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| BOARD OF DIRECTORS REPORT |
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MEETING DATE: MARCH 1, 2022 **AGENDA ITEM: #8**
DEPARTMENT: FINANCE
TYPE: INFORMATIONAL ITEM
PREPARED BY: THAIS SAYAT
REVIEWED BY: GENERAL MANAGER
SUBJECT: PRESENTATION OF FISCAL YEAR 2021-22 YEAR END ESTIMATES AND FIRST DRAFT OF FISCAL YEAR 2022-23 BUDGET

DISCUSSION:

Staff will present updated Fiscal Year 2021-22 (FY 2021-22) year-end financial estimates and the first draft of the Fiscal Year 2022-23 (FY 2022-23) budget to the Board and seek input on preparing the final draft to be considered for adoption in June.

Fiscal Year 2021-22 - Operating Estimates

In reviewing the first six months of FY 2021-22, the District's finances are faring better than anticipated. Initially an operating deficit of six million was budgeted, but the shortfall is estimated to be closer to one million. The estimated improvement to the current fiscal year financial result of five million primarily consists of three factors; a higher volume of fares collected (\$2 million), better than anticipated sales tax receipts (\$1 million) and unfilled positons. (\$1 million)

The six month's activity in workers' compensation and liability outlays/claim reserves were much lower than anticipated by approximately eight hundred thousand. Staff will continue to monitor revenue and expenses as changes will impact the estimated deficit. In turn, the District's use of its Coronavirus Aid, Relief, and Economic Security Act (CARES Act) will also be impacted because the District utilizes a portion of federal stimulus funds to offset the operating deficit. The Operating Summary table on the following page provides a simplified format of both the FY 2021-22 operating budget and the year-end estimate for FY 2021-22.

Fiscal Year 2022-23 Draft Operating Budget

The preparation of the new fiscal year's draft operating budget is based on estimated results for the current year and then adjusted for applicable budget assumptions such as changes to service levels, employment levels, risk related expenses, fuel costs, etc. For the FY 2022-23 draft operating budget, a deficit of four million (\$4 million) is projected based on revenues of twenty five million (\$25 million) and expenses of twenty nine million (\$29 million). Over the next couple of months staff will refine the draft operating budget in preparation for presentation of the final draft fiscal year 2022-23 budget in June.

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**Operating Summary
(\$ thousands)**

| | FY 22-23 | FY 21-22 | | | FY 21-22 | | |
|--------------------------|-----------------|-----------------|----------------|-------|-----------------|----------------|-------|
| | Draft | Budget | Amt | Var % | Estimate | Amt | Var % |
| <i>Revenues</i> | | | | | | | |
| Fare Revenue | \$4,545 | \$2,503 | \$2,042 | 82% | \$4,415 | \$130 | 3% |
| Grants & Subsidies | 20,297 | 18,954 | 1,342 | 7% | 20,718 | (421) | -2% |
| Other Income | 347 | 423 | (76) | -18% | 295 | 52 | 18% |
| Total Revenues | <u>\$25,188</u> | <u>\$21,881</u> | <u>\$3,308</u> | 15% | <u>\$25,428</u> | <u>(\$239)</u> | -1% |
| <i>Expenses</i> | | | | | | | |
| Wages & Fringe Benefits | \$20,696 | \$20,042 | \$654 | 3% | \$18,908 | \$1,788 | 9% |
| Risk | 2,165 | 2,165 | 0 | 0% | 1,301 | 864 | 66% |
| Fuel | 1,991 | 1,181 | 810 | 69% | 1,242 | 749 | 60% |
| Services | 1,530 | 1,498 | 31 | 2% | 1,502 | 28 | 2% |
| Materials & Supplies | 1,667 | 1,633 | 35 | 2% | 1,706 | (39) | -2% |
| Transportation Subsidies | 1,061 | 1,376 | (315) | -23% | 1,458 | (398) | -27% |
| Utilities | 290 | 271 | 19 | 7% | 282 | 8 | 3% |
| Total Expenses | <u>\$29,400</u> | <u>\$28,166</u> | <u>\$1,233</u> | 4% | <u>\$26,400</u> | <u>\$3,000</u> | 11% |
| Revenue Less Expenses | (\$4,211) | (\$6,286) | \$2,075 | | (\$972) | (\$3,239) | |
| Federal Stimulus Funds | \$4,211 | \$6,286 | | | \$972 | | |
| Net Surplus / (Deficit) | <u>\$0</u> | <u>\$0</u> | | | <u>\$0</u> | | |

Total FY 2022-23 draft operating revenues are flat with the FY 2021-22 estimates based on several budget assumptions. Fare revenue as a whole, which consists of cash and pass sales along with contract fare revenue is projected to return to just above 70% of pre-pandemic levels. It is important to note that UCSB and SBCC contract fares are driven by student enrollment. UCSB is budgeted to be at slightly more than pre-pandemic levels based on enrollment information received through the current Winter quarter. SBCC enrollment is budgeted to be closer to 60% of pre-pandemic levels based on student enrollment through the current Spring semester.

Grants and subsidies compose more than 80% of the total operating revenue of twenty five million. The largest contributing source of operating revenue is Transportation Development Act – Local Transportation Fund (TDA-LTF), which is generated from sales tax. At this point in time, the District has not been notified of its TDA-LTF estimated appropriation amount from Santa Barbara County Association of Governments (SBCAG). Therefore, the draft budget reflects the FY 2021-22 estimate of nine million. Measure A is another sales tax subsidy and reflects SBCAG’s estimate of nearly three million.

The District is a recipient of the Federal Transit Administration Section 5307 formula assistance funds (FTA 5307). It is anticipated that the annual amount apportioned to the District will increase from approximately five million eight hundred thousand (\$5.8) in FY 2021-22 to eight million three hundred thousand (\$8.3 million) in FY 2022-23 as a result of increased federal funding associated with the Infrastructure Investment and Jobs Act (IIJA). The \$8.3 million estimate consists of two components of the 5307 formula funding program, the first is the base formula amount apportioned to urbanized areas (\$5.4 million) and the second is the Small Transit Intensive Cities (STIC) (\$2.9 million) program that allocated additional funds based on quantifiable performance results.

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While the additional funds are welcomed, the increase is likely only temporary. Eligibility for the aforementioned STIC funding is based on the fact that the urbanized area served remains under 200,000 in population each decennial census. The results of the 2020 Decennial Census for the Santa Barbara urbanized area (SB- UZA) is expected to be released in 2023 and early indications are that the SB-UZA will exceed 200,000 in population. As a result, the District would lose \$2.9 million in federal transit formula funds. This is a very complex issue and staff is preparing a presentation to discuss the matter in depth in the near future.

In preparation for the anticipated decrease in federal formula funding in FY 2022-23, staff is budgeting base formula funding for operations and reallocating the increase in STIC funds toward the Terminal 2 Recommissioning project.

The FY 2022-23 draft operating expense totaling twenty nine million (\$29 million) assumes full employment, and an increase to diesel fuel costs of seven hundred fifty thousand (\$750 thousand). Risk related expenses will be adjusted upon a thorough review by management in conjunction with data provided by the District's third party administrators for workers' compensation and liability. Service levels are assumed to remain flat with FY 2021-22.

Fiscal Year 2021-22 Capital Budget Estimate

The District has updated its original FY 2021-22 capital budget to sixteen million five hundred thousand (\$16.5 million) based on projects planned for the year. The bulk of the expenditures pertain to the acquisition of nine (9) 40' battery electric buses. Operating Facilities expenses primarily consist of the Terminal 2 Recommissioning (\$250 thousand) and Terminal 1 Electric Infrastructure projects (\$1.5 million). A contactless payment system estimated at \$1.5 million is included in the Information Systems line item. Approximately 75% of the estimated capital budget for FY 2021-22 estimate is funded by federal grants and TDA-State Transit Assistance.

