill Shelor. Mr. Shelor's current term is set to end on July 21, 2019.

10. GENERAL MANAGER'S REPORT - (INFORMATIONAL) The General Manager will provide an update on district activities.

11. OTHER BUSINESS AND REPORTS - (INFORMATIONAL) The Board will report on other related public transit issues and committee meetings.

PUBLIC COMMENT RELATED TO CLOSED SESSION ITEM(S) WILL BE ALLOWED BEFORE THE RECESS

12. RECESS TO CLOSED SESSION: CONFERENCE WITH LABOR NEGOTIATOR(S) (GOVERNMENT CODE SECTION 54957.6) – (ACTION MAY BE TAKEN) Agency-designated representatives: MTD General Manager Jerry Estrada and Human Resources and Risk Manager Mary Gregg.

Employee organization: International Brotherhood of Teamsters Union, Local 186.

13. ADJOURNMENT



BOARD OF DIRECTORS DRAFT MINUTES

REGULAR MEETING of the BOARD OF DIRECTORS of the SANTA BARBARA METROPOLITAN TRANSIT DISTRICT A Public Agency Tuesday, May 21, 2019 8:30 AM John G. Britton Auditorium 550 Olive Street, Santa Barbara, CA 93101

1. CALL TO ORDER

Chair Dave Davis called the meeting to order at 8:30 AM.

2. ROLL CALL OF THE BOARD MEMBERS

Chair Davis reported that all members were present with the exceptions of Director Olivia Rodriguez, Director Chuck McQuary, and Director Paula Perotte.

3. REPORT REGARDING POSTING OF AGENDA

Christina Perry, Administrative Assistant Lead, reported that the agenda was posted on Thursday, May 16, 2019, at MTD's Administrative office, mailed and emailed to those on the agenda list, and posted on MTD's website.

CONSENT CALENDAR

4. APPROVAL OF PRIOR MINUTES - (ATTACHMENT - ACTION MAY BE TAKEN) The Board was asked to approve the draft minutes for the meeting of May 7, 2019.

5. CASH REPORT - (ATTACHMENT - ACTION MAY BE TAKEN)

The Board was asked to review and approve the Cash Reports from April 27, 2019, through May 10, 2019.

Secretary Bill Shelor moved to approve the consent calendar. Director Dick Weinberg seconded the motion. The motion passed unanimously.

THIS CONCLUDES THE CONSENT CALENDAR

6. PUBLIC COMMENT

No public comments were made.

7. ADA PARATRANSIT SERVICES MASTER AGREEMENT RENEWAL - (ATTACHMENT - ACTION MAY BE TAKEN)

General Manager Jerry Estrada requested that the Board grant him authority to execute a Master Agreement with Easy Lift Transportation for the continued provision of complementary paratransit service for three years with two mutual 1-year options.

BOARD OF DIRECTORS DRAFT MINUTES

Easy Lift Transportation Executive Director Ernesto Paredes addressed the Board with an overview of his history with Easy Lift and noted the continued importance of providing paratransit services to those who are unable to ride MTD buses.

Chair Davis thanked the staff of both MTD and Easy Lift Transportation for their efforts in negotiating and constructing the attached contract.

Vice Chair Dave Tabor moved to authorize General Manager Estrada to sign the Master Agreement with Easy Lift Transportation. Chair Davis seconded the motion. The motion passed unanimously.

8. AMENDMENT 1 TO THE 2014 PUBLIC TRANSIT MITIGATION IMPLEMENTATION AGREEMENT BETWEEN UCSB AND MTD - (ATTACHMENT - ACTION MAY BE TAKEN)

General Manager Estrada requested that the Board grant him authority to execute the attached Amendment 1 to the existing Public Transit Mitigation Implementation Agreement between MTD and UCSB.

The Board congratulated General Manger Estrada and MTD staff for creating an agreement amendment that will provide flexibility and a positive outcome for both parties.

Director Weinberg moved to authorize General Manager Estrada to sign the Master Agreement with UCSB. Vice Chair Tabor seconded the motion. The motion passed unanimously.

9. SERVICE VEHICLE ACQUISITION RECOMMENDATION - (ACTION MAY BE TAKEN) Capital Projects Manager Ryan Gripp recommended that the Board give General Manager Estrada authority to provide a purchase order to Winner Chevrolet for the purchase of ten 2020 Chevrolet Bolt electric vehicles (EVs) and to revise the capital budget to include additional funding for the project.

Secretary Shelor requested that the Board be informed of the outcome of a rebate application to the California Vehicle Rebate Project provided by the California Air Resources Board. Secretary Shelor also requested that the Board be informed of the determination made by Southern California Edison's (SCE) Charge Ready Program regarding MTD's application for electrical upgrade funding and management.

Vice Chair Tabor moved to authorize General Manager Estrada to provide a purchase order to Winner Chevrolet for the purchase of ten 2020 Chevrolet Bolt electric vehicles (EVs) and to revise the capital budget to include additional funding for the project. Director Weinberg seconded the motion. The motion passed unanimously.

10. GENERAL MANAGER'S REPORT - (INFORMATIONAL)

General Manager Estrada provided an update on district activities, including: Overpass property re-acquisition and the MTD Facilities Master Plan; BYD bus summary; joint procurement partnership with Montebello Bus Lines; MTD's application to the Federal Transit Administration (FTA) for the 2019 Low or No Emission Vehicle Program 5339(c) funding of electric buses and chargers; and a meeting between MTD staff and Congressman Carbajal's staff regarding the upcoming 2020 Census.

11. OTHER BUSINESS AND REPORTS - (INFORMATIONAL)

A reminder was provided that the Finance, Human Resources, and Risk Committee would meet at 10 AM or directly after the Board meeting adjournment.

PUBLIC COMMENT RELATED TO CLOSED SESSION ITEM(S) WILL BE ALLOWED BEFORE THE RECESS

No public comments regarding closed session were made prior to recess.

Chair Davis stated that the Board would stand in recess to the closed sessions at 9:37 AM.

12. RECESS TO CLOSED SESSION: CONFERENCE WITH LABOR NEGOTIATOR(S) (GOVERNMENT CODE SECTION 54957.6) – (ACTION MAY BE TAKEN)

<u>Agency-designated representatives</u>: MTD General Manager Estrada and Human Resources and Risk Manager Mary Gregg.

Employee organization: International Brotherhood of Teamsters Union, Local 186.

No reportable action was taken by the Board.

13. ADJOURNMENT

Vice Chair Tabor moved to adjourn the meeting at 10:06 AM. Secretary Shelor seconded the motion. The motion passed unanimously.

Santa Barbara Metropolitan Transit District Cash Report Board Meeting of June 4, 2019 For the Period May 11, 2019 through May 24, 2019

MONEY MARKET		
Beginning Balance May 11, 2019		\$2,669,807.06
Passenger Fares	91,670.79	
Accounts Receivable	71,046.11	
Measure A Transfer	6,396.25	
Miscellaneous Income	2,316.79	
Property Tax Revenue	2,159.85	
Total Deposits	173,589.79	
Workers' Compensation	2.72	
Miscellaneous Transfers	(1,239.78)	
401(k)/Pension Transfer	(37,755.62)	
Payroll Taxes	(159,238.41)	
Accounts Payable	(217,578.77)	
Payroll	(370,169.28)	
Total Disbursements	(785,979.14)	
Ending Balance		\$2,057,417.71
CASH INVESTMENTS		
LAIF Account	\$8,608,034.51	
Money Market Account	2,057,417.71	
Total Cash Balance		\$10,665,452.22
SELF INSURED LIABILITY ACCOUNTS		
WC / Liability Reserves	(\$3,896,410.08)	
Working Capital		\$6,769,042.14

Date	Company	Description	Amount
5/13/2019	Montecito Bank & Trust	Advertising on Buses	3,281.00
5/14/2019	Hiltachk Marketing Group/SB Airport	Advertising on Buses	4,941.60
5/15/2019	Idea Engineering, Inc.	Advertising on Buses	2,934.00
5/15/2019	Idea Engineering, Inc.	Advertising on Buses	2,934.00
5/16/2019	Ken Porter Auctions	Vehicle Sales	28,530.00
5/21/2019	CalPERS	OPEB Reimbursement Mar '19	7,712.71
5/21/2019	City of SB Creeks Division	Advertising on Buses	300.00
5/21/2019	Cottage Hospital	Passes/Token Sales	11,500.00
5/21/2019	True Media LLC/Cottage Health	Advertising on Buses	936.00
5/21/2019	Wells Marketing, LLC	Advertising on Buses	1,432.80
5/24/2019	UCSB - Parking Services-7001	Passes/Passports Sales	6,544.00
	Total Ac	counts Receivable Paid During Period	\$71,046.11

Santa Barbara Metropolitan Transit District Cash Receipts of Accounts Receivable

Check #	Date	Company	Description	Amount V	/oids
120060	1/18/2019	WILLIAM MORRIS	VOLUNTARY LIFE INSURANCE REFUN	4.17	V
120706	4/12/2019	VERIZON WIRELESS	WIRELESS PHONES & AIM CELLULAR	13,656.20	V
120986	5/16/2019	ABC BUS COMPANIES INC	BUS PARTS	199.49	
120987	5/16/2019	AMERICAN MOVING PARTS, LLC	BUS PARTS	922.79	
120988	5/16/2019	ASBURY ENVIRONMENTAL	WASTE OIL RECYCLER	95.00	
120989	5/16/2019	JOSE BAUTISTA	AD MOUNTING/DISMOUNTING	224.00	
120990	5/16/2019	BIG BRAND TIRES, BRANDCO BILL	SERVICE VEHICLE MAINTENANCE	83.11	
120991	5/16/2019	HILLARY BLACKERBY	PER DIEM	165.00	
120992	5/16/2019	BUENA TOOL, INC.	SHOP/B&G SUPPLIES	190.58	
120993	5/16/2019	BUYNAK, FAUVER, ARCHBALD&S	LEGAL COUNSEL	33,570.35	
120994	5/16/2019	CALIFORNIA ELECTRIC SUPPLY, I	SHOP/B&G SUPPLIES	86.78	
120995	5/16/2019	CARQUEST AUTO PARTS	BUS PARTS & SUPPLIES	231.22	
120996	5/16/2019	CENTRAL CITY ABS, INC.	BUS SUPPLIES	86.63	
120997	5/16/2019	CINTAS CORPORATION	FIRST AID SUPPLIES	143.74	
120998	5/16/2019	CUMMINS PACIFIC, LLC	BUS PARTS & REPAIRS	1,386.71	
20999	5/16/2019	BRADLEY P DAVIS	REIMBURSEMENT	160.23	
21000	5/16/2019	DENMUN OFFICE SOLUTIONS DB	IT CONTRACT SERVICES	3,740.00	
21001	5/16/2019	DIESEL FORWARD, INC.	BUS PARTS	4,124.45	
121002	5/16/2019	DOCUPRODUCTS CORPORATION	COPIER MAINTENANCE/SUPPLIES	191.32	
21003	5/16/2019	DOMINANCE SOFTWARE DEVELO	SOFTWARE SUPPORT SERVICES	125.00	
121004	5/16/2019	EASY LIFT TRANSPORTATION, INC	MONTHLY ADA SUBSIDY	78,496.83	
121005	5/16/2019	FLEET SERVICES, INC.	BUS PARTS	287.67	
121006	5/16/2019	GENFARE, A DIVISION OF SPX COR	FAREBOX REPAIRS & PARTS	1,071.05	
121007	5/16/2019	GIBBS INTERNATIONAL INC	BUS PARTS	2,323.17	
121008	5/16/2019	GILLIG LLC	BUS PARTS	4,555.91	
21009	5/16/2019	GOGETTERS, LLC DBA	COURIER SERVICES	75.00	
21010	5/16/2019	GOLD COAST TRANSPORT REFRIG	BUS A/C MAINTENANCE	1,220.12	
121011	5/16/2019	GOODYEAR TIRE & RUBBER CO	BUS TIRE LEASE	13,677.36	
21012	5/16/2019	GRAPHICINK	PRINTING SERVICES	302.33	
21013	5/16/2019	GRAINGER, INC.	SHOP/B&G SUPPLIES	230.76	
21014	5/16/2019	HOME IMPROVEMENT CTR.	SHOP/B&G SUPPLIES	347.98	
21015	5/16/2019	HR AUTOGLASS DBA	BUS PARTS/REPAIRS	230.00	
21016	5/16/2019	INTELLICORP RECORD INC.	PRE-EMPLOYMENT CHECK	173.05	
21017	5/16/2019	LANSPEED DBA	IT SERVICES	1,093.75	
21018	5/16/2019	LAWSON PRODUCTS INC	SHOP SUPPLIES	365.07	
21019	5/16/2019	HOGAN MFG., INC. LIFT-U DIV.	BUS PARTS	322.52	
21020	5/16/2019	LA CUMBRE FEED, INC.	SHOP/B&G SUPPLIES	409.72	
121021	5/16/2019	STEVEN EDWARD MAAS	REIMBURSEMENT	165.00	

Santa Barbara Metropolitan Transit District Accounts Payable

Accounts Payable Check Register

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Check #	Date	Company	Description	Amount Voids
121022	5/16/2019	MC CORMIX CORP. (OIL)	LUBRICANTS	4,089.78
121023	5/16/2019	MOHAWK MFG. AND SUPPLY CO.	BUS PARTS	23.50
121024	5/16/2019	MOUSER ELECTRONICS	VEHICLE BUS PARTS	333.93
121025	5/16/2019	NEWEGG, INC	IT EQUIPMENT & SUPPLIES	1,045.25
121026	5/16/2019	NFI PARTS DBA	BUS PARTS	1,156.46
121027	5/16/2019	NU-COOL REDI GREEN, INC	COOLANTS & SHOP SUPPLIES	880.56
121028	5/16/2019	PREVOST CAR INC CREDIT DEPT.	BUS PARTS	32.90
121029	5/16/2019	POWERSTRIDE BATTERY CO.	EV BATTERIES	991.76
121030	5/16/2019	SANSUM CLINIC	MEDICAL EXAMS	2,040.00
121031	5/16/2019	SARDO BUS & COACH UPHOLSTER	VENDOR BUS REPAIRS	112.52
121032	5/16/2019	SILVAS OIL CO., INC.	LUBRICANTS	278.75
121033	5/16/2019	SANTA BARBARA COUNTY EHS	SITE CAP REPORT REVIEW	565.20
121034	5/16/2019	SPECIALTY TOOL & BOLT, LTD	SHOP SUPPLIES	22.83
121035	5/16/2019	STAPLES CONTRACT & COMMERC	OFFICE SUPPLIES	620.23
121036	5/16/2019	THE MEDCENTER	MEDICAL EXAMS	1,166.00
121037	5/16/2019	TRUMAN ARNOLD COMPANIES (T	DIESEL FUEL	22,313.35
121038	5/16/2019	UNITED PARCEL SERVICE, INC.	FREIGHT CHARGES	429.22
121039	5/16/2019	VALLEY POWER SYSTEMS, INC.	BUS PARTS	1,395.45
121040	5/16/2019	VERIZON WIRELESS	WIRELESS PHONES & AIM CELLULAR	5,125.68
121041	5/16/2019	WAXIE SANITARY SUPPLY DBA	JANITORIAL SUPPLIES	782.48
121042	5/16/2019	YELLOW (YRC) TRANSPORTATION	FREIGHT CHARGES	99.06
121043	5/24/2019	FEDEX dba	FREIGHT CHARGES	64.34
121044	5/24/2019	STATE OF CALIFORNIA	PAYROLL RELATED	415.00
121045	5/24/2019	FRONTIER CALIFORNIA INC.	TELEPHONES	1,945.49
121046	5/24/2019	NATIONAL DRIVE	PAYROLL DEDUCTION	40.00
121047	5/24/2019	PETTY CASH- PERRY, CHRISTINA	MISC. PURCHASES	247.77
121048	5/24/2019	LETICIA RAMIREZ	PAYROLL RELATED	800.00
121049	5/24/2019	SB COUNTY FEDERAL CREDIT UNI	PAYROLL DEDUCTION	260.00
121050	5/24/2019	SANTA BARBARA SHERIFF'S DEPT	PAYROLL RELATED	50.00
121051	5/24/2019	SO. CAL. EDISON CO.	UTILITIES	5,505.18
121052	5/24/2019	SOCALGAS	UTILITIES	190.79
121053	5/24/2019	STATE BOARD OF EQUALIZATION	PAYROLL RELATED	250.00
121054	5/24/2019	TEAMSTERS UNION LOCAL NO. 18	UNION DUES	1,047.34
121055	5/24/2019	UNITED WAY OF SB	PAYROLL DEDUCTION	68.00
121056	5/24/2019	VERIZON WIRELESS	WIRELESS PHONES & AIM CELLULAR	728.63
121057	5/24/2019	YACO SCHOLARSHIP FUND	PAYROLL DEDUCTION	48.00
121058	5/24/2019	TRANSLOC INC.	MICROTRANSIT SIMULATION & PILOT	25,000.00