**Capital Projects Summary
(\$ thousands)**

| <u>Project Category</u> | FY 22-23 | FY 21-22 Estimated | <u>Variance</u> | |
|------------------------------------|-----------------|-----------------------|-----------------|------------|
| | Budget | | Amt | % |
| Revenue Vehicle Purchases | \$9,670 | \$11,041 | (\$1,371) | -12% |
| Revenue Vehicle Improvements | 5,327 | 845 | 4,482 | 530% |
| Operating Facilities | 5,150 | 2,149 | 3,002 | 140% |
| Passenger Facilities | 178 | 425 | (247) | -58% |
| Intelligent Transportation Systems | 433 | 1,579 | (1,146) | -73% |
| Information Systems | 1,731 | 210 | 1,521 | 724% |
| Other Equipment | 154 | 289 | (135) | -47% |
| Total Capital Projects | \$22,644 | \$16,538 | \$6,106 | 37% |

Fiscal Year 2022-23 Draft Capital Budget

The FY 2022-23 draft capital budget reflects expenditures of twenty two million six hundred thousand (\$22.6 million), of which nearly 80% of the budgeted funding is allocated to federal grants and TDA – State Transit Assistance. Eight (8) 40' battery electric buses are budgeted at a cost of nine million three hundred thousand (\$9.3 million). Outlays totaling four million eight hundred thousand (\$4.8 million) for the Fleet Renewal Campaign are within Revenue Vehicle Improvements line item. Four million six hundred thousand (\$4.6 million) in capital expenditures

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for the recommissioning of Terminal 2 is included in Operating Facilities. As with all capital projects that do not have secured funding, there is a possibility some projects will be delayed until funding is secured or will not occur due to insufficient funding. The District continues to apply for discretionary capital funding as formula funds are not sufficient to cover capital projects in its entirety.

ATTACHMENT:

- Draft Fiscal Year 2022-23 Operating & Capital Budget



FISCAL YEAR 2022-23
OPERATING & CAPITAL BUDGET
DRAFT

Santa Barbara Metropolitan Transit District
550 Olive Street * Santa Barbara, CA 93101
Phone: (805) 963-3364 * Website: sbmtd.gov

March 1, 2022

SANTA BARBARA METROPOLITAN TRANSIT DISTRICT

**OPERATING & CAPITAL BUDGET
FISCAL YEAR 2022-23**

DRAFT

March 1, 2022

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Operating Summary

FY 2022-23

| | Draft | Approved | | FY 2021-22 | | FY 2021-22 | Variance | |
|--------------------------------|---------------------|---------------------|--------------------|------------|---------------------|--------------------|------------|---|
| | FY 2022-23 | FY 2021-22 | Budget Change | | Estimate | | Amount | % |
| | Budget | Budget | Amount | % | | | | |
| <i>OPERATING REVENUE</i> | | | | | | | | |
| Fare Revenue | \$4,544,659 | \$2,502,973 | \$2,041,686 | 82% | \$4,415,011 | \$129,648 | 3% | |
| Sales Tax Revenue | 11,871,288 | 10,440,181 | 1,431,107 | 14% | 11,688,228 | 183,060 | 2% | |
| FTA 5307 Operating Assist. | 5,233,000 | 5,812,679 | (579,679) | -10% | 5,814,700 | (581,700) | -10% | |
| Other Federal Assistance | 448,000 | 0 | 448,000 | n/a | 448,100 | (100) | 0% | |
| State & Local Op Assist. | 1,215,783 | 1,257,918 | (42,135) | -3% | 1,268,224 | (52,441) | -4% | |
| Property Tax Revenue | 1,528,572 | 1,443,664 | 84,908 | 6% | 1,498,600 | 29,972 | 2% | |
| Non-Transportation Income | 347,096 | 423,096 | (76,000) | -18% | 294,900 | 52,196 | 18% | |
| <i>Total Operating Revenue</i> | <u>\$25,188,398</u> | <u>\$21,880,511</u> | <u>\$3,307,887</u> | <u>15%</u> | <u>\$25,427,762</u> | <u>(\$239,364)</u> | <u>-1%</u> | |
| <i>OPERATING EXPENSES</i> | | | | | | | | |
| Route Operations | \$16,717,201 | \$16,822,210 | (\$105,009) | -1% | \$15,760,090 | \$957,111 | 6% | |
| Vehicle Maintenance | 6,478,026 | 5,557,107 | 920,919 | 17% | 5,285,749 | 1,192,277 | 23% | |
| Passenger Accommodations | 1,873,104 | 1,820,945 | 52,159 | 3% | 1,699,605 | 173,499 | 10% | |
| General Overhead | 4,331,180 | 3,966,045 | 365,135 | 9% | 3,654,260 | 676,920 | 19% | |
| <i>Total Operating Expense</i> | <u>\$29,399,511</u> | <u>\$28,166,307</u> | <u>\$1,233,204</u> | <u>4%</u> | <u>\$26,399,704</u> | <u>\$2,999,807</u> | <u>11%</u> | |
| Revenue Less Expenses | (\$4,211,113) | (\$6,285,796) | | | (\$971,941) | | | |
| Federal Stimulus Funds | \$4,211,113 | \$6,285,796 | | | \$971,941 | | | |
| Net Surplus / (Deficit) | <u>\$0</u> | <u>\$0</u> | | | <u>\$0</u> | | | |

Operating Revenue Summary FY 2022-23

| | Draft | Approved | | FY 2021-22 Estimate | Variance | |
|--------------------------------|----------------------|----------------------|--------------------|------------------------|---------------------|------------------------|
| | FY 2022-23 Budget | FY 2021-22 Budget | Budget Change | | Amount | % |
| | | | Amount | % | | |
| <i>FAREBOX REVENUE</i> | | | | | | |
| Cash Fares & Tokens | \$1,455,479 | \$572,269 | \$883,210 | 154% | 1,406,260 | \$49,219 3% |
| Adult Passes | 770,957 | 330,056 | 440,901 | 134% | 744,886 | 26,071 3% |
| Youth Passes | 330,403 | 162,659 | 167,744 | 103% | 319,230 | 11,173 3% |
| Senior Passes | 152,457 | 64,015 | 88,442 | 138% | 147,302 | 5,155 3% |
| Mobility Passes | 132,017 | 42,664 | 89,353 | 209% | 127,552 | 4,465 4% |
| Day Passes | 7,537 | 1,418 | 6,119 | 432% | 7,282 | 255 4% |
| Microtransit Fares | 0 | 0 | 0 | n/a | 0 | 0 n/a |
| Downtown-Waterfront Shuttle | 0 | 0 | 0 | n/a | 0 | 0 n/a |
| UCSB Contract Fares | 1,163,171 | 876,138 | 287,033 | 33% | 1,140,364 | 22,807 2% |
| SBCC Contract Fares | 528,497 | 433,754 | 94,743 | 22% | 518,134 | 10,363 2% |
| Special Event Fares & Amtrak | 1,553 | 10,000 | (8,447) | -84% | 1,500 | 53 4% |
| City My Ride Program | 2,588 | 10,000 | (7,412) | -74% | 2,500 | 88 4% |
| <i>Subtotal</i> | <u>\$4,544,659</u> | <u>\$2,502,973</u> | <u>\$2,041,686</u> | <u>82%</u> | <u>\$4,415,011</u> | <u>\$129,648</u> 3% |
| <i>GRANTS & SUBSIDIES</i> | | | | | | |
| LTF Sales Tax Revenue | \$9,118,424 | \$8,190,872 | \$927,552 | 11% | \$9,118,424 | \$0 0% |
| FTA 5307 Operating Assist. | 5,233,000 | 5,812,679 | (579,679) | -10% | 5,814,700 | (581,700) -10% |
| Other Federal Assistance | 448,000 | 0 | 448,000 | n/a | 448,100 | (100) 0% |
| Measure A Sales Tax | 2,752,864 | 2,249,309 | 503,555 | 22% | 2,569,804 | 183,060 7% |
| Other State/Local Subsidies | 1,215,783 | 1,257,918 | (42,135) | -3% | 1,268,224 | (52,441) -4% |
| Property Tax Revenue | 1,528,572 | 1,443,664 | 84,908 | 6% | 1,498,600 | 29,972 2% |
| <i>Subtotal</i> | <u>\$20,296,643</u> | <u>\$18,954,442</u> | <u>\$1,342,201</u> | <u>7%</u> | <u>\$20,717,852</u> | <u>(\$421,209)</u> -2% |
| <i>OTHER INCOME</i> | | | | | | |
| Advertising on Buses | \$300,000 | \$350,000 | (\$50,000) | -14% | \$250,000 | \$50,000 20% |
| Interest on Investments | 31,000 | 37,000 | (6,000) | -16% | 29,000 | 2,000 7% |
| Other Operating Revenue | 16,096 | 36,096 | (20,000) | -55% | 15,900 | 196 1% |
| <i>Subtotal</i> | <u>\$347,096</u> | <u>\$423,096</u> | <u>(\$76,000)</u> | <u>-18%</u> | <u>\$294,900</u> | <u>\$52,196</u> 18% |
| <i>Total Operating Revenue</i> | <u>\$25,188,398</u> | <u>\$21,880,511</u> | <u>\$3,307,887</u> | <u>15%</u> | <u>\$25,427,762</u> | <u>(\$239,364)</u> -1% |