Check #	Date	Company	Description	Amount Void
				231,239.14
			Current Cash Report Voided Checks:	0.00
			Prior Cash Report Voided Checks:	13,660.37
			Grand Total:	\$217,578.77



BOARD OF DIRECTORS REPORT

MEETING DATE:	JUNE 4, 2019	AGENDA ITEM: #7		
DEPARTMENT:	FINANCE			
TYPE:	ACTION ITEM			
PREPARED BY:	BRAD DAVIS			
		Signature		
REVIEWED BY:	GENERAL MANAGER			
		Signature		
SUBJECT:	OPERATING & CAPITAL BUDGET FOR FISCAL YEAR 2019-20			

RECOMMENDATION:

Staff is recommending that the Board review and consider adoption of the attached revised draft of the Operating and Capital Budget for Fiscal Year 2019-20.

DISCUSSION:

Staff presented the first draft of the Fiscal Year 2019-20 budget to the Board last March. The attached second draft of the budget was reviewed by the Finance, Human Resources & Risk Committee before for bringing to the full Board for its consideration.

The revised budget takes into account Committee and Board direction regarding efforts to reduce the \$983,000 operating deficit contained in the first draft. With additional revenues and cost reductions, this second draft includes a projected \$500,000 operating deficit.

Staff will present the budget to the Board at the meeting including a media presentation.

ATTACHMENT:

• Draft Fiscal Year 2019-20 Operating & Capital Budget



OPERATING & CAPITAL BUDGET

Fiscal Year 2019-20



Santa Barbara Metropolitan Transit District

550 Olive Street, Santa Barbara, CA 93101 Administration: (805) 963-3364 Schedule Information: (805) 963-3366 Website: <u>www.sbmtd.gov</u>

DRAFT

June 4, 2019

OPERATING & CAPITAL BUDGET

Santa Barbara Metropolitan Transit District

Fiscal Year 2019-20

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Executive Summary

This document includes and provides an overview of the operating and capital budget for the Santa Barbara Metropolitan Transit District (MTD) for the 2019-2020 fiscal year (FY19-20) beginning this July 1. The operating budget is similar to those in recent years with no significant changes in MTD's provision of public transit to the South Coast of Santa Barbara County. As the with the past two budgets, a small operating deficit projected—2% of the budget—requiring the use of reserves to balance the budget. Because of several positive outcomes, FY18-19 will have a surplus rather than the projected deficit. This welcome outcome does not change the expected outcome for the coming year. It does, however, delay a previous expectation to recommend a fare increase in mid-FY19-20. The delay speaks to past fiscal discipline as well as good fortune that have enabled the community to travel the South Coast on public transit at the same fare for more than a decade.

FY18-19 saw good news concerning two important revenue sources: the initiative to reverse SB1 that provides MTD with additional gas tax revenue was defeated last November; and the federal budget included an uncertain 10% increase in formula funds built into the FAST Act. Tempering these outcomes is concern that MTD could experience up to a 30% reduction in federal assistance in two years if it no longer qualifies as a "small urbanized area" following the 2020 census. The FY19-20 budget includes funding reallocations in preparation for this likely loss. With the three-year collective bargaining agreement with the Teamsters Local 186 ending this June, uncertainty remains in the cost of wages and benefits for FY19-20.

Operating Budget (\$ thousands)							
	FY 19-20	FY 18-19	Variance t	<u>o FY20</u>	FY 18-19	Variance t	<u>o FY20</u>
<u>Revenue</u>	Budget	Budget	Amt	%	Estimate	Amt	%
Fare Revenue	\$7,255	\$6,997	\$258	4%	\$7,158	\$96	1%
Sale Tax Revenue	10,832	10,012	820	8%	10,154	678	7%
FTA Operating Assistance	4,798	5,221	(423)	-8%	5,247	(449)	-9%
State/Local Operating Assist	1,643	1,388	254	18%	1,406	237	17%
Property Tax Revenue	1,342	1,303	39	3%	1,317	26	2%
Non-Transportation Income	819	1,016	(197)	-19%	1,017	(198)	-19%
	\$26,689	\$25,937	\$751	3%	\$26,299	\$390	1%
<u>Expenses</u>							
Route Operations	\$16,395	\$15,809	\$586	4%	\$15,665	\$730	5%
Vehicle Maintenance	5,995	5,846	148	3%	5,666	328	6%
Passenger Accommodations	1,609	1,569	40	3%	1,475	134	9%
General Overhead	3,191	3,043	148	5%	2,957	234	8%
	\$27,189	\$26,268	\$922	4%	\$25,763	\$1,426	6%
Net Surplus/(Deficit)	(\$501)	(\$330)			\$536		

With anticipated operating revenue of \$26.7 million, the use of \$500,000 in reserves is required to bring the budget into balance. With a projected operating surplus of \$536,000 in the current year (FY18-19), overall reserves will remain nearly unchanged for the two-year period.¹

¹ Not included in the operating budget is the annual adjustment for the OPEB liability, which represents the estimated cost of future retiree health benefits. The effect of OPEB changes on the operating budget and reserves is reviewed later in the report.

Some important assumptions and factors used in developing the FY19-20 budget include:

- Growth in fare revenue following several years of decline from falling ridership
- New UCSB funding for increasing the service level for the over-crowed Line 28
- Use of SB1 funds to begin offsetting projected post-census federal funding reductions
- The expectation of full employment in all budgeted employee positions
- Freezing of the purchasing manager and human resources administrator positions
- A substantial increase in the cost of diesel fuel due to higher oil prices in the last year

This document will provide an overview of the budget for next year including updates on the fiveyear operating forecast, the level of reserves, capital funding sources, future bus replacements, and the status of District unfunded retirement benefit liabilities.

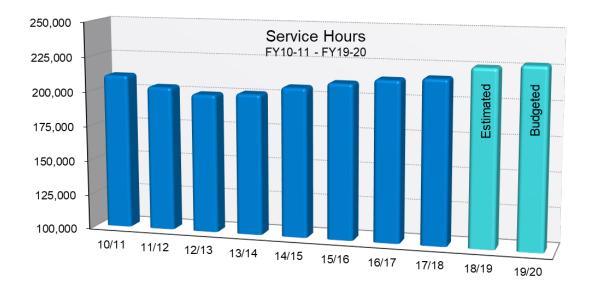
Transit Service Level

The main driver of MTD's budget is the level of transit service provided. The service level for FY19-20, approved by the Board in early May, is essentially unchanged from the current year with a net increase of only 280 revenue hours to 225,476. The more recent approval of an agreement with UCSB to fund greater frequency

Service Description	<u>Hours</u>
Approved FY 2018-19 service level	225,196
On-Time Performance Adjustments	280
Lines 28 Frequency Increase	2,220
FY 2019-20 Service Level	227,696

of the Line 28 will add another 2,200 to the service level, upping total revenue hours in FY19-20 to 227,696, a 1% increase. The chart below shows several years of rising transit service. Since the service reductions during last recession, revenue hours have grown by 14%.

<u>Microtransit</u> – MTD has applied for Low Carbon Transit Operations Program (LCTOP) funds to conduct a one-year microtransit pilot project. Microtransit is flexible, on-demand, curb-to-curb service within a specified zone in which passengers can request a ride via smartphone app or phone call. The service would be provided by wheelchair-accessible passenger vans that provide shared rides anywhere in the specified zone for a flat fee. Modeling and simulations are underway to assess the appropriate pilot zone. If the funding is secured as expected, the pilot project will add in excess of 5,000 hours of service to FY19-20 for approximately 232,000 hours.



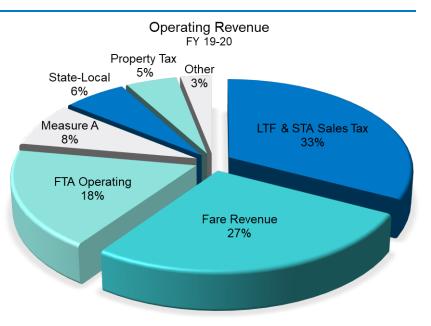
-2-

Operating Budget

Operating Revenue

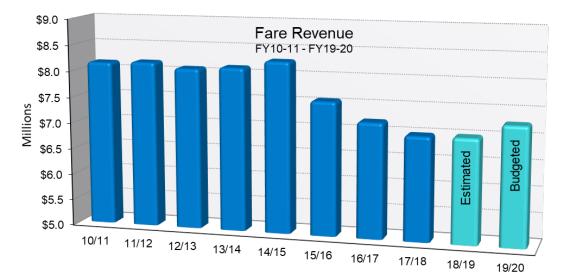
Revenue supporting operations is projected at \$26.7 million in FY19-20. This figure is up 3% and 1%, respectively, from the budgeted and estimated revenue for the current year. Fares, sales tax revenue, and federal formula assistance provide over 85% of MTD's operating revenue. The adjacent pie chart shows the expected contribution by each revenue source.

This budget includes changes in the allocation of sales tax and federal subsidies in anticipation of the



potential reduction in FTA operating assistance. Basically, new STA funds generated from SB1 sale tax revenue will be used for operating purposes to begin replacing the expected FTA formula funds reduction. Greater details are discussed further below.

<u>Fare Revenue</u> – Fare revenue of \$7.3 million is budgeted for the coming year, a 1% rise compared to the estimated fares for FY18-19. The FY18-19 projection represents 2% growth from the preceding year, a turnaround from several years of falling farebox income. The growth, to a degree, is due to reduced ridership in the prior year from the Thomas Fire and the Montecito Debris Flow. Nonetheless, the ridership and fare data do appear to indicate at least a bottoming out of falling fares begun in 2015. *The fact does remain that fare revenue is down \$1 million from the peak level of \$8.3 million in FY14-15. This continues to be a key factor in the predictions of fiscal imbalances now and into the future.*



Contract fare revenue comes primarily from three sources: the City of Santa Barbara for the Downtown-Waterfront Shuttle (DWS); UC Santa Barbara (UCSB); and Santa Barbara City College (SBCC). The DWS contract supports a reduced fare of 50 cents and was renewed two years ago for an additional five-year term. The annual contract price is modified in line with the

changes in a specified consumer price index and will increase to \$1.2 million for FY19-20. Both UCSB and SBCC contract fares are based on a fixed fee per student. UCSB enrollment and corresponding income have risen on average 3% over the past five years. A 2% increase is assumed for next year. SBCC enrollment continues to decline, reducing contract revenue with a drop of 5% in FY18-19. Perhaps optimistically, revenue has been budgeted to remain stable for next year. For the most part, the diverging revenues of the schools offset one another.

<u>Federal Assistance</u> – Section 5307 Federal Transit Administration (FTA) formula assistance for FY18-19 was funded at the full authorized level in the FAST Act, including a large increase in Small Transit Intensive Communities (STIC)² funds. As a result, FTA subsidies grew by more than \$400,000 this year. Under the FAST Act–the five-year federal transportation funding bill–the elevated STIC revenue will continue into FY19-20, the last year of the bill.³ Although the funding level is subject to the annual federal budget appropriations process, the assumption is that it will be fully funded providing \$5.8 million for FY19-20. The upcoming decennial census is expected to show a South Coast population exceeding 200,000. If so, MTD would no longer be categorized as a "small urbanized area." *Projections at this time indicate that the District could lose up to \$2 million if it is redefined as a large urbanized area.* To begin preparing for the potential revenue loss, the budget includes shifting \$1 million in FTA 5307 formula funds from the operating budget to the capital budget. Because the \$1 million includes the \$400,000 in increased STIC, the net effect on the operating budget will be a \$600,000 revenue reduction. The next paragraph describes how the loss will be made up.

<u>SB1 Operating Revenue</u> – To backfill the revenue shortfall just discussed, the FY19-20 budget includes the use of \$600,000 in State Transit Assistance (STA) funds for operating purposes. STA has traditionally served as the District's main capital funding source, however, with the additional STA revenue now being generated from SB1, the remaining STA available for capital projects will not be reduced. By allocating these funds as described, MTD redirects half of the projected \$2 million loss from the operating budget to the capital budget. This is a prudent course to help lessen the size of future service reductions by providing MTD with additional alternatives.

<u>LTF Sales Tax Revenue</u> – Local Transportation Fund (LTF) sales tax revenue, MTD's single largest operating subsidy, is projected at \$8.1 million for next year. This figure is estimated by the State Controller's Office and used in the LTF claim submittal to SBCAG in April. The amount is 2% more than the current year budget. Note that these projections are free of the effects of the temporary downturn in economic activity stemming from the Thomas Fire and Montecito Debris Flow in FY17-18. Through the first 10 months of FY18-19, LTF income is 8% more than the estimated allocation. The practice of SBCAG is to limit the year's LTF disbursements to the claim amount. As sales tax allocations can vary widely due to a number factors beyond the actual receipts for a given month, it cannot be predicted if LTF revenue for all of FY18-19 will exceed the claim amount. If it did, SBCAG would make a special allocation to LTF recipients in late summer for any such prior year residual. Such potential allocations are never part of the budget.

<u>Measure A Operating Assistance</u> – Measure A operating assistance is budgeted at just over \$2.1 million for FY19-20, which is based on the recently approved SBCAG Program of Projects. This amount is a \$100,000 decrease from projected FY18-19 receipts. MTD has been informed that the reduction is the result of an overpayment by the state earlier this year. The overpayment is apparently responsible in part for FY18-19 Measure A income exceeding the budget by 7%

² STIC is a program that rewards public transit providers that meet certain criteria measuring the efficiency and density of service. MTD has qualified for and received the maximum STIC allocation since program inception more than a decade ago.