Operating Expense Detail FY 2022-23

| | Draft | Approved | | FY 2021-22 | | Variance | |
|---------------------------------|----------------------------|----------------------------|--------------------------------|------------------|----------------------------|---------------------------|-------------------|
| | FY 2022-23 Budget | FY 2021-22 Budget | <u>Budget Change</u> Amount | % | FY 2021-22 Estimate | Amount | % |
| ROUTE OPERATIONS | | | | | | | |
| Drivers | \$11,702,283 | \$11,412,412 | \$289,871 | 3% | \$11,007,002 | \$695,281 | 6% |
| Dispatch & Supervision | 732,106 | 847,859 | (115,753) | -14% | 878,643 | (146,537) | -17% |
| Hiring & Training | 455,526 | 455,804 | (278) | 0% | 420,554 | 34,972 | 8% |
| Risk & Safety | 2,766,498 | 2,729,861 | 36,637 | 1% | 1,995,517 | 770,981 | 39% |
| Transportation Subsidies | 1,060,788 | 1,376,274 | (315,486) | -23% | 1,458,374 | (397,586) | -27% |
| <i>Subtotal</i> | <u>\$16,717,201</u> | <u>\$16,822,210</u> | <u>(\$105,009)</u> | <u>-1%</u> | <u>\$15,760,090</u> | <u>\$957,111</u> | <u>6%</u> |
| VEHICLE MAINTENANCE | | | | | | | |
| Mechanics | \$1,411,526 | \$1,370,021 | \$41,505 | 3% | \$1,175,201 | \$236,325 | 20% |
| Cleaners & Fuelers | 885,063 | 856,299 | 28,764 | 3% | 766,376 | 118,687 | 15% |
| Supervision | 875,604 | 874,211 | 1,393 | 0% | 895,542 | (19,938) | -2% |
| Vehicle Consumables | 2,396,789 | 1,547,532 | 849,257 | 55% | 1,631,286 | 765,503 | 47% |
| Bus Parts & Supplies | 713,300 | 713,300 | 0 | 0% | 780,248 | (66,948) | -9% |
| Vendor Services | 60,000 | 60,000 | 0 | 0% | 44,334 | 15,666 | 35% |
| Risk & Safety | 135,744 | 135,744 | 0 | 0% | (7,238) | 142,982 | -1975% |
| <i>Subtotal</i> | <u>\$6,478,026</u> | <u>\$5,557,107</u> | <u>\$920,919</u> | <u>17%</u> | <u>\$5,285,749</u> | <u>\$1,192,277</u> | <u>23%</u> |
| PASSENGER ACCOMMODATIONS | | | | | | | |
| Passenger Facilities | \$695,060 | \$658,974 | \$36,086 | 5% | \$660,174 | \$34,886 | 5% |
| Transit Development | 411,184 | 403,695 | 7,489 | 2% | 378,079 | 33,105 | 9% |
| Marketing & Community Relatic | 431,464 | 444,302 | (12,838) | -3% | 295,218 | 136,246 | 46% |
| Fare Revenue Collection | 335,396 | 313,974 | 21,422 | 7% | 366,133 | (30,737) | -8% |
| <i>Subtotal</i> | <u>\$1,873,104</u> | <u>\$1,820,945</u> | <u>\$52,159</u> | <u>3%</u> | <u>\$1,699,605</u> | <u>\$173,499</u> | <u>10%</u> |
| GENERAL OVERHEAD | | | | | | | |
| Finance | \$864,400 | \$721,324 | \$143,076 | 20% | \$465,006 | \$399,394 | 86% |
| Personnel | 346,017 | 210,448 | 135,569 | 64% | 136,736 | 209,281 | 153% |
| Utilities & Communication | 290,000 | 270,590 | 19,410 | 7% | 282,264 | 7,736 | 3% |
| Operating Facilities | 438,614 | 436,018 | 2,596 | 1% | 423,279 | 15,335 | 4% |
| District Administration | 2,392,149 | 2,327,665 | 64,484 | 3% | 2,346,974 | 45,175 | 2% |
| <i>Subtotal</i> | <u>\$4,331,180</u> | <u>\$3,966,045</u> | <u>\$365,135</u> | <u>9%</u> | <u>\$3,654,260</u> | <u>\$676,920</u> | <u>19%</u> |
| Total Operating Expenses | <u>\$29,399,511</u> | <u>\$28,166,307</u> | <u>\$1,233,204</u> | <u>4%</u> | <u>\$26,399,704</u> | <u>\$2,999,807</u> | <u>11%</u> |

Route Operations Detail FY 2022-23

| | FY 2022-23 | FY 2021-22 | Budget Change | | FY 2021-22 | Variance | |
|---------------------------------------|---------------------|---------------------|--------------------|-------------|---------------------|--------------------|-------------|
| | Budget | Budget | Amount | % | Estimate | Amount | % |
| <i>DRIVERS</i> | | | | | | | |
| Scheduled | \$6,574,119 | \$6,242,408 | \$331,711 | 5% | 6,256,466 | \$317,653 | 5% |
| Scheduled Overtime | 456,715 | 324,724 | 131,991 | 41% | 530,000 | (73,285) | -14% |
| Unscheduled Pay | 172,647 | 115,214 | 57,433 | 50% | 207,770 | (35,123) | -17% |
| Driver Lite Duty | 1,000 | 1,000 | 0 | 0% | 0 | 1,000 | n/a |
| FICA | 628,437 | 588,396 | 40,041 | 7% | 603,640 | 24,797 | 4% |
| Pension | 892,383 | 1,019,284 | (126,901) | -12% | 831,624 | 60,759 | 7% |
| Health | 1,932,190 | 2,069,996 | (137,806) | -7% | 1,690,500 | 241,690 | 14% |
| Sick Pay | 134,999 | 142,270 | (7,271) | -5% | 157,976 | (22,977) | -15% |
| Vacation Pay | 578,352 | 562,606 | 15,746 | 3% | 431,084 | 147,268 | 34% |
| Holiday Pay | 259,605 | 267,979 | (8,374) | -3% | 228,762 | 30,843 | 13% |
| Other Pay | 37,420 | 35,246 | 2,174 | 6% | 44,994 | (7,574) | -17% |
| Unemployment Insurance | 18,916 | 23,289 | (4,373) | -19% | 14,716 | 4,200 | 29% |
| Uniforms | 15,500 | 20,000 | (4,500) | -23% | 9,470 | 6,030 | 64% |
| <i>Drivers Subtotal</i> | <u>\$11,702,283</u> | <u>\$11,412,412</u> | <u>\$289,871</u> | <u>3%</u> | <u>\$11,007,002</u> | <u>\$695,281</u> | <u>6%</u> |
| <i>DISPATCH & SUPERVISION</i> | | | | | | | |
| Supervisors | \$253,298 | \$245,920 | \$7,378 | 3% | \$261,738 | (\$8,440) | -3% |
| Staff | 201,054 | 241,253 | (40,199) | -17% | 306,330 | (105,276) | -34% |
| FICA | 40,052 | 46,829 | (6,777) | -14% | 47,356 | (7,304) | -15% |
| Pension | 49,815 | 57,605 | (7,790) | -14% | 53,726 | (3,911) | -7% |
| Health | 117,927 | 130,283 | (12,356) | -9% | 107,312 | 10,615 | 10% |
| Sick Pay | 9,224 | 40,524 | (31,300) | -77% | 37,000 | (27,776) | -75% |
| Vacation Pay | 35,837 | 57,070 | (21,233) | -37% | 38,118 | (2,281) | -6% |
| Holiday Pay | 14,853 | 17,006 | (2,153) | -13% | 19,205 | (4,352) | -23% |
| Other Pay | 9,294 | 10,366 | (1,072) | -10% | 7,258 | 2,036 | 28% |
| Unemployment Insurance | 752 | 1,003 | (251) | -25% | 600 | 152 | 25% |
| <i>Dispatch & Supe. Subtotal</i> | <u>\$732,106</u> | <u>\$847,859</u> | <u>(\$115,753)</u> | <u>-14%</u> | <u>\$878,643</u> | <u>(\$146,537)</u> | <u>-17%</u> |
| <i>HIRING & TRAINING</i> | | | | | | | |
| Staff | \$76,484 | \$67,432 | \$9,052 | 13% | \$68,020 | \$8,464 | 12% |
| Student Drivers | 145,744 | 159,820 | (14,076) | -9% | 110,238 | 35,506 | 32% |
| Existing Drivers/Supers | 62,339 | 68,418 | (6,079) | -9% | 54,004 | 8,335 | 15% |
| FICA | 23,762 | 24,292 | (530) | -2% | 17,270 | 6,492 | 38% |
| Pension | 16,853 | 15,606 | 1,247 | 8% | 16,064 | 789 | 5% |
| Health | 59,157 | 50,516 | 8,641 | 17% | 53,292 | 5,865 | 11% |
| Sick Pay | 5,216 | 5,108 | 108 | 2% | 6,494 | (1,278) | -20% |
| Vacation Pay | 12,528 | 11,582 | 946 | 8% | 12,944 | (416) | -3% |
| Holiday Pay | 6,252 | 5,925 | 327 | 6% | 6,073 | 179 | 3% |
| Other Pay | 2,054 | 1,951 | 103 | 5% | 2,754 | (700) | -25% |
| Unemployment Insurance | 137 | 154 | (17) | -11% | 123 | 14 | 11% |
| Medical Exams & License Fee | 30,000 | 30,000 | 0 | 0% | 26,796 | 3,204 | 12% |
| Employment Advertising | 10,000 | 10,000 | 0 | 0% | 34,920 | (24,920) | -71% |
| Training, Travel & Meetings | 5,000 | 5,000 | 0 | 0% | 11,562 | (6,562) | -57% |
| <i>Hiring & Training Subtotal</i> | <u>\$455,526</u> | <u>\$455,804</u> | <u>(\$278)</u> | <u>0%</u> | <u>\$420,554</u> | <u>\$34,972</u> | <u>8%</u> |