³ Congress is presently considering a new transportation funding bill that would take effect with the 2020-21 fiscal year.

through the first 10 months of FY18-19. The Measure A program is supported by the 2008 Santa Barbara County voter-approved ¼ percent sales tax supplement.

<u>State & Local Operating Assistance</u> – State and local operating assistance is composed of subsidies provided to MTD to fund new routes or service enhancements. More than 85% of the \$1.6 million budgeted for FY19-20 is from UCSB for the provision of both Line 28 and expanded service hours on Lines 12x/24x. This includes the additional support to increase Line 28 frequency starting this September. SBCAG funding of the first/last mile service associated with the Amtrak commuter rail service will continue in FY19-20. State operating assistance also includes \$50,000 from the Low-Carbon Transit Operations Program (LCTOP) for the last of three years of enhanced marketing activities.

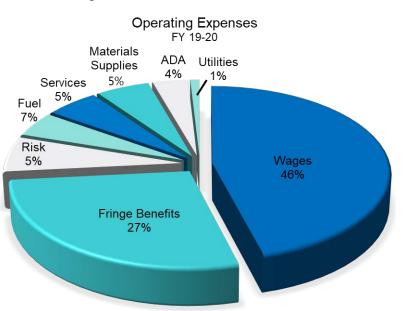
<u>Property Tax Revenue</u> – Property tax revenue, providing 5% of MTD's operating income, was expected to be down 3% in FY18-19 due to the anticipated reduction in assessed valuations stemming from the 2017/2018 natural disasters. However, the effect of higher assessed values due to real estate sales more than compensated for this loss with revenue expected to increase by 2% this year. While the volume of home sales has slowed down considerably, higher taxable values from turnover is still expected to increase property tax revenue by 2% in FY19-20.

<u>Non-Transportation Income</u> – Advertising income of \$475,000 is predicted for FY19-20. This is a downturn from recent peak revenue levels due to the loss of a major client. While efforts to fill available ad space are ongoing, advertising budgets are typically developed well in advance so it may take time to rebuild income. Interest income from working capital has risen sharply the last two years due to increased interest rates bringing estimated revenue for next year to \$231,000. Interest rates appear to have plateaued this year, eliminating additional growth for now. The 10 year lease of the Overpass facility ended earlier this year. An agreement was reached for MTD to retake possession of the property in stages. This will reduce the \$200,000 lease income in half in FY19-20 and eliminate it altogether thereafter.

Operating Expenses

For the 2019-20 fiscal year, operating expenses are budgeted at \$27.2 million, up 4% from the FY18-19 budget and 6% from estimated outlays for FY18-19. The growth is in large reflective of lower outlays than expected in the prior year. Budgeted wage and health benefit increases, assumed full employment, and higher fuel costs contribute to the growth as well. These and other variances in expense are discussed below.

<u>Human Resources</u> – The wages and fringe benefits of MTD's workforce



account for three quarters of the District's operating budget. The year-over-year growth in employee costs is uncertain without a new union contract in place for next year. Following are germane personnel cost considerations:

• Driver pay hours are up just over 1% in line with the service level increase.

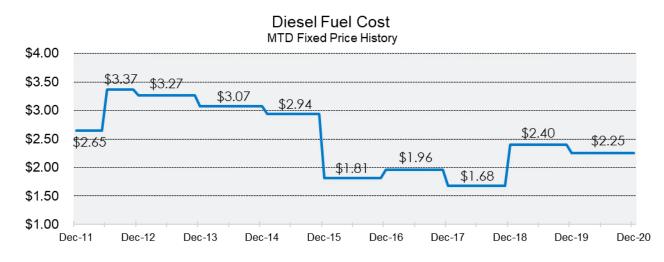
- The difficulty attaining driver full employment continues to put upward pressure on overtime. This is offset somewhat as it reduces those receiving health benefits.
- The 14 budgeted mechanic positions are presently filled, signifying at least a temporary reversal of fortunes from recent years of hiring challenges.
- Deficit reduction measures the last two years include the freezing of the unfilled transit development manager, purchasing manager, and human resources assistant.
- A planning position was added in FY18-19 and the vacant risk administrator and front office administrative assistant positions have been filled for now through a temp agency.

Risk-Related Costs Risk-_ related costs tend to vary considerably from year to year, which can reduce budget accuracy considerably. This is due to the unpredictability of the number and extent of claims each year where one incident can have a considerable effect on costs. A case in point is the most recent two years in which workers compensation costs



rose markedly one year and fell below average in the next. In reality, fluctuations are based more on estimated future costs than actual outlays. In fact, the lower costs in FY18-19 are to some degree the result of the reduction of some of the cost estimates made in the prior year. The budget for FY19-20 assumes a return to more typical levels seen over the last five years. With respect to liability costs, bus video cameras continue to be of great assistance in providing evidence helping to determine frivolous claims. Liability costs have come down three years in row and dropped 50% over that period.

<u>Revenue Equipment Fuel</u> – Budgeted diesel fuel expenditures of \$1.8 million in FY19-20 are nearly \$200,000 above FY18-19 costs due to a rise in oil prices. This resulted in a fixed price contract of \$2.40 per gallon compared to the \$1.68 per gallon paid during the first five months of FY18-19. A contract for renewable diesel, a non-fossil fuel, will take effect this December at \$2.25 per gallon locking in next year's cost. With new SCE rate schedules for electric vehicle charging taking effect in FY19-20, EV charging costs are expected to decrease but it is difficult to predict the outcome with accuracy at this time.



Capital Budget

The capital budget for FY19-20 is \$27 million. A number of the projects will take place over the span of two years. Close to \$20 million in capital outlays will be required for the replacement or refurbishment of buses. Regarding the latter, there will be a sizable investment in some existing fleets to prolong useful lives while bus replacement funding is secured. This will also allow time for the electric vehicle market to further develop with expected advancements in vehicle reliability and range in addition to more competitive pricing. Such developments would bode well for the effort to meet MTD's goal of full fleet electrification by 2030. Passenger facility improvements also make up a significant part of the budget, with the remaining capital allocations for various needs including service vehicles, IT systems, and Olive Terminal improvements. A more detailed capital project breakdown then that below is included in the budget tables at the end of the report.

Capital Projects

<u>Bus Replacements & Refurbishments</u> – The budget includes an \$8.8 million allocation for eight 40-foot electric buses that would be funded through a federal "Low-No" grant. It is a discretionary grant program and a more realistic goal is the approval of two to three vehicles although there is no guarantee of any award. The remaining revenue fleet acquisitions in FY19-20 are carryover projects including the four 40-foot electric buses being funded through the 2017 federal discretionary grant, four of the remaining eight 30-foot BYD electric buses being purchased, and capital lease payments for the remaining six 30-foot BYDs. In FY19-20, the refurbishing and repowering of a sizeable portion of the MTD fleet will begin. The project will increase the useful life and reliability of the buses through new drivetrains and other components while providing a makeover with repainting and other improvements to vehicle appearance and condition.

<u>Passenger & Operating Facilities</u> – With a construction contract awarded, the Transit Center renovation project is on track to begin this summer. It is expected to take eight months. Also included in the budget are bus stop improvements that had been put on hold. The project will take place over two years and includes at least 18 shelters. The earthquake retrofitting and roof replacement of the shop remains in the budget and is expected to take place in the coming year.

<u>Service Vehicles</u> – The Board recently authorized the purchase of 10 Chevrolet Bolts as replacement service vehicles. Most of the fully electric cars will be allocated as relief vehicles used to transport drivers to and from buses in revenue service. The project includes SCE bringing power to the vehicle chargers at no cost provided there are a minimum of 10 stations.

Capital Projects by Category (\$ thousands)						
	Appropr Prior Year	iations New				
Revenue Vehicle Purchases	\$14,693	\$5,853	\$8,840			
Revenue Vehicle Improvements	5,250	625	4,625			
Passenger Facilities	4,700	3,450	1,250			
Operating Facilities	1,007	0	1,007			
Service Vehicles & Other Equip	650	250	400			
Intelligent Transportation Systems	475	75	400			
Information Systems	200	0	200			
Total Capital Projects	\$26,975	\$10,253	\$16,722			

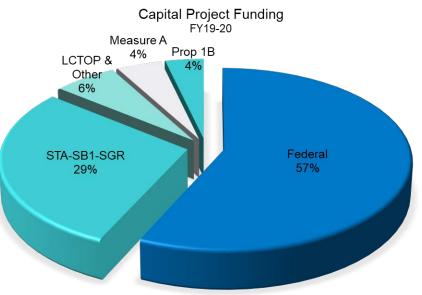
<u>Intelligent Transportation Systems</u> – The ITS budget includes a carryover funding allowance for the next phase in transit fare payment systems: mobile on-board payment via smartphones. Scheduled to begin in FY18-19, a backlog of projects have delayed it. The ability to move forward in FY19-20 will depend upon the progress in the slate of other projects in the capital budget.

Capital Revenue

Of the \$27 million in funding to support the capital budget, \$10 million represents encumbrances carried over from prior years. The remaining \$17 million will come from previously unspent allocations (e.g., STA) or new funding made available in FY19-20. MTD's capital projects will be

paid for from traditional sources including federal grants; State Transit Assistance; the Measure A Capital Program; and the remainder of the Prop 1B funds. There are new sources as well including increased STA from SB1, the state LCTOP and State of Good Repair programs; and the use of a capital sinking fund included in the transportation mitigation agreement with UCSB.

<u>Federal Funds</u> – As previously discussed, \$1 million of 5307 formula assistance has been redirected to capital projects as



part of reducing dependence on the funds for operating purposes. These funds, along with the past four years of FTA Section 5339(a) formula capital allocations, will assist with the purchase and refurbishment of revenue vehicles. The remaining \$2.8 million in FTA 5339(b) discretionary funding awarded in 2017 will support scheduled bus purchases as well. Making up a large part of federal capital funds is \$6.2 million in Low-No funds being sought for 40-foot electric buses.

<u>Measure A Capital Program</u> – In FY19-20, the budget calls for the full use of the District's Measure A capital allocation of \$968,000 for the year. The funds will be used as the local share for various capital projects. Measure A capital funds are held by the County Auditor-Controller on SBCAG's behalf and provided to MTD on a reimbursement basis.

<u>STA-SB1-SGR</u> – California's TDA State Transit Assistance (STA) program continues to provide a steady annual source of District capital funding. With the enactment of Senate Bill 1 (SB1) by the state two years ago, STA revenue has grown substantially. For funds available in FY19-20⁴, STA is projected to increase by over 50% to nearly \$2.5 million. SB1 revenue also supports the new State of Good Repair (SGR) program. SGR funds, like STA, are divided into a population based pool and a revenue based pool. The latter pot is distributed to transit operators on a pro rata basis determined by transit operator fare revenue. The population-based SGR is allocated countywide by SBCAG through a competitive process for a four-year period. Nearly \$500,000 in SGR funds supported the acquisition of the 10 Gillig buses in FY18-19. For FY19-20, SGR receipts will be limited as much of MTD's population based revenue is allocated to later years.

Bus Replacement Schedule

An update of MTD's bus replacement schedule reflecting long-term revenue vehicle capital needs and efforts to attain full fleet electrification by 2030 is in progress. Once completed, it will be reviewed by the Fleet and Facilities Committee before being brought to the full Board.

⁴ STA funds are received by the County in quarterly installments and distributed by SBCAG in the following fiscal year (e.g., STA funds generated and collected in FY18-19 are available to MTD in FY19-20).

Capital Fund Balances

With the size of the FY19-20 capital \$10 budget, the majority of capital revenue presently available to MTD will be \$8 programmed, leaving a balance of \$6 less than \$1.5 million at year end. As the budget includes several projects \$4 with outlays that will be deferred until \$2 next year or later, the capital funding balance will not actually drop to this level. Based on the anticipated need \$2



Capital Funding Balances

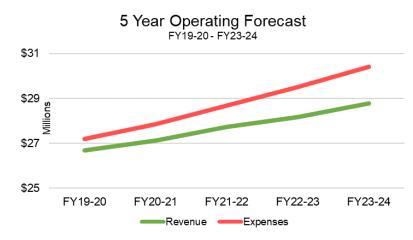
for capital expenditures during FY19-20, the expected balance at year end will be \$5.2 million. The adjacent chart shows beginning and ending capital funding balances by source and is limited to the expected outlays during the year. This information is in tabular format at the end of the report, which provides greater details for each funding source.

Forecast & Reserves

Five-Year Forecast

A five-year operating budget forecast had been updated through FY 23-24 with results shown in the line chart below. Some of the more salient assumptions utilized include the following:

- Revenue hours remain at the FY19-20 level throughout the five-year period.
- Farebox revenue increases 1.5% in FY 20-21 and 2% thereafter.
- Continued use of \$600,000 in STA-SB1 adjusted upward in line with expenses growth.
- Sales tax revenue growth based on state projections of nearly 3% each year.
- Wages and most benefits and other operating expenses grow at 2% to 2.5% per annum.
- Health insurance & diesel fuel prices escalate by 5% each year.



The five-year forecast shows growing operating deficits with the shortfall in FY23-24 reaching \$1.6 million. The projection does not include either a fare increase or the potential loss of \$2 million in federal formula assistance. Two important assumptions that fuel the expanding funding gap include growth in passenger fares below that of operating expenses; and the estimated 5% rise in health and fuel costs, which make up 18% of the operating budget.

The forecast is similar to those in the past that predict expenses will continue to outpace revenues. Of course, estimates and conditions will change in the coming years and MTD will effect necessary available actions to maintain balanced budgets. For the next couple of years, reserves are able to cover shortfalls should they come to fruition. With that said, the objective is to maintain reserves at targeted levels, which is the topic of the next section.

Operating Reserves

Based on the five-year operating forecast, reserves for operating activities will remain at or above targeted policy levels through FY21-22. Thereafter, predicted deficits will have eroded the District's unrestricted net position (UNP), the source of reserves, to an insufficient amount. While this would be a strong signal that the structural imbalance must be addressed, MTD will still retain \$5 million as an operating reserve. As the lack of capacity to fund reserves is directly attributable to the projected deficits, any resolution to the latter will alleviate reserve shortfalls.

Targeted Reserve Balances (\$ thousands)							
Reserve Funds	FY 19-20	FY20-21	FY21-22	FY22-23	FY22-23		
Working Capital	\$4,798	\$4,894	\$3,992	\$4,072	\$4,153		
Emergency	2,719	2,784	2,868	2,951	3,041		
Appropriated	544	557	574	590	608		
Reserves Target Balance	\$8,061	\$8,235	\$7,433	\$7,613	\$7,803		
Unrestricted Net Position	\$12,220	\$10,690	\$9,114	\$7,123	\$4,839		
Targeted Reserves Shortfall	\$0	\$0	\$0	(\$490)	(\$2,964)		

Retirement Benefit Obligations

Pension

<u>Represented Employees</u> – MTD makes monthly contributions to the Western Conference of Teamsters Pension Trust for employees covered by the collective bargaining agreement (CBA). The contribution amount is subject to the terms of the CBA. It is a defined benefit plan with payments to retirees based on a formula set by the Pension Trust. The 2018 Teamsters actuarial certification of the multi-employer indicates that the trust is 92% funded, considered exemplary.

<u>Staff & Management</u> – A 401(k) plan was established in 1985 for all employees not subject to the CBA. MTD makes an ongoing contribution on the employee's behalf. As a fully-funded defined contribution plan, there is no unfunded retirement benefit liability.