Route Operations Detail FY 2022-23

| | FY 2022-23 Budget | FY 2021-22 Budget | Budget Change | | FY 2021-22 Estimate | Variance | |
|-----------------------------------|----------------------------|----------------------------|---------------------------|-------------------|----------------------------|-------------------------|------------------|
| | | | Amount | % | | Amount | % |
| RISK & SAFETY | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | |
| Staff | \$115,821 | \$101,009 | \$14,812 | 15% | \$97,762 | \$18,059 | 18% |
| Supervisors | 322,637 | 313,240 | 9,397 | 3% | 331,466 | (8,829) | -3% |
| Driver Accident Pay | 2,096 | 1,974 | 122 | 6% | 598 | 1,498 | 251% |
| FICA | 38,854 | 36,761 | 2,093 | 6% | 35,760 | 3,094 | 9% |
| Pension | 45,261 | 42,680 | 2,581 | 6% | 38,196 | 7,065 | 18% |
| Health | 124,710 | 120,006 | 4,704 | 4% | 109,652 | 15,058 | 14% |
| Sick Pay | 15,637 | 15,146 | 491 | 3% | 9,156 | 6,481 | 71% |
| Vacation Pay | 32,268 | 30,845 | 1,423 | 5% | 34,498 | (2,230) | -6% |
| Holiday Pay | 15,250 | 14,442 | 808 | 6% | 10,228 | 5,022 | 49% |
| Other Pay | 4,182 | 3,878 | 304 | 8% | 7,194 | (3,012) | -42% |
| Unemployment Insurance | 770 | 868 | (98) | -11% | 546 | 224 | 41% |
| Wages & Benefits Subtotal | \$717,486 | \$680,849 | \$36,637 | 5% | \$675,056 | \$42,430 | 6% |
| <u>Public Liability</u> | | | | | | | |
| Professional Services | \$169,886 | \$169,886 | \$0 | 0% | \$75,000 | \$94,886 | 127% |
| Insurance | 539,995 | 539,995 | 0 | 0% | 537,230 | 2,765 | 1% |
| Current Year Incident Payouts | 50,000 | 50,000 | 0 | 0% | 2,000 | 48,000 | 2400% |
| Current Year Incident Reserve | 100,000 | 100,000 | 0 | 0% | 75,000 | 25,000 | 33% |
| Prior Years Incident Payouts | 150,000 | 150,000 | 0 | 0% | 55,000 | 95,000 | 173% |
| Change in Prior Years Reserve | (120,000) | (120,000) | 0 | 0% | 50,000 | (170,000) | -340% |
| Public Liability Subtotal | \$889,881 | \$889,881 | \$0 | 0% | \$794,230 | \$95,651 | 12% |
| <u>Workers' Compensation</u> | | | | | | | |
| Professional Services | \$303,881 | \$303,881 | \$0 | 0% | \$256,104 | \$47,777 | 19% |
| Insurance | 185,250 | 185,250 | 0 | 0% | 177,818 | 7,432 | 4% |
| Current Year Incident Payouts | 50,000 | 50,000 | 0 | 0% | 25,018 | 24,982 | 100% |
| Current Year Incident Reserve | 400,000 | 400,000 | 0 | 0% | 76,958 | 323,042 | 420% |
| Prior Years Incident Payouts | 500,000 | 500,000 | 0 | 0% | 238,152 | 261,848 | 110% |
| Change in Prior Years Reserve | (300,000) | (300,000) | 0 | 0% | (259,828) | (40,172) | 15% |
| Miscellaneous Risk & Safety | 20,000 | 20,000 | 0 | 0% | 12,009 | 7,991 | 67% |
| Workers' Comp Subtotal | \$1,159,131 | \$1,159,131 | \$0 | 0% | \$526,231 | \$632,900 | 120% |
| <i>Risk & Safety Subtotal</i> | <u>\$2,766,498</u> | <u>\$2,729,861</u> | <u>\$36,637</u> | <u>1%</u> | <u>\$1,995,517</u> | <u>\$770,981</u> | <u>39%</u> |
| TRANSPORTATION SUBSIDIES | | | | | | | |
| ADA Paratransit Service | \$1,060,788 | \$1,010,274 | \$50,514 | 5% | \$1,010,274 | \$50,514 | 5% |
| Pandemic-Related Loss Relief | 0 | 366,000 | (366,000) | -100% | 448,100 | (448,100) | -100% |
| Transportation Subsidies Subtotal | <u>\$1,060,788</u> | <u>\$1,376,274</u> | <u>(\$315,486)</u> | <u>-23%</u> | <u>\$1,458,374</u> | <u>(\$397,586)</u> | <u>-27%</u> |
| Total Route Operations | <u>\$16,717,201</u> | <u>\$16,822,210</u> | <u>(\$105,009)</u> | <u>-1%</u> | <u>\$15,760,090</u> | <u>\$957,111</u> | <u>6%</u> |

Vehicle Maintenance Detail

FY 2022-23

| | FY 2022-23 | FY 2021-22 | Budget Change | | FY 2021-22 | Variance | |
|--|--------------------|--------------------|-----------------|------|--------------------|-------------------|------|
| | Budget | Budget | Amount | % | Estimate | Amount | % |
| <i>MECHANICS</i> | | | | | | | |
| Mechanics | \$816,847 | \$794,972 | \$21,875 | 3% | \$658,572 | \$158,275 | 24% |
| Less Mechanic Capital Labor | (33,020) | (32,132) | (888) | 3% | (24,446) | (8,574) | 35% |
| Mechanics-OT | 72,952 | 71,288 | 1,664 | 2% | 80,902 | (7,950) | -10% |
| FICA | 76,521 | 74,490 | 2,031 | 3% | 65,992 | 10,529 | 16% |
| Pension | 101,098 | 98,153 | 2,945 | 3% | 78,438 | 22,660 | 29% |
| Health | 232,578 | 221,481 | 11,097 | 5% | 173,050 | 59,528 | 34% |
| Sick Pay | 27,902 | 27,152 | 750 | 3% | 30,000 | (2,098) | -7% |
| Vacation Pay | 46,515 | 45,226 | 1,289 | 3% | 58,490 | (11,975) | -20% |
| Holiday Pay | 34,341 | 33,418 | 923 | 3% | 26,225 | 8,116 | 31% |
| Other Paid Leave | 1,717 | 1,671 | 46 | 3% | 1,990 | (273) | -14% |
| Unemployment Insurance | 1,775 | 2,002 | (227) | -11% | 1,400 | 375 | 27% |
| Uniforms | 18,000 | 18,000 | 0 | 0% | 11,588 | 6,412 | 55% |
| Tool Allowance | 14,300 | 14,300 | 0 | 0% | 13,000 | 1,300 | 10% |
| <i>Mechanics Subtotal</i> | <u>\$1,411,526</u> | <u>\$1,370,021</u> | <u>\$41,505</u> | 3% | <u>\$1,175,201</u> | <u>\$236,325</u> | 20% |
| <i>CLEANERS & FUELERS</i> | | | | | | | |
| Service Workers | \$495,068 | \$480,785 | \$14,283 | 3% | \$425,130 | \$69,938 | 16% |
| FICA | 42,553 | 41,324 | 1,229 | 3% | 36,086 | 6,467 | 18% |
| Pension | 78,067 | 75,794 | 2,273 | 3% | 62,238 | 15,829 | 25% |
| Health | 196,797 | 187,407 | 9,390 | 5% | 173,114 | 23,683 | 14% |
| Sick Pay | 12,946 | 12,569 | 377 | 3% | 15,354 | (2,408) | -16% |
| Vacation Pay | 25,581 | 24,836 | 745 | 3% | 24,528 | 1,053 | 4% |
| Holiday Pay | 20,304 | 19,713 | 591 | 3% | 16,860 | 3,444 | 20% |
| Other Paid Leave | 2,353 | 2,285 | 68 | 3% | 1,646 | 707 | 43% |
| Unemployment Insurance | 1,530 | 1,722 | (192) | -11% | 262 | 1,268 | 484% |
| Uniforms | 6,864 | 6,864 | 0 | 0% | 4,494 | 2,370 | 53% |
| Medical Exams & License Fee | 3,000 | 3,000 | 0 | 0% | 6,664 | (3,664) | -55% |
| <i>Cleaners & Fuelers Subtotal</i> | <u>\$885,063</u> | <u>\$856,299</u> | <u>\$28,764</u> | 3% | <u>\$766,376</u> | <u>\$118,687</u> | 15% |
| <i>SUPERVISION</i> | | | | | | | |
| Staff | \$529,128 | \$528,182 | \$946 | 0% | \$504,314 | \$24,814 | 5% |
| FICA | 45,336 | 46,048 | (712) | -2% | 44,926 | 410 | 1% |
| Pension | 58,902 | 59,834 | (932) | -2% | 56,686 | 2,216 | 4% |
| Health | 167,855 | 155,381 | 12,474 | 8% | 147,126 | 20,729 | 14% |
| Sick Pay | 10,506 | 11,749 | (1,243) | -11% | 48,000 | (37,494) | -78% |
| Vacation Pay | 27,776 | 33,966 | (6,190) | -18% | 46,344 | (18,568) | -40% |
| Holiday Pay | 21,012 | 23,370 | (2,358) | -10% | 19,310 | 1,702 | 9% |
| Other Paid Leave | 4,202 | 4,674 | (472) | -10% | 11,980 | (7,778) | -65% |
| Unemployment Insurance | 887 | 1,007 | (120) | -12% | 1,000 | (113) | -11% |
| Training, Travel & Meetings | 10,000 | 10,000 | 0 | 0% | 15,856 | (5,856) | -37% |
| <i>Supervision Subtotal</i> | <u>\$875,604</u> | <u>\$874,211</u> | <u>\$1,393</u> | 0% | <u>\$895,542</u> | <u>(\$19,938)</u> | -2% |

Vehicle Maintenance Detail

FY 2022-23

| | FY 2022-23 Budget | FY 2021-22 Budget | <u>Budget Change</u> | | FY 2021-22 Estimate | <u>Variance</u> | |
|---|---------------------------|---------------------------|-------------------------|-----|---------------------------|---------------------------|--------|
| | | | Amount | % | | Amount | % |
| VEHICLE CONSUMABLES | | | | | | | |
| Bus Fuel | \$1,991,082 | \$1,181,463 | \$809,619 | 69% | \$1,242,324 | \$748,758 | 60% |
| Oil & Lubricants | 176,260 | 136,622 | 39,638 | 29% | 171,470 | 4,790 | 3% |
| Electric Vehicle Power | 65,000 | 65,000 | 0 | 0% | 44,750 | 20,250 | 45% |
| Tire Lease | 152,447 | 152,447 | 0 | 0% | 158,278 | (5,831) | -4% |
| Tire Mounting | 12,000 | 12,000 | 0 | 0% | 14,464 | (2,464) | -17% |
| <i>Vehicle Consumables Subtotal</i> | <u>\$2,396,789</u> | <u>\$1,547,532</u> | <u>\$849,257</u> | 55% | <u>\$1,631,286</u> | <u>\$765,503</u> | 47% |
| VEHICLE PARTS & SUPPLIES | | | | | | | |
| Bus Parts Issued | \$600,000 | \$600,000 | \$0 | 0% | \$651,922 | (\$51,922) | -8% |
| Obsolete Parts Write Down | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Shop Supplies | 77,250 | 77,250 | 0 | 0% | 57,066 | 20,184 | 35% |
| Bus Servicing Supplies | 15,450 | 15,450 | 0 | 0% | 1,860 | 13,590 | 731% |
| Hazmat Disposal & Compliance | 20,600 | 20,600 | 0 | 0% | 69,400 | (48,800) | -70% |
| <i>Veh. Parts & Supplies Subtotal</i> | <u>\$713,300</u> | <u>\$713,300</u> | <u>\$0</u> | 0% | <u>\$780,248</u> | <u>(\$66,948)</u> | -9% |
| VENDOR BUS REPAIRS | | | | | | | |
| Vandalism Repairs | \$5,000 | \$5,000 | \$0 | 0% | \$1,528 | \$3,472 | 227% |
| Accident Damage Repairs | 5,000 | 5,000 | 0 | 0% | 6,218 | (1,218) | -20% |
| Accident Claim Collections | (10,000) | (10,000) | 0 | 0% | (6,180) | (3,820) | 62% |
| Other Vendor Repairs | 60,000 | 60,000 | 0 | 0% | 42,768 | 17,232 | 40% |
| <i>Vendor Bus Repairs Subtotal</i> | <u>\$60,000</u> | <u>\$60,000</u> | <u>\$0</u> | 0% | <u>\$44,334</u> | <u>\$15,666</u> | 35% |
| RISK & SAFETY | | | | | | | |
| Workers' Comp Services | \$15,994 | \$15,994 | \$0 | 0% | \$9,338 | \$6,656 | 71% |
| Workers' Comp Insurance | 9,750 | 9,750 | 0 | 0% | 9,358 | 392 | 4% |
| Current Year Incident Payouts | 10,000 | 10,000 | 0 | 0% | 0 | 10,000 | n/a |
| Current Year Incident Reserve | 25,000 | 25,000 | 0 | 0% | 9,380 | 15,620 | 167% |
| Prior Years Incident Payouts | 50,000 | 50,000 | 0 | 0% | 4,566 | 45,434 | 995% |
| Change in Prior Years Reserve | 25,000 | 25,000 | 0 | 0% | (39,880) | 64,880 | -163% |
| <i>Risk & Safety Subtotal</i> | <u>\$135,744</u> | <u>\$135,744</u> | <u>\$0</u> | 0% | <u>(\$7,238)</u> | <u>\$142,982</u> | -1975% |
| Total Vehicle Maintenance | <u><u>\$6,478,026</u></u> | <u><u>\$5,557,107</u></u> | <u><u>\$920,919</u></u> | 17% | <u><u>\$5,285,749</u></u> | <u><u>\$1,192,277</u></u> | 23% |