Other Post-Employment Benefits (OPEB)

MTD provides post-employment health benefits up to a maximum of \$285 per month for eligible employees. The monthly benefit is in the form of a reimbursement to retirees for their personal health insurance premiums. Eligibility for the benefit requires that an employee be at least 65 years of age at the time of retirement and have worked a minimum of 20 years at MTD.

Government accounting standards require measuring the present value of unfunded future OPEB obligations and recording it as a liability. At the end of FY18-19, the liability will be \$2.7 million. *Because MTD set aside \$1 million in FY16-17 and \$500,000 in FY17-18 to cover future OPEB costs, the unfunded OPEB liability has been reduced to \$1.1 million and is 58% funded.* The prefunding is held in the California Employers Benefit Trust, managed by CalPERS. Per policy, staff will come back to the Board following the next biennial actuarial valuation of the trust with a recommendation concerning additional prefunding.

Detailed Budget Tables

Capital Project Budget Fiscal Year 2019-20

	FY19-20	Prior Years	FY19-20 New
	Budget	Appropriations	Appropriations
REVENUE VEHICLE PURCHASES			
40' Electric Buses (8) [No-Lo]	\$8,840,000	\$0	\$8,840,000
40' Electric Buses (4)	\$3,750,000	\$3,750,000	\$0
30' Electric Buses (4)	1,734,118	1,734,118	0
30' Electric Buses (6) [Capital Lease]	368,461	368,461	0
Subtotal	\$14,692,579	\$5,852,579	\$8,840,000
REVENUE VEHICLE IMPROVEMENTS			
Bus Refurbishing/Repainting (2 years)	\$4,800,000	\$250,000	\$4,550,000
Bus Component Replacements Allowance	75,000	0	75,000
Hybrid Bus Battery Replacements	375,000	375,000	0
Subtotal	\$5,250,000	\$625,000	\$4,625,000
OPERATING FACILITIES			
Shop Structural Upgrades	\$250,000	\$0	\$250,000
Charging Infrastructure	150,000	0	150,000
Facilities Master Plan	332,000	0	332,000
Operating Facilities Allowance	75,000	0	75,000
Calle Real Property Development Allowance	200,000	0	200,000
Subtotal	\$1,007,000	\$0	\$1,007,000
PASSENGER FACILITIES	¢2 700 000	¢2.050.000	¢050.000
Transit Center Improvements	\$3,700,000	\$3,050,000	\$650,000
Bus Stop Improvements (2 years)	1,000,000	400,000	600,000
Subtotal	\$4,700,000	\$3,450,000	\$1,250,000
INTELLIGENT TRANSPORTATION SYSTEMS			
AVL & ITS Systems Allowance	\$75,000	\$75,000	\$0
Advanced Fare Payment System	400,000	0	400,000
Subtotal	\$475,000	\$75,000	\$400,000
INFORMATION SYSTEMS Business Software Allowance	\$75,000	\$0	\$75,000
IT Systems & Security Allowance	125,000	ψ0 Ο	125,000
Subtotal	\$200,000	\$0	\$200,000
OTHER EQUIPMENT			
Shop Equipment Allowance	\$50,000	\$0	\$50,000
Service Vehicles	560,000	250,000	310,000
Farebox & Radio Allowance	30,000	0	30,000
Office Furniture Allowance	10,000	0	10,000
Subtotal	\$650,000	\$250,000	\$400,000
Total Capital Projects	\$26,974,579	\$10,252,579	\$16,722,000

(\$ thousands)									
	FY 19-20	FY 18-19							
	Budget	Projected							
<u>STA-SB1-SGR</u>									
Beginning Balance	\$10,132	\$9,028							
Additions	2,636	2,534							
Outlays	(11,840)	(1,430)							
Ending Balance	\$928	\$10,132							
<u>Federal</u>									
Beginning Balance	\$4,902	\$9,326							
Additions	7,688	1,065							
Outlays	(12,590)	(5,489)							
Ending Balance	\$0	\$4,902							
Prop 1B									
Beginning Balance	\$820	\$1,225							
Additions	0	0							
Outlays	(820)	(405)							
Ending Balance	\$0	\$820							
LCTOP & Other									
Beginning Balance	\$564	\$460							
Additions	1,315	103							
Outlays	(1,357)	0							
Ending Balance	\$522	\$564							
Measure A									
Beginning Balance	\$0	\$0							
Additions	968	971							
Outlays	(968)	(971)							
Ending Balance	\$0	\$0							
Total Conital Funda									
Total Capital Funds	\$16,418	\$20,040							
Beginning Balance Additions	12,608	\$20,040 4,673							
Outlays	(27,575)	(8,295)							
Capital Funds Total	<u>(27,373)</u> \$1,451	<u>(0,293)</u> \$16,418							
	<u> </u>	<u></u>							

Capital Fund Balances (\$ thousands)

Fiscal Year 2019-20										
	FY 2019-20	FY 2018-19	<u>Var to FY</u>	<u>′20</u>	FY 2018-19	<u>Var to FY</u>	<u>′20</u>			
	Budget	Budget	Amount	%	Estimate	Amount	%			
FAREBOX REVENUE										
Cash Fares & Tokens	\$1,910,165	\$1,890,103	\$20,062	1%	\$1,919,764	(\$9,599)	-1%			
Adult Passes	1,159,849	1,063,473	96,376	9%	1,137,297	22,552	2%			
Youth Passes	560,389	522,515	37,874	7%	544,067	16,322	3%			
Senior Passes	208,075	193,165	14,910	8%	202,014	6,061	3%			
Mobility Passes	141,248	142,607	(1,359)	-1%	141,248	0	0%			
Day Passes	10,053	8,533	1,520	18%	9,856	197	2%			
Downtown-Waterfront Shuttle	1,224,374	1,155,490	68,884	6%	1,185,019	39,355	3%			
UCSB Contract Fares	1,116,372	1,088,628	27,744	3%	1,096,644	19,728	1.8%			
SBCC Contract Fares	826,794	827,050	(256)	0%	826,794	0	0%			
Special Event Fares & Amtrak	67,200	80,139	(12,939)	-16%	66,622	578	1%			
City My Ride Program	30,000	25,000	5,000	20%	29,048	952	3%			
Subtotal	\$7,254,519	\$6,996,703	\$257,817	4%	\$7,158,373	\$96,146	1%			
GRANTS & SUBSIDIES										
LTF Sales Tax Revenue	\$8,102,028	\$7,921,258	\$180,770	2%	\$7,921,258	\$180,770	2%			
FTA Formula Assistance	4,797,946	5,220,966	(423,020)	-8%	5,246,799	(448,853)	-9%			
Measure A	2,130,183	2,090,776	39,407	2%	2,232,896	(102,713)	-5%			
State & Local Op Assistance	1,642,661	1,388,308	254,353	18%	1,406,036	236,624	17%			
Property Tax Revenue	1,342,320	1,303,139	39,181	3%	1,316,739	25,581	2%			
STA/SB1 Sales Tax Revenue	600,000	0	600,000	n/a	0	600,000	n/a			
Subtotal	\$18,615,138	\$17,924,447	\$690,691	4%	\$18, 123, 728	\$491,410	3%			
NON-TRANSPORTATION IN	ICOME									
Advertising on Buses	\$475,000	\$525,000	(\$50,000)	-10%	\$453,508	\$21,492	5%			
Lease & Other Income	111,970	267,337	(155,367)	-58%	332,276	(220,306)	-66%			
Interest Income	232,181	223,916	8,265	4%	231,368	813	0%			
Subtotal	\$819,151	\$1,016,253	(\$197,102)	-19%	\$1,017,152	(\$198,001)	-19%			
Total Operating Revenue	\$26,688,808	\$25,937,402	\$751,405	3%	\$26,299,253	\$389,555	1%			

Operating Revenue Summary Fiscal Year 2019-20

Fare Revenue by Category

Cash & Token Fares	\$1,910,165	\$1,890,103	\$20,062	1%	\$1,919,764	(\$9,599)	-1%
Pass Sales	2,079,614	1,930,293	149,321	8%	2,034,482	45,132	2%
Contract Fares	3,264,740	3,176,307	88,434	3%	3,204,127	60,613	2%
Total Farebox Revenue	\$7,254,519	\$6,996,703	\$257,817	4%	\$7,158,373	\$96,146	1%

Operating Expense Summary Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	Var to FY20		FY 2018-19	<u>Var to FY</u>	<u>′20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
ROUTE OPERATIONS							
Drivers	\$12,326,788	\$11,941,006	\$385,782	3%	\$11,756,675	\$570,113	5%
Dispatch & Supervision	740,790	751,456	(10,666)	-1%	752,850	(12,060)	-2%
Hiring & Training	422,544	403,643	18,901	5%	459,098	(36,554)	-8%
Risk & Safety	1,932,814	1,763,302	169,511	10%	1,704,212	228,602	13%
Transportation Subsidies	971,634	949,562	22,072	2%	991,961	(20,328)	-2%
Subtotal	\$16,394,569	\$15,808,969	\$585,601	4%	\$15,664,796	\$729,774	5%
VEHICLE MAINTENANCE							
Mechanics	\$1,263,494	\$1,196,169	\$67,324	6%	\$1,166,542	\$96,952	8%
Cleaners & Fuelers	833,094	848,166	(15,071)	-2%	824,976	8,118	1%
Supervision	733,949	712,060	21,889	3%	698,613	35,336	5%
Vehicle Consumables	2,283,784	2,052,762	231,023	11%	2,073,925	209,859	10%
Bus Parts & Supplies	710,000	715,000	(5,000)	-1%	701,452	8,548	1%
Vendor Services	107,500	132,500	(25,000)	-19%	118,951	(11,451)	-10%
Risk & Safety	62,679	189,571	(126,892)	-67%	82,040	(19,361)	-24%
Subtotal	\$5,994,501	\$5,846,228	\$148,273	3%	\$5,666,499	\$328,002	6%
PASSENGER ACCOMMOD	ATIONS						
Passenger Facilities	\$554,061	\$554,538	(\$477)	0%	\$547,068	\$6,993	1%
Transit Development	362,911	256,260	106,650	42%	229,999	132,912	58%
Marketing & Community Relation		406,929	(38,952)	-10%	348,940	19,038	5%
Fare Revenue Collection	324,270	351,631	(27,360)	-8%	349,174	(24,904)	-7%
Subtotal	\$1,609,219	\$1,569,358	\$39,862	3%	\$1,475,181	\$134,039	9%
GENERAL OVERHEAD		· · · · · · · · · · · · · · · · · · ·					
Finance	\$616,366	\$581,071	\$35,295	6%	\$584,910	\$31,456	5%
Personnel	183,437	175,353	\$33,233 8,084	5%	172,120	11,317	5% 7%
Utilities & Communication	249,718	262,763	(13,045)	-5%	245,855	3,863	2%
Operating Facilities	429,824	401,136	28,688	-3 <i>%</i> 7%	410,649	19,175	2 % 5%
District Administration	1,711,823	1,622,861	88,961	5%	1,543,225	168,598	11%
Subtotal	\$3,191,168	\$3,043,184	\$147,983	5%	\$2,956,758	\$234,410	8%
Gubiolai	ψυ, τστ, του	<u> </u>	φιτι,303	570	Ψ2,300,700	φ2.0-4,410	0 /0
Total Operating Expenses	\$27,189,457	\$26,267,739	\$921,718	4%	\$25,763,233	\$1,426,224	6%

Route Operations Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	<u>Var to Fy</u>	<u>/20</u>	FY 2018-19	<u>Var to Fy</u>	<u>′20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
DRIVERS		·					
Scheduled	\$6,936,661	\$6,660,794	\$275,866	4%	\$6,736,028	\$200,633	3%
Scheduled Overtime	556,513	524,482	32,031	6%	538,684	17,829	3%
Unscheduled Pay	298,238	274,998	23,240	8%	288,765	9,472	3%
Driver Lite Duty	8,528	9,457	(928)	-10%	0	8,528	n/a
Paid Absences	908,996	980,143	(71,146)	-7%	821,380	87,616	11%
Health Benefits	1,920,548	1,837,845	82,703	5%	1,779,344	141,204	8%
Pension Contributions	983,729	964,440	19,289	2%	898,504	85,225	9%
Payroll Taxes	698,075	680,347	17,728	3%	675,777	22,297	3%
Uniforms	15,500	8,500	7,000	82%	18,192	(2,692)	-15%
Drivers Subtotal	\$12,326,788	\$11,941,006	\$385,782	3%	\$11,756,675	\$570,113	5%
DISPATCH & SUPERVISION	1						
Supervisors	\$283,471	\$299,885	(\$16,414)	-5%	\$306,539	(\$23,068)	-8%
Staff	181,685	176,908	4,777	3%	178,256	3,429	2%
Paid Absences	78,470	78,435	35	0%	74,586	3,884	5%
Health Benefits	119,765	118,607	1,158	1%	101,675	18,091	18%
Pension Contributions	34,561	33,745	816	2%	49,724	(15,163)	-30%
Payroll Taxes	42,838	43,876	(1,038)	-2%	42,071	767	2%
Dispatch & Supe. Subtotal	\$740,790	\$751,456	(\$10,666)	-1%	\$752,850	(\$12,060)	-2%
HIRING & TRAINING	¢27.026	¢06.405	001	20/	¢00.457	4 070	150/
Staff	\$37,036	\$36,135	901	2%	\$32,157	4,879	15%
Student Drivers	126,843	125,000	1,843	1%	138,249	(11,406)	-8%
Existing Drivers/Supers	138,567	139,450	(883)	-1%	154,685	(16,118)	-10%
Paid Absences	13,510	13,416	94	1%	21,349	(7,839)	-37%
Health Benefits	30,171	20,056	10,115	50%	42,269	(12,098)	-29%
Pension Contributions	11,147	10,909	238	2%	17,984	(6,837)	-38%
Payroll Taxes	24,270	24,127	143	1%	18,731	5,540	30%
Medical Exams & License Fees	,	22,090	7,910	36%	28,523	1,477	5%
Employment Advertising	6,000	6,000	0	0%	4,907	1,093	22%
Training, Travel & Meetings	5,000	6,460	(1,460)	-23%	<u>244</u>	4,756	1949%
Hiring & Training Subtotal	\$422,544	\$403,643	\$18,901	5%	\$459,098	(\$36,554)	-8%
RISK & SAFETY							
Wages & Benefits							
Staff	\$89,268	\$129,433	(\$40,166)	-31%	\$143,413	(\$54,146)	-38%
Contract Employment	98,684	0	98,684	n/a	16,667	82,018	492%
Supervisors	299,594	246,519	53,075	22%	309,643	(10,049)	-3%
Driver Accident Pay	1,866	1,839	27	1%	1,661	204	12%
Paid Absences	48,876	81,086	(32,210)	-40%	98,913	(50,037)	-51%
Health Benefits	94,844	79,248	15,596	20%	84,969	9,875	12%
Pension Contributions	40,007	36,981	3,027	8%	47,071	(7,063)	-15%
Payroll Taxes	34,662	36,260	(1,598)	-4%	42,915	(8,253)	-19%
Wages & Benefits Subtotal	\$707,801	\$611,366	\$96,435	16%	\$745,251	(\$37,450)	-5%
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Route Operations Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	Var to FY	(20	FY 2018-19	Var to F	<u> </u>
	Budget	Budget	Amount	%	Estimate	Amount	%
RISK & SAFETY (cont'd)							
Public Liability							
Professional Services	\$120,498	\$115,900	\$4,597	4%	\$128,743	(\$8,245)	-6%
Insurance	311,856	308,437	3,419	1%	291,119	20,737	7%
Current Year Incident Payouts	50,000	50,000	0	0%	10,000	40,000	400%
Current Year Incident Reserves	100,000	100,000	0	0%	5,000	95,000	1900%
Prior Years Incident Payouts	25,000	50,000	(25,000)	-50%	12,732	12,268	96%
Change in Prior Years Reserves	(25,000)	(50,000)	25,000	-50%	(92,500)	67,500	-73%
Public Liability Subtotal	\$582,354	\$574,337	\$8,016	1%	\$355,093	\$227,260	64%
Workers' Compensation	0004 700	A O 40 000	(\$ 40,000)	100/	.	(\$400.054)	050/
Professional Services	\$301,709	\$348,099	(\$46,390)	-13%	\$402,060	(\$100,351)	-25%
Insurance	95,950	85,500	10,450	12%	90,547	5,403	6%
Current Year Incident Payouts	50,000	75,000	(25,000)	-33%	14,702	35,298	240%
Current Year Incident Reserves	225,000	250,000	(25,000)	-10%	200,000	25,000	13%
Prior Years Incident Payouts	350,000	400,000	(50,000)	-13%	577,301	(227,301)	-39%
Change in Prior Years Reserves	(400,000)	(600,000)	200,000	-33%	(700,000)	300,000	-43%
Miscellaneous Risk & Safety	20,000	19,000	1,000	5%	19,257	743	4%
Workers' Comp Subtotal	\$642,659	\$577,599	65,060	11%	\$603,867	\$38,792	6%
Risk & Safety Subtotal	\$1,932,814	\$1,763,302	\$169,511	10%	\$1,704,212	\$228,602	13%
TRANSPORTATION SUBSIL	DIES						
ADA Paratransit Service	\$971,634	\$899,562	\$72,072	8%	\$941,961	\$29,672	3%
Easy Lift Van	0	50,000	(50,000)	-100%	50,000	(50,000)	-100%
Transportation Subsidies Sbtl	\$971,634	\$949,562	\$22,072	2%	\$991,961	(\$20,328)	-2%
Total Route Operations	\$16,394,569	\$15,808,969	\$585,601	4%	\$15,664,796	\$729,774	5%