Passenger Accommodations Detail

FY 2022-23

| | Draft | Approved | | FY 2021-22 | | Variance | |
|--|----------------------|----------------------|-------------------------|------------|------------------------|-----------------|------|
| | FY 2022-23 Budget | FY 2021-22 Budget | Budget Change Amount | % | FY 2021-22 Estimate | Amount | % |
| PASSENGER FACILITIES | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | |
| Supervisors | \$169,466 | \$164,530 | \$4,936 | 3% | \$186,022 | (\$16,556) | -9% |
| TC Advisors | 136,290 | 121,653 | 14,637 | 12% | 108,790 | 27,500 | 25% |
| Bus Stop Maintenance | 47,180 | 45,909 | 1,271 | 3% | 45,926 | 1,254 | 3% |
| FICA | 30,517 | 28,762 | 1,755 | 6% | 28,034 | 2,483 | 9% |
| Pension | 20,593 | 20,005 | 588 | 3% | 20,878 | (285) | -1% |
| Health | 128,052 | 125,205 | 2,847 | 2% | 116,374 | 11,678 | 10% |
| Sick Pay | 12,600 | 11,818 | 782 | 7% | 7,578 | 5,022 | 66% |
| Vacation Pay | 17,951 | 17,064 | 887 | 5% | 16,054 | 1,897 | 12% |
| Holiday Pay | 13,128 | 12,761 | 367 | 3% | 11,570 | 1,558 | 13% |
| Other Paid Leave | 2,304 | 2,241 | 63 | 3% | 4,878 | (2,574) | -53% |
| Unemployment Insurance | 1,003 | 1,132 | (129) | -11% | 800 | 203 | 25% |
| Wages & Benefits Subtotal | \$579,084 | \$551,080 | \$28,004 | 5% | \$546,904 | \$32,180 | 6% |
| <u>Buildings & Grounds</u> | | | | | | | |
| TC Contract Maintenance | \$88,901 | \$80,819 | \$8,082 | 10% | \$97,330 | (\$8,429) | -9% |
| TC Repairs/Supplies | 5,000 | 5,000 | 0 | 0% | 7,338 | (2,338) | -32% |
| Bus Stop Repairs/Supplies | 5,000 | 5,000 | 0 | 0% | 3,908 | 1,092 | 28% |
| TC Property Insurance | 17,075 | 17,075 | 0 | 0% | 4,694 | 12,381 | 264% |
| Buildings & Grounds Subtotal | \$115,976 | \$107,894 | \$8,082 | 7% | \$113,270 | \$2,706 | 2% |
| <i>Passenger Facilities Subtotal</i> | <u>\$695,060</u> | <u>\$658,974</u> | <u>\$36,086</u> | 5% | <u>\$660,174</u> | <u>\$34,886</u> | 5% |
| TRANSIT DEVELOPMENT | | | | | | | |
| Staff | \$176,674 | \$171,935 | \$4,739 | 3% | \$167,900 | \$8,774 | 5% |
| FICA | 15,381 | 14,968 | 413 | 3% | 15,018 | 363 | 2% |
| Pension | 20,106 | 19,566 | 540 | 3% | 19,822 | 284 | 1% |
| Health | 51,299 | 50,113 | 1,186 | 2% | 51,644 | (345) | -1% |
| Sick Pay | 2,417 | 2,352 | 65 | 3% | 8,450 | (6,033) | -71% |
| Vacation Pay | 13,105 | 12,753 | 352 | 3% | 10,550 | 2,555 | 24% |
| Holiday Pay | 6,444 | 6,271 | 173 | 3% | 1,858 | 4,586 | 247% |
| Other Paid Leave | 2,417 | 2,352 | 65 | 3% | 3,798 | (1,381) | -36% |
| Unemployment Insurance | 341 | 385 | (44) | -11% | 309 | 32 | 10% |
| Training, Travel & Meetings | 3,000 | 3,000 | 0 | 0% | 2,456 | 544 | 22% |
| Planning Services & Supplies | 120,000 | 120,000 | 0 | 0% | 96,274 | 23,726 | 25% |
| <i>Transit Development Subtotal</i> | <u>\$411,184</u> | <u>\$403,695</u> | <u>\$7,489</u> | 2% | <u>\$378,079</u> | <u>\$33,105</u> | 9% |
| MARKETING & COMMUNITY RELATIONS | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | |
| Staff | \$163,509 | \$159,347 | \$4,162 | 3% | \$130,934 | \$32,575 | 25% |
| FICA | 14,287 | 13,823 | 464 | 3% | 11,598 | 2,689 | 23% |
| Pension | 15,554 | 15,095 | 459 | 3% | 10,494 | 5,060 | 48% |
| Health | 38,030 | 57,804 | (19,774) | -34% | 35,352 | 2,678 | 8% |
| Sick Pay | 5,699 | 5,506 | 193 | 4% | 4,746 | 953 | 20% |
| Vacation Pay | 9,708 | 8,271 | 1,437 | 17% | 7,464 | 2,244 | 30% |
| Holiday Pay | 5,699 | 5,506 | 193 | 4% | 5,408 | 291 | 5% |
| Other Paid Leave | 2,137 | 2,065 | 72 | 3% | 3,828 | (1,691) | -44% |
| Unemployment Insurance | 341 | 385 | (44) | -11% | 340 | 1 | 0% |
| Wages & Benefits Subtotal | \$254,964 | \$267,802 | (\$12,838) | -5% | \$210,164 | \$44,800 | 21% |

Passenger Accommodations Detail

FY 2022-23

| | Draft | Approved | | FY 2021-22 | | Variance | |
|---|----------------------|----------------------|-------------------------|------------|------------------------|-------------------|-------|
| | FY 2022-23 Budget | FY 2021-22 Budget | Budget Change Amount | % | FY 2021-22 Estimate | Amount | % |
| <i>MARKETING & COMMUNITY RELATIONS (cont'd)</i> | | | | | | | |
| <u>Outside Services</u> | | | | | | | |
| Media Ad Placement | 16,000 | 16,000 | 0 | 0% | 0 | 16,000 | n/a |
| Brochures & Publications | 10,000 | 10,000 | 0 | 0% | 766 | 9,234 | 1205% |
| Market Research | 2,500 | 2,500 | 0 | 0% | 768 | 1,732 | 226% |
| Promotional Giveaways | 5,000 | 5,000 | 0 | 0% | 0 | 5,000 | n/a |
| Bus/Shuttle Decorations | 0 | 0 | 0 | n/a | 0 | 0 | n/a |
| Other Promotions | 75,000 | 75,000 | 0 | 0% | 24,280 | 50,720 | 209% |
| Route Schedules & Information | 65,000 | 65,000 | 0 | 0% | 58,672 | 6,328 | 11% |
| Training, Travel & Meetings | 3,000 | 3,000 | 0 | 0% | 568 | 2,432 | 428% |
| Outside Services Subtotal | <u>\$176,500</u> | <u>\$176,500</u> | <u>\$0</u> | 0% | <u>\$85,054</u> | <u>\$91,446</u> | 108% |
| <i>Marketing & Comm. Relations</i> | <u>\$431,464</u> | <u>\$444,302</u> | <u>(\$12,838)</u> | -3% | <u>\$295,218</u> | <u>\$136,246</u> | 46% |
| <i>FARE REVENUE COLLECTION</i> | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | |
| Staff | \$139,929 | \$122,361 | \$17,568 | 14% | \$125,058 | \$14,871 | 12% |
| FICA | 13,093 | 11,449 | 1,644 | 14% | 12,178 | 915 | 8% |
| Pension | 17,115 | 14,967 | 2,148 | 14% | 16,094 | 1,021 | 6% |
| Health | 61,960 | 65,783 | (3,823) | -6% | 62,854 | (894) | -1% |
| Sick Pay | 6,245 | 5,461 | 784 | 14% | 4,681 | 1,564 | 33% |
| Vacation Pay | 15,613 | 13,653 | 1,960 | 14% | 19,798 | (4,185) | -21% |
| Holiday Pay | 6,245 | 5,461 | 784 | 14% | 5,900 | 345 | 6% |
| Other Paid Leave | 3,123 | 2,731 | 392 | 14% | 3,404 | (281) | -8% |
| Unemployment Insurance | 273 | 308 | (35) | -11% | 250 | 23 | 9% |
| Wages & Benefits Subtotal | <u>\$263,596</u> | <u>\$242,174</u> | <u>\$21,422</u> | 9% | <u>\$250,217</u> | <u>\$13,379</u> | 5% |
| <u>Outside Services</u> | | | | | | | |
| Bank Processing Fees | \$51,800 | \$51,800 | \$0 | 0% | \$26,072 | \$25,728 | 99% |
| Farebox Parts & Repairs | 15,000 | 15,000 | 0 | 0% | 69,704 | (54,704) | -78% |
| Tickets, Tokens & Transfers | 5,000 | 5,000 | 0 | 0% | 20,140 | (15,140) | -75% |
| Outside Services Subtotal | <u>\$71,800</u> | <u>\$71,800</u> | <u>\$0</u> | 0% | <u>\$115,916</u> | <u>(\$44,116)</u> | -38% |
| <i>Fare Revenue Collection Sbtl</i> | <u>\$335,396</u> | <u>\$313,974</u> | <u>\$21,422</u> | 7% | <u>\$366,133</u> | <u>(\$30,737)</u> | -8% |
| <i>Total Pssnger Accommodations</i> | <u>\$1,873,104</u> | <u>\$1,820,945</u> | <u>\$52,159</u> | 3% | <u>\$1,699,605</u> | <u>\$173,499</u> | 10% |

General Overhead Detail
FY 2022-23

| | Draft | Approved | | FY 2021-22 | | Variance | |
|--------------------------------------|------------------|------------------|------------------|------------|------------------|------------------|--------|
| | FY 2022-23 | FY 2021-22 | Budget Change | | FY 2021-22 | | |
| | Budget | Budget | Amount | % | Estimate | Amount | % |
| <i>FINANCE</i> | | | | | | | |
| Staff | \$478,446 | \$400,403 | \$78,043 | 19% | \$250,956 | \$227,490 | 91% |
| FICA | 41,274 | 34,494 | 6,780 | 20% | 21,478 | 19,796 | 92% |
| Pension | 43,703 | 36,091 | 7,612 | 21% | 28,296 | 15,407 | 54% |
| Health | 194,876 | 154,862 | 40,014 | 26% | 94,360 | 100,516 | 107% |
| Sick Pay | 6,199 | 5,179 | 1,020 | 20% | 0 | 6,199 | n/a |
| Vacation Pay | 25,181 | 20,511 | 4,670 | 23% | 20,644 | 4,537 | 22% |
| Holiday Pay | 20,662 | 17,262 | 3,400 | 20% | 8,632 | 12,030 | 139% |
| Other Paid Leave | 9,040 | 7,552 | 1,488 | 20% | 1,000 | 8,040 | 804% |
| Unemployment Insurance | 819 | 770 | 49 | 6% | 0 | 819 | n/a |
| Financial Audit Services | 44,200 | 44,200 | 0 | 0% | 39,640 | 4,560 | 12% |
| <i>Finance Subtotal</i> | <u>\$864,400</u> | <u>\$721,324</u> | <u>\$143,076</u> | 20% | <u>\$465,006</u> | <u>\$399,394</u> | 86% |
| <i>PERSONNEL</i> | | | | | | | |
| Staff | \$210,364 | \$134,370 | \$75,994 | 57% | \$115,510 | \$94,854 | 82% |
| FICA | 18,102 | 11,502 | 6,600 | 57% | 9,468 | 8,634 | 91% |
| Pension | 23,062 | 15,036 | 8,026 | 53% | 3,596 | 19,466 | 541% |
| Health | 67,820 | 33,247 | 34,573 | 104% | 98 | 67,722 | 69104% |
| Sick Pay | 4,652 | 2,891 | 1,761 | 61% | 1,846 | 2,806 | 152% |
| Vacation Pay | 7,652 | 4,420 | 3,232 | 73% | 0 | 7,652 | n/a |
| Holiday Pay | 9,303 | 5,783 | 3,520 | 61% | 4,518 | 4,785 | 106% |
| Other Paid Leave | 4,652 | 2,891 | 1,761 | 61% | 1,308 | 3,344 | 256% |
| Unemployment Insurance | 410 | 308 | 102 | 33% | 392 | 18 | 5% |
| <i>Personnel Subtotal</i> | <u>\$346,017</u> | <u>\$210,448</u> | <u>\$135,569</u> | 64% | <u>\$136,736</u> | <u>\$209,281</u> | 153% |
| <i>UTILITIES</i> | | | | | | | |
| Phone & Data Communications | \$95,000 | \$95,000 | \$0 | 0% | \$91,790 | \$3,210 | 3% |
| Power, Water & Refuse | 180,000 | 160,590 | 19,410 | 12% | 175,692 | 4,308 | 2% |
| Two-Way Radios | 15,000 | 15,000 | 0 | 0% | 14,782 | 218 | 1% |
| <i>Utilities Subtotal</i> | <u>\$290,000</u> | <u>\$270,590</u> | <u>\$19,410</u> | 7% | <u>\$282,264</u> | <u>\$7,736</u> | 3% |
| <i>OPERATING FACILITIES</i> | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | |
| Staff | \$63,358 | \$61,651 | \$1,707 | 3% | \$59,808 | \$3,550 | 6% |
| FICA | 5,595 | 5,444 | 151 | 3% | 5,644 | (49) | -1% |
| Pension | 7,313 | 7,116 | 197 | 3% | 7,440 | (127) | -2% |
| Health | 12,650 | 12,356 | 294 | 2% | 11,756 | 894 | 8% |
| Sick Pay | 1,055 | 1,026 | 29 | 3% | 540 | 515 | 95% |
| Vacation Pay | 5,626 | 5,474 | 152 | 3% | 10,272 | (4,646) | -45% |
| Holiday Pay | 2,813 | 2,737 | 76 | 3% | 2,703 | 110 | 4% |
| Other Paid Leave | 281 | 274 | 7 | 3% | 540 | (259) | -48% |
| Unemployment Insurance | 137 | 154 | (17) | -11% | 0 | 137 | n/a |
| <i>Wages & Benefits Subtotal</i> | <u>\$98,828</u> | <u>\$96,232</u> | <u>\$2,596</u> | 3% | <u>\$98,703</u> | <u>\$125</u> | 0% |