Vehicle Maintenance Detail Fiscal Year 2019-20

MECHANICS Mechanics \$717,219 \$683,763 \$33,456 5% \$641,849 Less Mechanic Capital Labor (7,597) (7,478) (120) 2% (6,664) (933) 1	- 2% 4% 4% 7%
MECHANICS Mechanics \$717,219 \$683,763 \$33,456 5% \$641,849 Less Mechanic Capital Labor (7,597) (7,478) (120) 2% (6,664) (933) 1	2% 4% 16% 7%
Mechanics \$717,219 \$683,763 \$33,456 5% \$641,849 \$75,370 1 Less Mechanic Capital Labor (7,597) (7,478) (120) 2% (6,664) (933) 1	4% 16% 7%
Less Mechanic Capital Labor (7,597) (7,478) (120) 2% (6,664) (933) 1	4% 16% 7%
	46% 7%
	7%
Mechanics-OT 38,390 51,419 (13,029) -25% 70,857 (32,467) -4	
Paid Absences 101,607 98,961 2,646 3% 109,557 (7,950) -	
Health Benefits 214,152 175,290 38,862 22% 172,455 41,697 2	4%
Pension Contributions 97,952 96,032 1,921 2% 80,519 17,434 2	2%
Payroll Taxes 68,370 66,781 1,589 2% 66,360 2,010	3%
Uniforms 18,000 16,000 2,000 13% 18,409 (409) -	2%
Tool Allowance 15,400 15,400 0 0% 13,200 2,200 1	7%
Mechanics Subtotal \$1,263,494 \$1,196,169 \$67,324 6% \$1,166,542 \$96,952 \$	3%
CLEANERS & FUELERS	
Service Workers \$447,383 \$456,775 (\$9,392) -2% \$449,119 (\$1,736))%
Paid Absences 73,580 70,052 3,528 5% 57,954 15,626 2	7%
Health Benefits 186,391 195,822 (9,430) -5% 191,901 (5,510) -	3%
Pension Contributions 72,977 74,419 (1,442) -2% 70,595 2,382	3%
Payroll Taxes 42,276 42,875 (600) -1% 40,591 1,685	4%
Uniforms 7,488 6,552 936 14% 10,017 (2,529) -2	25%
Medical Exams & License Fees 3,000 1,671 1,329 80% 4,800 (1,800) -3	88%
Cleaners & Fuelers Subtotal \$833,094 \$848,166 (\$15,071) -2% \$824,976 \$8,118	1%
SUPERVISION	
)%
	4%
	9%
	9%
	4%
	96%
	5%
	,,0
VEHICLE CONSUMABLES	
Bus Fuel \$1,801,934 \$1,611,870 \$190,064 12% \$1,610,549 \$191,385 1	2%
Oil & Lubricants 160,000 135,934 24,066 18% 152,665 7,335 5	5%
Electric Vehicle Power 138,250 125,000 13,250 11% 131,551 6,699 5	5%
Tire Lease 171,600 169,957 1,643 1% 164,456 7,144	1%
Tire Mounting 12,000 10,000 2,000 20% 14,704 (2,704) -1	8%
Vehicle Consumables Subtotal \$2,283,784 \$2,052,762 \$231,023 11% \$2,073,925 \$209,859 1	0%
VEHICLE PARTS & SUPPLIES	
	3%
	3%
	3%
	1%
	1%

Vehicle Maintenance Detail Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	Var to FY20		FY 2018-19	Var to F	<u>Y20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
VENDOR BUS REPAIRS							
Vandalism Repairs	\$5,000	\$5,000	\$0	0%	\$4,127	\$873	21%
Accident Damage Repairs	5,000	5,000	0	0%	0	5,000	n/a
Accident Claim Collections	(2,500)	(2,500)	0	0%	(1,468)	(1,032)	70%
Other Vendor Repairs	100,000	125,000	(25,000)	-20%	116,292	(16,292)	-14%
Vendor Bus Repairs Subtotal	\$107,500	\$132,500	(\$25,000)	-19%	\$118,951	(\$11,451)	-10%
RISK & SAFETY							
Workers' Comp Services	\$22,629	\$25,071	(\$2,442)	-10%	\$21,189	\$1,440	7%
Workers' Comp Insurance	5,050	4,500	550	12%	4,765	285	6%
Current Year Incident Payouts	10,000	25,000	(15,000)	-60%	29,957	(19,957)	-67%
Current Year Incident Reserve	25,000	135,000	(110,000)	-81%	85,000	(60,000)	-71%
Prior Years Incident Payouts	100,000	150,000	(50,000)	-33%	21,128	78,872	373%
Change in Prior Years Reserves	(100,000)	(150,000)	50,000	-33%	(80,000)	(20,000)	25%
Risk & Safety Subtotal	\$62,679	\$189,571	(\$126,892)	-67%	\$82,040	(\$19,361)	-24%
Total Vehicle Maintenance	\$5,994,501	\$5,846,228	\$148,273	3%	\$5,666,499	\$328,002	6%

Passenger Accommodations Detail Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	Var to F	<u>Y20</u>	FY 2018-19	Var to F	<u>Y20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
PASSENGER FACILITIES							
Wages & Benefits							
Supervisors	\$162,014	\$162,093	(\$78)	0%	\$154,019	\$7,996	5%
TC Advisors	111,116	103,121	(\$78) 7,994	0 % 8%	100,516	990,990 10,600	5 <i>%</i> 11%
Staff		40,318	7,994	8% 2%	-		-2%
	41,112				42,093	(982)	
Paid Absences	35,768	35,114	654	2%	38,073	(2,305)	-6%
Health Benefits	120,954	114,271	6,683	6%	106,553	14,401	14%
Pension Contributions	27,167	26,769	398	1%	20,064	7,103	35%
Payroll Taxes Wages & Benefits Subtotal	28,260 \$526,390	27,648 \$509,335	612 17,055	2% 3%	27,629 \$488,948	631 \$37,443	2% 8%
Buildings & Grounds							
TC Contract Maintenance	\$15,000	\$31,533	(\$16,533)	-52%	\$46,188	(\$31,188)	-68%
TC Repairs/Supplies	5,000	6,000	(1,000)	-17%	9,128	(4,128)	-45%
Bus Stop Repairs/Supplies	5,000	5,000	(1,000)	0%	739	4,261	577%
TC Property Insurance	2,671	2,671	0	0%	2,065	605	29%
Buildings & Grounds Subtotal	\$27,671	\$45,203	(\$17,533)	-39%	\$58,120	(\$30,450)	-52%
-		· · · · ·	. ,				
Passenger Facilities Subtotal	\$554,061	\$554,538	(\$477)	0%	\$547,068	\$6,993	1%
TRANSIT DEVELOPMENT							
Staff	\$216,744	\$144,549	\$72,194	50%	\$134,803	\$81,941	61%
Paid Absences	28,145	23,584	4,562	19%	23,215	4,931	21%
Health Benefits	66,101	49,710	16,391	33%	43,165	22,935	53%
Pension Contributions	24,489	16,813	7,676	46%	15,896	8,593	54%
Payroll Taxes	19,432	13,605	5,828	43%	12,920	6,512	50%
Training, Travel & Meetings	3,000	3,000	0	0%	0	3,000	n/a
Planning Services & Supplies	5,000	5,000	0	0%	0	5,000	n/a
Transit Development Subtotal	\$362,911	\$256,260	\$106,650	42%	\$229,999	\$132,912	58%
MARKETING & COMMUNITY F	RELATIONS						
Wages & Benefits							
Staff	\$91,919	\$108,844	(\$16,925)	-16%	\$111,523	(\$19,603)	-18%
Paid Absences	11,079	10,967	112	1%	15,593	(4,514)	-29%
Health Benefits	16,000	15,303	697	5%	18,581	(2,581)	-14%
Pension Contributions	10,300	11,981	(1,681)	-14%	12,809	(2,509)	-20%
Payroll Taxes	8,179	9,484	(1,305)	-14%	10,087	(1,908)	-19%
Wages & Benefits Subtotal	137,477	156,579	(19,102)	-12%	168,593	(31,116)	-18%
Outside Services							
Media Ad Placement	\$16,000	\$16,000	\$0	0%	\$16,127	(\$127)	-1%
Brochures & Publications	17,200	19,200	(2,000)	-10%	7,141	10,059	141%
Market Research	7,500	7,500	0	0%	373	7,127	n/a
Promotional Giveaways	13,000	15,000	(2,000)	-13%	4,400	8,600	195%
	1,500	1,500	0	0%	0	1,500	n/a
Bus/Shuttle Decorations	1,000				77.040	0.000	11%
Bus/Shuttle Decorations Other Promotions	86,300	92,300	(6,000)	-7%	77,912	8,388	11/0
		92,300 94,850	(6,000) (9,850)	-7% -10%	71,912	8,388 13,877	20%
Other Promotions	86,300						
Other Promotions Route Schedules & Information	86,300 85,000	94,850	(9,850)	-10%	71,123	13,877	20%

Passenger Accommodations Detail Fiscal Year 2019-20

	FY 2019-20	FY 2018-19	Var to FY20		FY 2018-19	<u>Var to F</u>	<u>Y20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
FARE REVENUE COLLECTION	I						
Wages & Benefits							
Staff	\$125,348	\$120,079	\$5,269	4%	\$121,356	\$3,992	3%
Paid Absences	20,743	19,871	872	4%	18,310	2,433	13%
Health Benefits	56,995	54,555	2,440	4%	54,539	2,456	5%
Pension Contributions	14,609	13,995	614	4%	14,085	524	4%
Payroll Taxes	11,575	11,130	445	4%	11,168	407	4%
Wages & Benefits Subtotal	\$229,270	\$219,631	\$9,640	4%	\$219,458	\$9,812	4%
Outside Services							
Fare Processing	\$50,000	\$75,000	(\$25,000)	-33%	\$75,643	(\$25,643)	-34%
Farebox Parts & Repairs	20,000	25,000	(5,000)	-20%	12,073	7,927	66%
Tickets, Tokens & Transfers	25,000	32,000	(7,000)	-22%	42,000	(17,000)	-40%
Outside Services Subtotal	\$95,000	\$132,000	(\$37,000)	-28%	\$129,716	(\$34,716)	-27%
Fare Revenue Collection Sbtl	\$324,270	\$351,631	(\$27,360)	-8%	\$349, 174	(\$24,904)	-7%
Total Pssnger Accommodations	\$1,609,219	\$1,569,358	\$39,862	3%	\$1,475,181	\$134,039	9%

General Overhead Detail

	FY 2019-20	FY 2018-19	<u>Var to F</u>	<u>Y20</u>	FY 2018-19	Var to FY	(20
	Budget	Budget	Amount	%	Estimate	Amount	%
FINANCE							
Staff	\$339,298	\$328,491	\$10,807	3%	\$331,115	\$8,183	2%
Paid Absences	\$359,290 54,556	52,995	1,561	3%	51,448	3,108	2 % 6%
Health Benefits	83,899	80,297	3,602	4%	79,921	3,977	5%
Pension Contributions	39,385	38,149	1,237	3%	38,288	1,097	3%
Payroll Taxes	31,028	30,138	889	3%	30,188	840	3%
Financial Audit Services	68,200	51,000	17,200	34%	53,950	14,250	26%
Finance Subtotal	\$616,366	\$581,071	\$35,295	6%	\$584,910	\$31,456	5%
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PERSONNEL							
Staff	\$113,800	\$108,729	\$5,071	5%	\$104,364	\$9,436	9%
Paid Absences	11,440	10,930	510	5%	12,597	(1,157)	-9%
Health Benefits	35,793	34,256	1,537	4%	34,095	1,698	5%
Pension Contributions	12,524	11,966	558	5%	11,769	755	6%
Payroll Taxes	9,880	9,472	408	4%	9,295	585	6%
Personnel Subtotal	\$183,437	\$175,353	\$8,084	5%	\$172,120	\$11,317	7%
UTILITIES							
Phone & Data Communications	\$72,633	\$76,111	(\$3,478)	-5%	\$70,988	\$1,645	2%
Power, Water & Refuse	\$72,033 162,085	171,652	(\$3,478) (9,567)	-5% -6%	\$70,988 157,239	۰,045 4,847	2% 3%
Two-Way Radios	15,000	15,000	(9,307)	-0%	17,628	(2,628)	-15%
Utilities Subtotal	\$249,718	\$262,763	(\$13,045)	-5%	\$245,855	\$3,863	2%
Cunics Sublea	φ2+3,710	φ202,703	(\$10,040)	-570	φ2+0,000	φ0,000	270
OPERATING FACILITIES							
Wages & Benefits							
Staff	\$59,923	\$58,453	\$1,470	3%	\$56,243	\$3,681	7%
Paid Absences	7,659	7,480	180	2%	8,856	(1,196)	-14%
Health Benefits	10,667	10,202	465	5%	10,153	513	5%
Pension Contributions	6,758	6,593	165	3%	6,560	198	3%
Payroll Taxes	5,370	5,256	114	2%	5,223	147	3%
Wages & Benefits Subtotal	\$90,377	\$87,984	\$2,393	3%	\$87,034	\$3,343	4%
Service Vehicles							
Parts & Repairs	\$25,000	\$30,000	(\$5,000)	-17%	\$35,100	(\$10,100)	-29%
Fuel	66,000	69,600	(3,600)	-5%	64,011	1,989	3%
Service Vehicles Subtotal	\$91,000	\$99,600	(\$8,600)	-9%	\$99,111	(\$8,111)	-8%
Buildings & Grounds							
Contract Maintenance	\$90,720	\$80,720	\$10,000	12%	\$90,840	(\$120)	0%
Overpass Site Maintenance	20,000	5,500	14,500	264%	103	19,897	n/a
B&G Repairs/Supplies	85,000	75,000	10,000	13%	86,840	(1,840)	-2%
Property Insurance	52,727	52,332	395	1%	46,721	6,006	13%
Buildings & Grounds Subtotal	\$248,447	\$213,552	\$34,895	16%	\$224,504	\$23,943	11%
-							
Operating Facilities Subtotal	\$429,824	\$401,136	\$28,688	7%	\$410,649	\$19,175	5%
		l					

General Overhead Detail

	FY 2019-20	FY 2018-19	Var to F	<u> </u>	FY 2018-19	Var to F	<u>Y20</u>
	Budget	Budget	Amount	%	Estimate	Amount	%
DISTRICT ADMINISTRATION							
Wages & Benefits							
Staff	\$610,472	\$563,170	\$47,302	8%	\$534,597	\$75,875	14%
Paid Absences	109,473	97,663	11,810	12%	102,411	7,062	7%
Health Benefits	159,171	136,533	22,638	17%	130,125	29,045	22%
Pension Contributions	86,455	81,083	5,371	7%	63,283	23,172	37%
Payroll Taxes	56,572	52,144	4,428	8%	46,641	9,931	21%
Wages & Benefits Subtotal	\$1,022,143	\$930,594	\$91,549	10%	\$877,179	\$144,964	17%
Administrative Services	* / • • • • •	<i></i>			* • • • • •	*	
Directors Fees	\$10,800	\$12,600	(\$1,800)	-14%	\$9,680	\$1,120	12%
Public Officials Insurance	77,932	67,143	10,789	16%	66,493	11,439	17%
Legal Counsel	100,000	100,000	0	0%	112,167	(12,167)	-11%
Pension Administration	2,500	2,500	0	0%	0	2,500	n/a
Office Equipment Maintenance	200,000	188,930	11,070	6%	195,671	4,329	2%
Miscellaneous Services	75,000	76,694	(1,694)	-2%	74,812	188	0%
Office & Computer Supplies	50,000	60,000	(10,000)	-17%	43,693	6,307	14%
Dues & Subscriptions	53,448	52,400	1,048	2%	52,557	891	2%
Conferences, Meetings, Training	15,000	19,000	(4,000)	-21%	10,363	4,637	45%
Employee Relations	30,000	19,365	10,635	55%	33,216	(3,216)	-10%
Retiree Health Insurance	0	0	0	n/a	0	0	n/a
Mandated Fees & Permits	40,000	40,000	0	0%	45,929	(5,929)	-13%
Bus Ad Revenue Program	10,000	15,000	(5,000)	-33%	8,405	1,595	19%
Misc. Expenses & Losses	25,000	38,636	(13,636)	-35%	13,059	11,941	91%
Admin. Services Subtotal	\$689,680	\$692,268	(\$2,588)	0%	\$666,045	\$23,635	4%
District Admin. Subtotal	\$1,711,823	\$1,622,861	\$88,961	5%	\$1,543,225	\$168,598	11%
T () C ()				=0/			001
Total General Overhead	\$3,191,168	\$3,043,184	\$147,983	5%	\$2,956,758	\$234,410	8%



QUARTERLY REPORT

Fiscal Year 2018-19 For the Nine-Month Period Ending March 31, 2019



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Ridership Summary

Systemwide ridership increased during the third quarter (January through March) of FY 2018-19, totalling 1,637,048, representing a 2.3% increase of approximately 36,944 riders from the same period of FY 2017-18. Ridership year-to-date for the nine-month period from July through March totaled 4,762,907 in FY 2018-19, representing a 2.7% increase from the same period of FY 2017-18.

As shown in the table below, the total number of service days in the third quarter of FY 2018-19 was the same as FY 2017-18, but there was on1e fewer weekday service day and 1 more Sunday service day. University of California, Santa Barbara (UCSB) had 1 additional school day in the third quarter, and Santa Barbara City College (SBCC) had 3 additional school days. Students at these two institutions combined make up one-third of MTD ridership.

	FY	2019	FY	2018	Year to Date
SERVICE DAYS	<u>Q3</u>	<u>YTD</u>	<u>Q3</u>	YTD	<u>Change</u>
Weekdays	61	184	62	186	(2)
Saturdays	15	43	15	43	0
Sundays	14	45	13	43	2
Total	90	272	90	272	0
	FY	2019	FY	2018	Year to Date
SCHOOL DAYS	<u>Q3</u>	YTD	<u>Q3</u>	<u>YTD</u>	<u>Change</u>
SBCC	47	144	43	137	7
UCSB	53	168	52	155	13
Secondary	52	150	57	145	(5)

MTD SERVICE CALENDAR DAYS

UCSB ridership increased 11.5% in the third quarter, and 12.6% year-to-date. This continues to illustrate the importance of providing a high level of service to UCSB and Isla Vista. Year-to-date, UCSB students comprise 23% of MTD ridership.

SBCC student ridership continues to decrease as their enrollment decreases. Year-to-date total ridership by SBCC students has decreased by 7.1% from the previous year. This category still comprises 10% of MTD ridership.

As shown in the table, Santa Barbara Unified School District had 5 fewer class days between January and March 2019. Booster service ridership has increased 11.6% year-to-date.



System Ridership Report

For the Nine-Month Period Ending March 31, 2019

Ridership by Fare Category

Fare Categories	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change	FY 2018-2019	FY2017-2018	% Change
General Fare	187,035	194,730	-4.0%	625,011	645,792	-3.2%
Transfers	112,761	123,741	-8.9%	357,210	397,556	-10.1%
Full Fare Prepaid ¹	243,409	212,710	14.4%	791,584	697,940	13.4%
Santa Barbara City College	166,975	176,268	-5.3%	476,463	512,887	-7.1%
Senior & Disabled Prepaid ²	169,591	167,903	1.0%	539,909	513,906	5.1%
Shuttle	34,938	38,161	-8.4%	146,701	157,239	-6.7%
UC Santa Barbara	493,732	442,796	11.5%	1,100,549	977,403	12.6%
Youth Prepaid ³	144,158	141,977	1.5%	439,012	401,429	9.4%
Free	23,773	31,253	-23.9%	86,794	100,177	-13.4%
Special Pass Programs	10,941	17,208	-36.4%	34,966	59,870	-41.6%
Senior Cash	38,236	38,703	-1.2%	126,402	128,068	-1.3%
Persons with Disabilities Cash	7,070	8,649	-18.3%	24,375	25,832	-5.6%
Tokens	4,429	6,005	-26.2%	13,931	17,865	-22.0%
Total	1,637,048	1,600,104	2.3%	4,762,907	4,635,964	2.7%

¹ Includes adult 10-ride and unlimited 30-day Passport use.

² Includes seniors' and persons with disabilities' 10-ride and unlimited 30-day Passport use.

³ Includes K-12 Youth 10-ride and unlimited 30-day Passport use.

Source: MTD Passdat Program, MTD Transit Development Department, Planning Section

Revenue Hours and Revenue Miles

		Quarter		YTD			
Metrics	Jan 19 - Mar 19	Jan 18 - Mar 18	%Change	FY 2018-2019	FY2017-2018	% Change	
Passengers	1,637,048	1,600,104	2.3%	4,762,907	4,635,964	2.7%	
Revenue Hours	54,238	53,893	0.6%	163,769	162,526	0.8%	
Passengers per Revenue Hour	30.2	29.7	1.7%	29.1	28.5	2.0%	
Miles	649,409	645,022	0.7%	1,945,913	1,954,824	-0.5%	
Passengers per Mile	2.5	2.5	1.6%	2.4	2.4	3.2%	

Source: MTD Passdat Program, MTD Transit Development Department, Planning Section

MTD System Ridership

		1	Quarter		1	YTD	1
	LINE	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change	FY 2018-2019	FY2017-2018	% Change
1	West Santa Barbara	77,559	80,502	-3.7%	246,546	245,846	0.3%
2	East Santa Barbara	117,094	125,709	-6.9%	366,178	383,663	-4.6%
3	Oak Park	47,419	47,641	-0.5%	146,161	147,361	-0.8%
4	Mesa / SBCC	29,263	33,145	-11.7%	90,500	96,123	-5.8%
5	Mesa / La Cumbre	30,172	30,860	-2.2%	95,680	94,836	0.9%
6	Goleta	135,919	143,314	-5.2%	426,726	427,017	-0.1%
7	County Health / Fairview	67,204	65,682	2.3%	213,603	203,609	4.9%
10	Cathedral Oaks	4,140	4,439	-6.7%	13,553	13,060	3.8%
11	UCSB	269,315	260,942	3.2%	761,881	719,661	5.9%
12x	Goleta Express	45,559	46,319	-1.6%	145,383	144,681	0.5%
14	Montecito	17,279	14,222	21.5%	56,485	55,303	2.1%
15x	SBCC / UCSB Express	65,702	61,798	6.3%	174,307	172,130	1.3%
16	City College Shuttle	28,374	25,140	12.9%	77,143	68,306	12.9%
17	Low er West / SBCC	32,035	38,223	-16.2%	97,820	112,678	-13.2%
20	Carpinteria	86,242	52,872	63.1%	259,188	197,990	30.9%
21x	Carpinteria Express	-	14,780	-100.0%	9,835	52,805	-81.4%
23	Winchester Canyon	13,421	13,017	3.1%	40,692	35,885	13.4%
24x	UCSB Express	145,901	134,489	8.5%	427,074	390,258	9.4%
25	Ellw ood	15,067	16,040	-6.1%	49,154	47,252	4.0%
27	Isla Vista Shuttle	100,624	98,005	2.7%	224,144	216,739	3.4%
28	UCSB Shuttle	156,441	134,999	15.9%	340,879	305,783	11.5%
36	Seaside Shuttle	13,412	12,650	6.0%	44,229	41,125	7.5%
37	Crosstow n Shuttle	22,369	23,284	-3.9%	72,226	70,596	2.3%
90	West Goleta Amtrak Shuttle	2,040	-	100.0%	6,726	-	100.0%
91	East Goleta Amtrak Shuttle	1,240	-	100.0%	3,445	-	100.0%
92	Santa Barbara Amtrak Shuttle	1,376	-	100.0%	4,608	-	100.0%
	Booster Services	65,215	64,814	0.6%	175,353	157,161	11.6%
Sys	stem Subtotal	1,590,382	1,542,886	3.1%	4,569,519	4,399,868	3.9%
Ľ	Downtown Waterfront Shuttles						
30	Dow ntow n Shuttle	39,238	49,145	-20.2%	158,191	192,447	-17.8%
31	East Beach Waterfront Shuttle	4,845	4,875	-0.6%	21,571	27,558	-21.7%
32	West Beach Waterfront Shuttle	2,583	3,198	-19.2%	13,626	16,091	-15.3%
	Unknown		1				
Sve	stem Total	- 1.637.048	1,600,104	2.3%	4,762,907	4,635,964	2.7%
Jys	Related Routes	1,007,040	1,000,104	2.570	-,102,001		2.17
20, 2	21x Carpinteria	86,242	67,652	27.5%	269,023	250,795	7.3%
-	37 East/West & Crosstown	217,022	229,495	-5.4%	684,950	700,105	-2.29
	15x, 16, 17 Mesa Lines	185,546	189,166		535,450	544,073	-1.6
	I State/Hollister	405,234	404,256	0.2%	1,188,607	1,146,678	
	9 Calle Real/Fairview	67,204	65,682	2.3%	213,603	203,609	4.99

Source: MTD Passdat Program, MTD Transit Development Department, Planning Section

MTD Passengers per Revenue Hour

			Quarter			YTD	
	LINE	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change		FY2017-2018	% Change
1	West Santa Barbara	28.3	29.1	-2.5%	29.8	29.3	1.8%
2	East Santa Barbara	27.4	29.3	-6.3%	28.4	29.3	-2.9%
3	Oak Park	20.2	20.1	0.3%	20.6	20.7	-0.2%
4	Mesa / SBCC	25.6	28.8	-11.2%	26.2	27.7	-5.4%
5	Mesa / La Cumbre	17.3	18.0	-3.8%	18.3	18.2	0.4%
6	Goleta	27.1	28.5	-5.0%	28.2	28.7	-1.6%
7	County Health / Fairview	17.9	17.4	2.8%	18.8	17.9	5.3%
10	Cathedral Oaks	9.9	10.4	-5.5%	10.7	10.2	4.9%
11	UCSB	35.6	34.5	3.3%	33.3	31.7	5.3%
12x	Goleta Express	25.1	25.6	-1.7%	26.5	26.5	0.0%
14	Montecito	13.8	12.4	11.5%	15.1	15.1	-0.3%
15x	SBCC / UCSB Express	35.3	33.2	6.4%	33.3	26.5	25.3%
16	City College Shuttle	37.7	36.4	3.4%	40.5	36.4	11.3%
17	Low er West / SBCC	40.1	47.5	-15.6%	40.6	46.5	-12.7%
20	Carpinteria	19.1	17.4	9.6%	19.8	19.6	0.9%
21x	Carpinteria Express	-	16.1	-100.0%	17.6	18.2	-3.1%
23	Winchester Canyon	22.9	22.2	3.4%	23.1	20.2	14.0%
24x	UCSB Express	48.3	44.6	8.3%	46.7	42.6	9.8%
25	Ellw ood	22.4	23.8	-5.9%	24.2	23.9	1.6%
27	Isla Vista Shuttle	54.0	53.3	1.4%	45.8	44.5	2.9%
28	UCSB Shuttle	85.2	72.2	18.1%	66.9	59.4	12.6%
36	Seaside Shuttle	12.9	12.2	5.8%	14.0	13.5	4.2%
37	Crosstow n Shuttle	15.0	15.6	-3.9%	16.0	15.6	2.9%
90	West Goleta Amtrak Shuttle	63.1	-	100.0%	68.6	-	100.0%
91	East Goleta Amtrak Shuttle	38.4	-	100.0%	35.1	-	100.0%
92	Santa Barbara Amtrak Shuttle	28.9	-	100.0%	31.9	-	100.0%
	Booster Services	82.0	76.2	7.7%	85.2	79.8	6.7%
Syst	em Subtotal	30.9	30.4	1.7%	29.9	29.0	3.1%
	Downtown Waterfront Shuttles						
30	Dow ntow n Shuttle	16.5	20.9	-21.3%	19.6	24.3	-19.5%
31	East Beach Waterfront Shuttle	9.9	10.0	-1.2%	11.7	14.9	-21.3%
32	West Beach Waterfront Shuttle	10.8	13.3	-19.2%	15.6	18.4	-15.2%
	Unknown						
		-	-	0.0%	-	-	0.0%
Syst	em Total	30.0	29.7	1.0%	29.1	28.5	2.0%
	Related Routes						
20, 21	x Carpinteria	44.2	41.0	7.9%	40.6	42.1	-3.69
1, 2, 3	7 East/West & Crosstown	27.8	29.2	-4.6%	28.5	28.9	-1.5
4, 5, 1	5x, 16, 17 Mesa Lines	21.6	22.3	-2.8%	24.3	24.3	-0.29
6, 11 3	State/Hollister	24.5	25.5	-4.3%	31.3	30.5	2.79
7, 8, 9	Calle Real	17.9	17.4	2.8%	18.8	17.9	5.39