General Overhead Detail
FY 2022-23

| | Draft | Approved | | Budget Change | | FY 2021-22 | Variance | |
|--------------------------------------|----------------------|----------------------|------------------|---------------|--------------------|------------------|----------|--|
| | FY 2022-23 Budget | FY 2021-22 Budget | Amount | % | Estimate | Amount | % | |
| <i>OPERATING FACILITIES (cont'd)</i> | | | | | | | | |
| <u>Service Vehicles</u> | | | | | | | | |
| Parts & Repairs | \$15,000 | \$15,000 | \$0 | 0% | \$21,002 | (\$6,002) | -29% | |
| Fuel | 38,400 | 38,400 | 0 | 0% | 44,628 | (6,228) | -14% | |
| Service Vehicles Subtotal | \$53,400 | \$53,400 | \$0 | 0% | \$65,630 | (\$12,230) | -19% | |
| <u>Buildings & Grounds</u> | | | | | | | | |
| Contract Maintenance | \$107,680 | \$107,680 | \$0 | 0% | \$103,890 | \$3,790 | 4% | |
| Overpass Site Maintenance | 20,000 | 20,000 | 0 | 0% | 5,876 | 14,124 | 240% | |
| B&G Repairs/Supplies | 80,000 | 80,000 | 0 | 0% | 76,618 | 3,382 | 4% | |
| Property Insurance | 78,706 | 78,706 | 0 | 0% | 72,562 | 6,144 | 8% | |
| Buildings & Grounds Subtotal | \$286,386 | \$286,386 | \$0 | 0% | \$258,946 | \$27,440 | 11% | |
| <i>Operating Facilities Subtotal</i> | <u>\$438,614</u> | <u>\$436,018</u> | <u>\$2,596</u> | 1% | <u>\$423,279</u> | <u>\$15,335</u> | 4% | |
| <i>DISTRICT ADMINISTRATION</i> | | | | | | | | |
| <u>Wages & Benefits</u> | | | | | | | | |
| Staff | \$779,926 | \$635,870 | \$144,056 | 23% | \$740,378 | \$39,548 | 5% | |
| Bus Ad Revenue Placement | 0 | 0 | 0 | n/a | 0 | 0 | n/a | |
| FICA | 67,594 | 66,074 | 1,520 | 2% | 55,344 | 12,250 | 22% | |
| Pension | 101,049 | 96,931 | 4,118 | 4% | 81,192 | 19,857 | 24% | |
| Health | 199,846 | 215,934 | (16,088) | -7% | 190,102 | 9,744 | 5% | |
| Sick Pay | 16,863 | 51,913 | (35,050) | -68% | 4,890 | 11,973 | 245% | |
| Vacation Pay | 42,946 | 100,888 | (57,942) | -57% | 48,216 | (5,270) | -11% | |
| Holiday Pay | 33,725 | 29,183 | 4,542 | 16% | 24,898 | 8,827 | 35% | |
| Other Paid Leave | 10,118 | 9,076 | 1,042 | 11% | 22,624 | (12,506) | -55% | |
| Unemployment Insurance | 1,331 | 1,309 | 22 | 2% | 310 | 1,021 | 329% | |
| Wages & Benefits Subtotal | \$1,253,398 | \$1,207,178 | \$46,220 | 4% | \$1,167,954 | \$85,444 | 7% | |
| <u>Administrative Services</u> | | | | | | | | |
| Directors Fees | \$9,180 | \$10,800 | (\$1,620) | -15% | \$5,040 | \$4,140 | 82% | |
| Public Officials Insurance | 106,687 | 106,687 | 0 | 0% | 99,916 | 6,771 | 7% | |
| Legal Counsel | 80,000 | 80,000 | 0 | 0% | 125,000 | (45,000) | -36% | |
| Pension Administration | 3,000 | 3,000 | 0 | 0% | 0 | 3,000 | n/a | |
| Software Licenses & Equip Maint | 275,000 | 250,000 | 25,000 | 10% | 287,916 | (12,916) | -4% | |
| Miscellaneous Services | 99,884 | 100,000 | (116) | 0% | 137,360 | (37,476) | -27% | |
| Office & Computer Supplies | 35,000 | 35,000 | 0 | 0% | 36,350 | (1,350) | -4% | |
| Dues & Subscriptions | 55,000 | 55,000 | 0 | 0% | 43,888 | 11,112 | 25% | |
| Conferences, Meetings, Training | 5,000 | 5,000 | 0 | 0% | 7,452 | (2,452) | -33% | |
| Employee Relations | 30,000 | 30,000 | 0 | 0% | 47,902 | (17,902) | -37% | |
| Retiree Health Insurance | 70,000 | 70,000 | 0 | 0% | 70,000 | 0 | 0% | |
| Mandated Fees & Permits | 35,000 | 35,000 | 0 | 0% | 35,558 | (558) | -2% | |
| Misc. Expenses & Losses | 30,000 | 30,000 | 0 | 0% | 7,638 | 22,362 | 293% | |
| Bad Debts | 5,000 | 10,000 | (5,000) | -50% | 0 | 5,000 | n/a | |
| Covid-19 Expenses | 300,000 | 300,000 | 0 | 0% | 275,000 | 25,000 | 9% | |
| Admin. Services Subtotal | \$1,138,751 | \$1,120,487 | \$18,264 | 2% | \$1,179,020 | (\$40,269) | -3% | |
| <i>District Admin. Subtotal</i> | <u>\$2,392,149</u> | <u>\$2,327,665</u> | <u>\$64,484</u> | 3% | <u>\$2,346,974</u> | <u>\$45,175</u> | 2% | |
| <i>Total General Overhead</i> | <u>\$4,331,180</u> | <u>\$3,966,045</u> | <u>\$365,135</u> | 9% | <u>\$3,654,260</u> | <u>\$676,920</u> | 19% | |

Capital Budget Detail FY 2022-23

| | Draft | Approved | | FY 2021-22 | | Variance | |
|--|----------------------|----------------------|--------------------|------------|-------------------------|----------------------|-------|
| | FY 2022-23 Budget | FY 2021-22 Budget | Budget Change | | FY 2021-22 Estimated | Amount | |
| | | | Amount | % | | Amount | % |
| REVENUE VEHICLE PURCHASES | | | | | | | |
| 40' Electric Buses | \$9,305,334 | \$4,780,000 | \$4,525,334 | 95% | \$9,772,784 | (\$467,450) | -5% |
| 30' Electric Capital Lease (6) | 365,008 | 380,000 | (14,992) | -4% | 365,008 | 0 | 0% |
| Microtransit Vans (3) | 0 | 654,000 | (654,000) | -100% | 680,218 | (680,218) | -100% |
| Paratransit Vans (4) | 0 | 223,000 | (223,000) | -100% | 223,000 | (223,000) | -100% |
| Subtotal | <u>\$9,670,342</u> | <u>\$6,037,000</u> | <u>\$3,633,342</u> | 60% | <u>\$11,041,010</u> | <u>(\$1,370,668)</u> | -12% |
| REVENUE VEHICLE IMPROVEMENTS | | | | | | | |
| Fleet Renewal Campaign | \$4,806,068 | \$2,471,000 | \$2,335,068 | 94% | \$498,722 | \$4,307,346 | 864% |
| COVID-19 Safety Improvements | 250,000 | 1,500,000 | (1,250,000) | -83% | 221,689 | 28,311 | 13% |
| Ongoing Component Replacement | 271,008 | 125,000 | 146,008 | 117% | 125,000 | 146,008 | 117% |
| Subtotal | <u>\$5,327,076</u> | <u>\$4,096,000</u> | <u>\$1,231,076</u> | 30% | <u>\$845,411</u> | <u>\$4,481,666</u> | 530% |
| OPERATING FACILITIES | | | | | | | |
| T2 Facility Improvements | \$4,611,437 | \$1,700,000 | \$2,911,437 | 171% | \$250,000 | \$4,361,437 | 1745% |
| T1 Facility Improvements | 100,000 | 208,000 | (108,000) | -52% | 208,000 | (108,000) | -52% |
| Electric Bus Infrastructure | 339,000 | 50,000 | 289,000 | 578% | 1,540,723 | (1,201,723) | -78% |
| Calle Real Development | 100,000 | 150,000 | (50,000) | -33% | 150,000 | (50,000) | -33% |
| Subtotal | <u>\$5,150,437</u> | <u>\$2,108,000</u> | <u>\$3,042,437</u> | 144% | <u>\$2,148,723</u> | <u>\$3,001,714</u> | 140% |
| PASSENGER FACILITIES | | | | | | | |
| Passenger Facility Improvements | \$28,000 | \$25,000 | \$3,000 | 12% | \$25,000 | \$3,000 | 12% |
| Bus Stop Improvements | 150,000 | 500,000 | (350,000) | -70% | 400,000 | (250,000) | -63% |
| Subtotal | <u>\$178,000</u> | <u>\$525,000</u> | <u>(\$347,000)</u> | -66% | <u>\$425,000</u> | <u>(\$247,000)</u> | -58% |
| INTELLIGENT TRANSPORTATION SYS. | | | | | | | |
| AVL & ITS Systems | \$83,000 | \$79,000 | \$4,000 | 5% | \$79,000 | \$4,000 | 5% |
| LYT Transit Signal Priority | \$250,000 | \$0 | \$250,000 | n/a | \$0 | \$250,000 | n/a |
| Contactless Fare Payment System | 100,000 | 100,000 | 0 | 0% | 1,500,000 | (1,400,000) | -93% |
| Subtotal | <u>\$433,000</u> | <u>\$179,000</u> | <u>\$254,000</u> | 142% | <u>\$1,579,000</u> | <u>(\$1,146,000)</u> | -73% |
| INFORMATION SYSTEMS | | | | | | | |
| Business Software | \$1,500,000 | \$1,500,000 | \$0 | 0% | \$0 | \$1,500,000 | n/a |
| IT Systems & Security | 231,000 | 110,000 | 121,000 | 110% | 210,000 | 21,000 | 10% |
| Subtotal | <u>\$1,731,000</u> | <u>\$1,610,000</u> | <u>\$121,000</u> | 8% | <u>\$210,000</u> | <u>\$1,521,000</u> | 724% |
| OTHER EQUIPMENT | | | | | | | |
| Shop Equipment | \$33,000 | \$29,000 | \$4,000 | 14% | \$29,000 | \$4,000 | 14% |
| Service Vehicles | 0 | 150,000 | (150,000) | -100% | 150,000 | (150,000) | -100% |
| Office Equipment & Furniture | 121,000 | 11,000 | 110,000 | 1000% | 110,000 | 11,000 | 10% |
| Subtotal | <u>\$154,000</u> | <u>\$190,000</u> | <u>(\$36,000)</u> | -19% | <u>\$289,000</u> | <u>(\$135,000)</u> | -47% |
| Total Capital Projects | <u>\$22,643,855</u> | <u>\$14,745,000</u> | <u>\$7,898,855</u> | 54% | <u>\$16,538,144</u> | <u>\$6,105,712</u> | 37% |