Source: MTD Passdat Program, MTD Transit Development Department, Planning Section

MTD "At Capacity" Loads*

			Quarter			YTD	
	LINE	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change	FY 2018-2019	FY2017-2018	% Change
1	West Santa Barbara	14	21	-33.3%	32	50	-36.0%
2	East Santa Barbara	19	31	-38.71%	78	97	-19.59%
3	Oak Park	4	4	0.00%	9	7	28.57%
4	Mesa / SBCC	1	3	-66.67%	4	10	-60.00%
5	Mesa / La Cumbre	6	10	-40.00%	17	27	-37.04%
6	Goleta	35	43	-18.60%	106	167	-36.53%
7	County Health / Fairview	3	8	-62.50%	32	14	128.57%
10	Cathedral Oaks	1	1	0.00%	4	2	100.00%
11	UCSB	111	117	-5.13%	297	276	7.61%
12x	Goleta Express	25	18	38.89%	105	75	40.00%
14	Montecito	8	1	700.00%	23	12	91.67%
15x	SBCC / UCSB Express	38	28	35.71%	168	79	112.66%
16	City College Shuttle	22	9	144.44%	39	24	62.50%
17	Low er West / SBCC	-	5	-100.00%	7	12	-41.67%
20	Carpinteria	22	13	69.23%	71	30	136.67%
21x	Carpinteria Express	-	4	-100.00%	1	5	-80.00%
23	Winchester Canyon	2	1	100.00%	7	4	75.00%
24x	UCSB Express	147	82	79.27%	523	278	88.13%
25	Elwood	4	3	33.33%	15	6	150.00%
27	Isla Vista Shuttle	153	126	21.43%	321	239	34.31%
28	UCSB Shuttle	61	101	-39.60%	113	182	-37.91%
36	Seaside Shuttle	-	-	0.00%	1	1	0.00%
37	Crosstow n Shuttle	4	1	300.00%	7	5	40.00%
90	West Goleta Amtrak Shuttle	-	-	0.00%	-	_	0.00%
91	East Goleta Amtrak Shuttle	_	-	0.00%	_	_	0.00%
92	Santa Barbara Amtrak Shuttle		_	0.00%	-	_	0.00%
02	Booster Services	84	21	300.00%	163	104	56.73%
Svs	stem Subtotal	764	651	17.4%	2,143	1,706	25.6%
0,0	Downtown Waterfront Shuttles	704	001	17.470	2,140	1,700	20.070
30	Dow ntow n Shuttle	1	23	-95.7%	54	91	-40.7%
31	East Beach Waterfront Shuttle		1	-100.0%	1	8	-87.5%
32	West Beach Waterfront Shuttle	_	1	-100.0%	-	1	-100.0%
02	Related Routes			100.070		•	100.07
20	21x Carpinteria	22	17	29.4%	72	35	105.7%
,	2, 37 East/West & Crosstow n	37	53	-30.2%	117	152	-23.0%
	5, 15x, 16, 17 Mesa Lines	67	55	21.8%	235	152	54.6%
	11 State/Hollister	146	160	-8.8%	403	443	-9.0%
	3, 9 Calle Real, Fairview	3	8	-62.5%	32	14	128.6%
7,0	Unknown/Miscellaneous	3	0	-02.3 %	32	14	120.07
	Ginthown miniso Gildileous		_	0.0%			0.0%
		-				-	
Syste	em Total	765	676	13.2%	2,198	1,806	21.7%

*Classified as a 30-foot vehicle with 10 or more standees, or a **40-foot vehicle with 20 or more.**

MTD "Too Full to Board" Loads*

			Quarter	a/ O	5/ 00/0 00/0	YTD	a/ 0
		Jan 19 - Mar 19	Jan 18 - Mar 18	, ,	FY 2018-2019	FY2017-2018	% Change
1	West Santa Barbara	1	9	-88.9%	13	11	18.2%
2	East Santa Barbara	3	8	-62.5%	8	24	-66.7%
3	Oak Park	1	-	100.0%	2	-	100.0%
4	Mesa / SBCC	-	-	0.0%	-	-	0.0%
5	Mesa / La Cumbre	1	2	-50.0%	6	13	-53.8%
6	Goleta	29	24	20.8%	52	55	-5.5%
7	County Health / Fairview	1	-	100.0%	6	5	20.0%
10	Cathedral Oaks	3	-	100.0%	5	1	400.0%
11	UCSB	365	313	16.6%	692	569	21.6%
12x	Goleta Express	5	6	-16.7%	66	41	61.0%
14	Montecito	-	-	0.0%	-	2	-100.0%
15x	SBCC / UCSB Express	95	14	578.6%	186	40	365.0%
16	City College Shuttle	1	-	100.0%	4	5	-20.0%
17	Low er West / SBCC	-	-	0.0%	-	1	-100.0%
20	Carpinteria	5	-	100.0%	14	1	1300.0%
21x	Carpinteria Express	-	-	0.0%	-	-	0.0%
23	Winchester Canyon	4	5	-20.0%	16	11	45.5%
24x	UCSB Express	173	123	40.7%	519	342	51.8%
25	Ellw ood	-	3	-100.0%	1	3	-66.7%
27	Isla Vista Shuttle	128	172	-25.6%	323	271	19.2%
28	UCSB Shuttle	250	257	-2.7%	480	511	-6.1%
36	Seaside Shuttle	-	-	0.0%	8	-	100.0%
37	Crosstow n Shuttle	3	-	100.0%	4	1	300.0%
90	West Goleta Amtrak Shuttle	-	-	0.0%	-	-	0.0%
91	East Goleta Amtrak Shuttle	-	-	0.0%	-	-	0.0%
92	Santa Barbara Amtrak Shuttle	-	-	0.0%	-	-	0.0%
	Booster Services	50	19	163.2%	106	88	20.5%
Sys	stem Subtotal	1,118	955	17.1%	2,511	1,995	25.9%
	Downtown Waterfront Shuttles						
30	Dow ntow n Shuttle	1	35	-97.1%	86	362	-76.2%
31	East Beach Waterfront Shuttle	1	3	-66.7%	3	5	-40.0%
32	West Beach Waterfront Shuttle	_	-	0.0%	4	7	-42.9%
	Related Routes						
20,	21x Carpinteria	5	-	100.0%	14	1	1300.0%
	2, 37 East/West & Crosstow n	7	17	-58.8%	25	36	-30.6%
	5, 15x, 16, 17 Mesa Lines	97	16	506.3%	196	59	232.2%
	11 State/Hollister	394	337	16.9%	744	624	19.2%
	3, 9 Calle Real, Fairview	1	-	100.0%	6	5	20.0%
., .	Unknown/Miscellaneous	· ·	1		0		
		_	_	0.0%	-	_	0.0%
	em Total	1,120	993	12.8%	2,604	2,369	9.9%

* Indicates that passengers were refused service because a vehicle was too full to safely board.

MTD Bicycles Carried

			Quarter			YTD	
	LINE	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change	FY 2018-2019	FY2017-2018	% Change
1	West Santa Barbara	462	443	4.3%	1,373	1,444	-4.9%
2	East Santa Barbara	1,164	1,077	8.1%	3,458	3,622	-4.5%
3	Oak Park	344	401	-14.2%	1,298	1,260	3.0%
4	Mesa / SBCC	244	337	-27.6%	1,074	1,237	-13.2%
5	Mesa/La Cumbre	409	611	-33.1%	1,572	1,970	-20.2%
6	Goleta	2,571	2,922	-12.0%	9,179	9,652	-4.9%
7	County Health / Fairview	1,445	1,294	11.7%	4,944	4,603	7.4%
10	Cathedral Oaks	55	68	-19.1%	206	294	-29.9%
11	UCSB	4,331	4,779	-9.4%	15,182	14,891	2.0%
12x	Goleta Express	1,246	1,312	-5.0%	4,237	4,930	-14.1%
14	Montecito	284	173	64.2%	921	907	1.5%
15x	SBCC / UCSB Express	674	856	-21.3%	2,345	2,698	-13.1%
16	City College Shuttle	129	215	-40.0%	445	592	-24.8%
17	Low er West / SBCC	139	198	-29.8%	548	693	-20.9%
20	Carpinteria	1,355	1,341	1.0%	4,892	5,547	-11.8%
21x	Carpinteria Express	-	389	-100.0%	199	1,560	-87.2%
23	Winchester Canyon	202	214	-5.6%	819	616	33.0%
24x	UCSB Express	2,281	2,186	4.3%	7,960	7,522	5.8%
25	Ellw ood	186	253	-26.5%	760	751	1.2%
27	Isla Vista Shuttle	396	649	-39.0%	1,010	1,486	-32.0%
28	UCSB Shuttle	619	1,124	-44.9%	1,769	2,455	-27.9%
36	Seaside Shuttle 1	-	-	0.0%	2	-	100.0%
37	Crosstow n Shuttle ¹	5	36	-86.1%	56	135	-58.5%
90	West Goleta Amtrak Shuttle	1	-	100.0%	14	-	100.0%
91	East Goleta Amtrak Shuttle	6	-	100.0%	33	-	100.0%
92	Santa Barbara Amtrak Shuttle	-	-	0.0%	5	-	100.0%
	Booster Services	39	55	-29.1%	90	139	-35.3%
Syste	em Subtotal	18,587	20,933	-11.2%	64,391	69,004	-6.7%
Ľ	Downtown Waterfront Shuttles 1						
30	State Street Shuttle 1	-	-	N/A	3	3	0.0%
31	East Beach Waterfront Shuttle ¹	-	-	N/A	-	-	N/A
32	West Beach Waterfront Shuttle ¹	-	-	N/A	-	-	N/A
	Related Routes						
20,	21x Carpinteria	1,355	1,730	-21.7%	5,091	7,107	-28.4%
1,2	,37 East/West & Crosstow n	1,631	1,556	4.8%	4,887	5,201	-6.0%
4, 5	5, 15x, 16, 17 Mesa Lines	1,595	2,217	-28.1%	5,984	7,190	-16.8%
6,1	1 State/Hollister	6,902	7,701	-10.4%	24,361	24,543	-0.7%
7, 8	3, 9 Calle Real/Fairview	1,445	1,294	11.7%	4,944	4,603	7.4%
	Unknown/Miscellaneous						
		-	3	-100.0%	5	8	-37.5%
Syste	em Total	18,587	20,936	-11.2%	64,399	69,015	-6.7%

¹ MTD electric shuttles cannot carry bicycles.

MTD Wheelchairs Boarded

			Quarter			YTD	
	LINE	Jan 19 - Mar 19	Jan 18 - Mar 18	% Change	FY 2018-2019	FY2017-2018	% Change
1	West Santa Barbara	363	482	-24.7%	1,135	1,470	-22.8%
2	East Santa Barbara	262	806	-67.5%	1,057	2,247	-53.0%
3	Oak Park	156	236	-33.9%	634	732	-13.4%
4	Mesa / SBCC	30	27	11.1%	127	97	30.9%
5	Mesa/LaCumbre	92	172	-46.5%	329	556	-40.8%
6	Goleta	437	551	-20.7%	1,401	1,674	-16.3%
7	County Health / Fairview	517	519	-0.4%	1,614	1,611	0.2%
10	Cathedral Oaks	-	1	-100.0%	10	4	150.0%
11	UCSB	611	702	-13.0%	1,930	2,049	-5.8%
12x	Goleta Express	117	166	-29.5%	429	517	-17.0%
14	Montecito	18	101	-82.2%	120	351	-65.8%
15x	SBCC / UCSB Express	12	45	-73.3%	68	174	-60.9%
16	City College Shuttle	147	122	20.5%	382	244	56.6%
17	Low er West / SBCC	37	55	-32.7%	132	156	-15.4%
20	Carpinteria	319	377	-15.4%	847	1,320	-35.8%
21x	Carpinteria Express	-	37	-100.0%	27	175	-84.6%
23	Winchester Canyon	5	14	-64.3%	33	30	10.0%
24x	UCSB Express	159	145	9.7%	454	458	-0.9%
25	Ellw ood	6	22	-72.7%	52	56	-7.1%
27	Isla Vista Shuttle	4	14	-71.4%	29	54	-46.3%
28	UCSB Shuttle	4	22	-81.8%	36	73	-50.7%
36	Seaside Shuttle	5	16	-68.8%	22	41	-46.3%
37	Crosstow n Shuttle	69	48	43.8%	140	135	3.7%
90	West Goleta Amtrak Shuttle	-	-	0.0%	-	-	0.0%
91	East Goleta Amtrak Shuttle	-	-	0.0%	-	-	0.0%
92	Santa Barbara Amtrak Shuttle	1	-	100.0%	1	-	100.0%
	Booster Services	1	5	-80.0%	9	11	-18.2%
Syste	em Subtotal	3,372	4,685	-28.0%	11,018	14,235	-22.6%
	Downtown Waterfront Shuttles		·			·	
30	State Street Shuttle	143	271	-47.2%	626	620	1.0%
31	East Beach Waterfront Shuttle	41	29	41.4%	112	75	49.3%
32	West Beach Waterfront Shuttle	8	16	-50.0%	56	46	21.7%
	Related Routes		· · · · · ·			· · ·	
20,	21x Carpinteria	319	414	-22.9%	874	1,495	-41.5%
1, 2	2, 37 East/West & Crosstow n	694	1,336	-48.1%	2,332	3,852	-39.5%
4, 5	5, 15x, 16, 17 Mesa Lines	318	421	-24.5%	1,038	1,227	-15.4%
6, 1	1 State/Hollister	1,048	1,253	-16.4%	3,331	3,723	-10.5%
7, 8	3, 9 Calle Real/Fairview	517	519	-0.4%	1,614	1,611	0.2%
	Unknown/Miscellaneous					·	
		-	1	-100.0%	2	2	0.0%
Svste	em Total	3,564	5,002	-28.7%	11,814	14,978	-21.1%



Customer Service Report

Month	Passenger Relations	Driving Observations	Schedule/ Policy	Missed Passengers	Total Complaints	Passenger Boardings per Complaint	Compliments
January	10	2	10	7	29	20,060	0
February	7	2	8	9	26	21,862	2
March	11	1	9	9	30	31,104	80
Total	28	5	27	25	85	21,827	82

Complaints & Compliments

Year-To-Date Total Complaints & Compliments

Month	Passenger Relations	Driving Observations	Schedule/ Policy	Missed Passengers	Total Complaints	Passenger Boardings per Complaint	Compliments
FY 2019	73	17	41	42	173	27,531	93
FY 2018	59	28	87	35	214	21,663	114

Definitions:

Passenger Relations: Perceived negative treatment of passengers by an MTD Employee.

Driving Observations: Concerns regarding driving safety.

Schedule/Policy: Missed trips, frequency of service, transfer policy, etc.

Missed Passengers: Complaints that passengers were passed up at MTD authorized stops.

Compliments: Documented praise of MTD Employee's actions.

MTD Performance Standard:

Passenger complaints shall average no more than 1 complaint per 10,000 MTD passenger boardings.

SANTA BARBARA

FY 2018-19 THIRD QUARTER PERFORMANCE REPORTS

Fleet Maintenance Report

For the Nine-Month Period Ending March 31, 2019

				FY 2018-19					FY 2017-18			Chan	ge
Fleet		Miles	MPG	Fuel/Oil	Labor & Parts	Total Cost per Mile	Miles	MPG	Fuel/Oil	Labor & Parts	Total Cost per Mile	Total Cost	t per Mile
Novas		37,109	4.24	\$17,708	\$22,092	\$1.07	191,313	4.37	\$89,879	\$101,110	\$1.00	\$0.07	7.4%
Gillig 40'		1,476,721	4.59	\$688,540	\$461,739	\$0.78	1,270,539	4.73	\$543 <i>,</i> 392	\$404,593	\$0.75	\$0.03	4.4%
Gillig 29'		231,587	4.82	\$100,973	\$118,676	\$0.95	265,692	4.79	\$108,857	\$140,420	\$0.94	\$0.01	1.1%
Nova Articulated		72,164	3.90	\$37 <i>,</i> 663	\$15,029	\$0.73	87,046	4.72	\$37,712	\$15,549	\$0.61	\$0.12	19.3%
Diesel Fleet	:	1,817,581	4.39	\$844,884	\$617,536	\$0.80	1,814,590	4.65	\$779 <i>,</i> 840	\$661,672	\$0.79	\$0.01	1.3%
					Labor &	Total Cost				Labor &	Total Cost		
Fleet		Miles	MPG	Fuel/Oil	Parts	per Mile	Miles	MPG	Fuel/Oil	Parts	per Mile	Total Cost	t per Mile
Gillig 29' Hybrid		48,202	4.87	\$21,097	\$30,625	\$1.07	37,158	4.82	\$15,196	\$9,846	\$0.67	\$0.40	59.2%
Gillig 40' Hybrid		277,981	5.06	\$115,150	\$152,315	\$0.96	307,522	4.89	\$124,150	\$149,144	\$0.89	\$0.07	8.3%
Hybrid Fleet	:	326,183	4.97	\$136,247	\$182,940	\$0.98	344,680	4.85	\$139,346	\$149,144	\$0.84	\$0.14	16.9%
					Parts &	Total Cost				Parts &	Total Cost		
Fleet	MPKw	Miles	КШН	Elec Cost	Labor	per Mile	Miles	KWH	Elec Cost	Labor	per Mile	Total Cost	t per Mile
Ebus EV's	0.594	35,397	59 <i>,</i> 637	\$18,289	\$33,080	\$1.45	101,684	150,420	\$33,589	\$78,064	\$1.10	\$0.35	32.2%
BYD EV's	0.643	90,091	140,161	\$44,115	\$8,387	\$0.58	3,097	119	\$27	\$983	\$0.33	\$0.26	78.8%
Electric Fleet		125,488	199,798	\$62,404	\$41,467	\$0.83	104,781	150,539	\$33,615	\$79,047	\$1.08	-\$0.25	-23.0%
Totals:		<u>2,269,252</u>		<u>\$1,043,535</u>	<u>\$841,943</u>	<u>\$0.83</u>	<u>2,264,051</u>		<u>\$952,801</u>	<u>\$889,863</u>	<u>\$0.81</u>	<u>\$0.02</u>	<u>2.1%</u>



Road Calls Report

FY 2019 National Transit Database Road Calls ("Mechanical System Failures") For the Nine-Month Period Ending March 31, 2019

Fleet Category	All Reportable Mechanical System Failures	Fiscal YTD Miles	Miles Between All Reportable Mechanical System Failures
Electric Vehicles (Group 1)	37	124,823	3,374
400 Nova's (Group 2)	5	37,109	7,422
400 Gillig's (Group 3)	27	217,633	8,060
600 Gillig's (Group 4)	154	1,259,088	8,176
700 Gillig's (Group 5)	70	231,587	3,308
700 Gillig Hybrid's (Group 6)	10	48,202	4,820
900 Gillig's (Group 7)	41	277,981	6,780
1000 Nova's 9 (Group 8)	8	72,164	9,021
System Total Excluding EV's	315	2,143,764	6,806
System Total All Vehicles	352	2,268,587	6,445



Liability Report

Reportable to National Transit Database For the Nine-Month Period Ending March 31, 2019

Fiscal Year End June 30	2019	2018	2017	2016	2015
1st Quarter: July - September	0	1	1	1	0
2nd Quarter: October - December	0	4	1	2	1
3rd Quarter: January - March	0	1	0	0	1
Fiscal Year to Date:	0	6	2	3	2

The NTD defines a Reportable Event (Major Incident) as a safety or security event occurring on transit right-of-way, in a transit revenue facility, in a transit maintenance facility, or involving a transit revenue vehicle meeting the following criteria:

- An evacuation for life safety reasons
- Estimated property damage equal to or exceeding \$25,000
- Fatality confirmed within 30 days
- Immediate transport away from the scene for medical attention, except illnesses requiring transport for medical attention
- Collisions involving transit vehicles that require towing away of a transit roadway vehicle or other non-transit roadway vehicle

Workers' Compensation Claims Report

Fiscal Year End June 30	2018	2018	2017	2016	2015
1st Quarter: July - September	2	3	4	6	7
2nd Quarter: October - December	7	6	6	8	4
3rd Quarter: January - March	4	7	7	6	7
Fiscal Year to Date:	13	16	17	20	18



Transit Finance Compliance Report

As a recipient of Federal funds from the Federal Transit Administration (FTA), the Santa Barbara Metropolitan Transit District (MTD) is subject to a number of rules and regulations and reporting requirements. This report describes actions taken between January 1 and March 31, 2019, to address these requirements.

MTD Compliance Actions

Submitted MTD monthly National Transit Database Safety and Security reports to the Federal Transit Administration (FTA).

Submitted MTD monthly National Transit Database Ridership reports to FTA.

Submitted quarterly Milestone Progress Reports and Federal Financial Reports for MTD's FTA grants.

Submitted calendar year 2018 Safety & Security data CEO certification to the FTA, as required.

Submitted calendar year 2018 Drug & Alcohol Management Information System data to the FTA, as required.

Submitted the biennial Motor Carrier Identification Report to the U.S. Department of Transportation Federal Motor Carrier Safety Administration, as required.

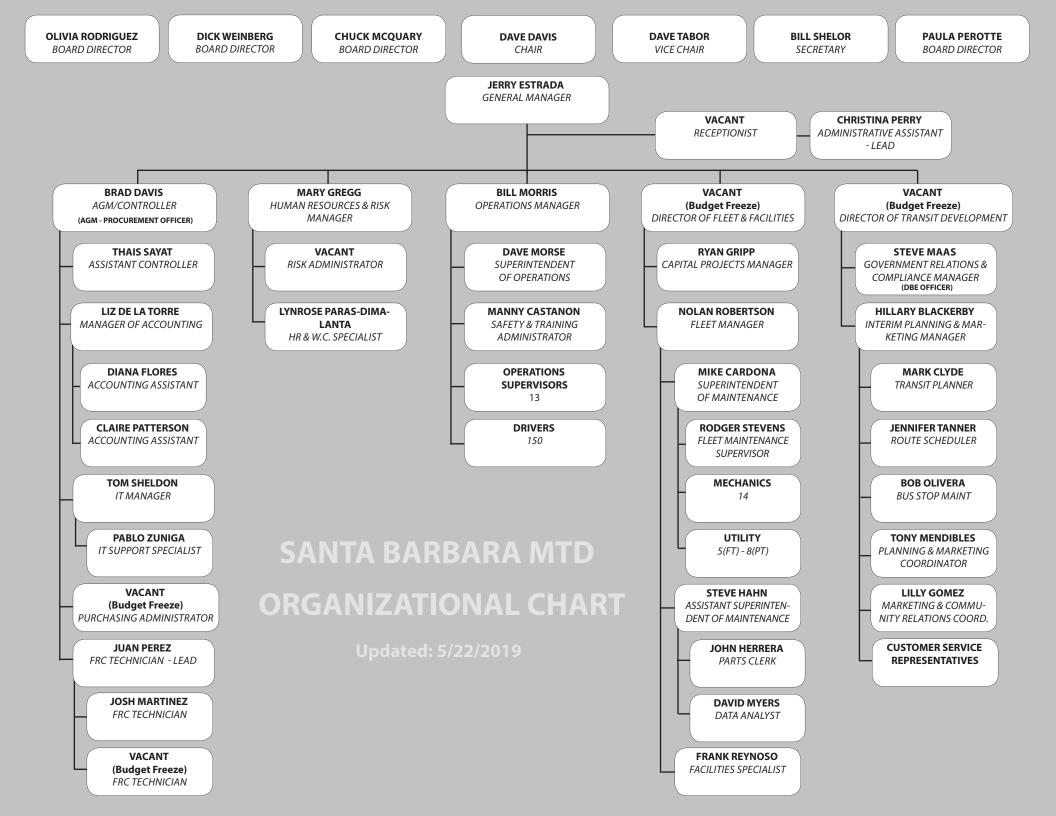
Submitted semi-annual reports to the California Department of Transportation (Caltrans) for MTD's Proposition 1B grants from the Public Transportation Modernization, Improvement, and Service Enhancement Account (PTMISEA).

Submitted grant application to Caltrans for California cap-and-trade funds from the Low Carbon Transit Operations Program (LCTOP).

Recertified MTD users of FTA's Transit Award Management System (TrAMS) grant management internet program.

Met with the auditors for the required Triennial Performance Audit of MTD and other recipients of California Transportation Development Act (TDA) funds. This audit examines MTD's compliance with TDA rules, as well as the effectiveness and efficiency of MTD's transit service.

Continued to monitor all FTA compliance areas and ensure that MTD is in compliance, including the Americans with Disabilities Act (ADA) complementary paratransit service operated by Easy Lift Transportation for MTD. (MTD is responsible for this service, and must ensure that it complies with all FTA requirements.)





BOARD OF DIRECTORS REPORT

MEETING DATE:	JUNE 4, 2019	AGENDA ITEM: #9
DEPARTMENT:	OFFICE ADMINISTRATION	
TYPE:	INFORMATIONAL ITEM	
PREPARED BY:	JERRY ESTRADA	Signature
REVIEWED BY:	GENERAL MANAGER	Signature
SUBJECT:	AT-LARGE BOARD MEMBER POSITION	

DISCUSSION:

The Board will hold a discussion regarding the status of MTD's "At-large" Director position, currently filled by Bill Shelor. Mr. Shelor's current term is set to end on July 21, 2019.

To:	MTD Board of Directors
From:	Jerry Estrada, General Manager
Date:	June 4, 2019
Subject:	General Manager's Report

Operations, Fleet & Facilities

As of this week, all 14 BYD's are in service. A BYD Technician remains on the property Monday through Friday addressing small warranty items and miscellaneous breakdowns. Beginning June 10, 2019, MTD will be returning one bus at a time to the BYD factory for final repairs and modifications prior to formal acceptance.

Hybrid Bus 913 had a new engine successfully installed. The old engine was past its useful life and in need of replacement with a new cleaner burning Cummins engine. Hybrid Bus 903 returned from Valley Power Systems after being there for three months with the final diagnoses being bad battery packs. Based on feedback from other agencies operating hybrids we crated up the batteries from Bus 903 and shipped them to a vendor in Illinois who refurbishes the batteries at substantial cost savings compared to purchasing replacement batteries from Allison. Hybrid Bus 909 was sent to Valley Power Systems May for battery trouble codes. Depending on the diagnoses, the batteries in this bus may be a candidate for refurbishment like 903's.

We have begun removing and cataloging our surplus Nova bus parts from the parts room in preparation for public auction. The freed up space will serve as real estate to store our BYD spare parts. On May 28, 2019, we began prepping the first four retired Waterfront Shuttles for public auction.

BYD is scheduled to be here on Thursday, May 30, 2019 to conduct additional Familiarization and Preventative Maintenance training for our Mechanics.

Staff continues to work with Newton Construction and Management, Inc. (Newton) to obtain requisite insurance documents from Newton and their 15 subcontractors prior to executing a contract for the Transit Center Renovations Project. Once executed, staff will issue Newton a formal Notice to Proceed giving them 14 days to commence with the project.

Southern California Edison is continuing work on their Downtown Santa Barbara Reliability Project. The current phase of the project involves electrical vault work on Figueroa Street, which necessitates a lane closure and sidewalk closure between State Street and Chapala Street. The project is scheduled to wrap-up around June 25. SCE's work could delay Newton Construction and Management, Inc.'s start because the sidewalk along Figueroa Street between Chapala and the entrance to Parking Lot #3 is part of the initial phase of the Transit Center Renovations Project. Staff is currently working with the City of Santa Barbara and Newton to determine impacts and potential workarounds.

Staff provided a purchase order to Winner Chevrolet for the purchase of 10 2020 Chevrolet Bolt EV's in accordance with the Board's approval of staff's recommendation during the March 21

Board of Directors meeting. Staff intends to submit the paperwork to the California Air Resources Board's Clean Vehicle Rebate Project for the \$2500 per vehicle rebate as soon as possible. Staff met with SCE's Charge Ready implementation team to review the preliminary site design developed by SCE's civil consultants for the 10 charge ports at MTD. The design is in conformance with MTD's guidelines and was approved by staff. The next step in the Charge Ready Program application process is execution of the Charge Ready Agreement.

After the funding agreement between Santa Barbara County Association of Governments (SBCAG) and MTD was approved by the SBCAG Board on May 23, staff issued the Facilities Master Plan Agreement and Notice to Proceed to Stantec Architecture, Inc. Stantec must begin work on the Plan by June 10 and be finished within 120 days.

Administration

Staff participated in the Housing Authority of the City of Santa Barbara's Young at Heart Senior Fair. Bus passes and giveaways were a big hit to the over 200 attendees.

MTD's annual efforts to educate 6th graders on how to ride the bus have concluded, having done 11 Elementary School Outreach Program (ESOP) presentations at Goleta Union and Santa Barbara School Districts. These hundreds of youth are preparing to attend junior high, and are now ready to travel on the bus independently.

Manager of Government Relations & Compliance Steve Maas and Interim Planning & Marketing Manager Hillary Blackerby attended the annual California Transit Association (CTA) Spring Legislative Conference on May 22. The Conference was very informative, with sessions covering several important issues: possible changes to the California Transportation Development Act legislation; coordination of housing and transit policies; implementation of the Innovative Clean Transit requirement for the purchase of no-emission buses; and a state legislative and budget update. In addition, Chad Edison, Deputy Secretary for Transportation of the California State Transportation Agency, discussed the California Integrated Travel Project (Cal-ITP). The Cal-ITP vision for California is to deliver seamless digital travel planning and ticketing across multiple modes. Additionally, Ms. Blackerby and Mr. Maas met with Senator Jackson's and Assemblymember Limon's legislative staff about MTD's operations and priorities.