



BOARD OF DIRECTORS AGENDA

REGULAR MEETING
of the
BOARD OF DIRECTORS
of the
SANTA BARBARA METROPOLITAN TRANSIT DISTRICT
A Public Agency
Tuesday, June 2, 2026
8:30 AM
John G. Britton Auditorium
550 Olive Street, Santa Barbara, CA 93101

- 1. CALL TO ORDER**
- 2. ROLL CALL OF THE BOARD MEMBERS**
Dave Davis (Chair), David Tabor (Vice Chair), Jen Lemberger (Secretary), Paula Perotte (Director), Mónica Solórzano (Director), Arjun Sarkar (Director), Alberto Lapuz (Director).
- 3. REPORT REGARDING THE POSTING OF THE AGENDA**

CONSENT CALENDAR

- 4. APPROVAL OF PRIOR MINUTES - (ACTION MAY BE TAKEN)**
The Board will be asked to review and approve the draft minutes for the meeting of May 5, 2026.
- 5. CASH REPORTS - (ACTION MAY BE TAKEN)**
The Board will be asked to review and approve the Cash Reports from April 25, 2026 through May 22, 2026.

THIS CONCLUDES THE CONSENT CALENDAR

- 6. PUBLIC COMMENT**
Members of the public may address the Board on items within the jurisdiction of the Board that are not scheduled for public hearing. The time allotted per speaker will be at the discretion of the Board Chair. If you wish to address the Board under this item number, please complete and deliver to the MTD Board Clerk a "Request to Speak" form that includes both a description of the subject you wish to address and, if applicable, the agenda item number for which you would like to comment. Additional public comment will be allowed during each agenda item, including closed session items. Forms are available at www.sbmtd.gov and at MTD Administrative offices.

BOARD OF DIRECTORS AGENDA

7. **TIME CERTAIN 8:35 A.M. – AB 2561 VACANCY RATE REPORTING: ANNUAL REPORT - (INFORMATIONAL)**
Staff recommends the Board hold a public hearing in accordance with AB 2561 and accept and file the staffing/vacancy report.
8. **RECESS TO CLOSED SESSION: REAL PROPERTY NEGOTIATIONS (GOVERNMENT CODE §54956.8) - (ACTION MAY BE TAKEN)**
Property: 4678 Calle Real / 149 North San Antonio Road.
Agency Negotiators: General Manager Jerry Estrada; District Outside Counsel Graham Lyons.
Negotiating Parties: Con/Am Group.
Under Negotiation: Price and terms of payment

PUBLIC COMMENT RELATED TO CLOSED SESSION ITEM WILL BE ALLOWED BEFORE THE RECESS

9. **PRESENTATION OF FINAL DRAFT FISCAL YEAR (FY) 2026-27 OPERATING AND CAPITAL BUDGET - (ACTION MAY BE TAKEN - ATTACHMENT)**
Staff recommends the Board adopt the final draft Operating and Capital Budget for FY 2026-27.
10. **RENEWABLE DIESEL SUPPLY BID RESULTS - (INFORMATIONAL)**
Staff recommends the Board receive the results of the Invitation for Bids for Renewable Diesel Supply, where the lowest responsive and responsible bidder, Mansfield Oil Company of Gainesville, Inc. will be awarded the contract for a 6-month period of July 1, 2026, to December 31, 2026 at the following firm, fixed prices:
 - Terminal 1 - 550 Olive Street: \$3.8851 per gallon
7,500-gallon minimum delivery size to Underground Storage Tank
 - Terminal 2 - 5353 Overpass Road: \$4.0557 per gallon
5,000-gallon minimum delivery size to Aboveground Storage Tanks
11. **GENERAL MANAGER'S REPORT - (INFORMATIONAL)**
The General Manager will report on updates to District activities.
12. **OTHER BUSINESS AND REPORTS - (INFORMATIONAL)**
The Board will report on the other related public transit issues and committees.
13. **ADJOURNMENT**

AMERICANS WITH DISABILITIES ACT: If you need special assistance to participate in this meeting, please contact the MTD Administrative Office at 805.963.3364 at least **48 hours in advance** of the meeting to allow time for MTD to attempt a reasonable accommodation.



BOARD OF DIRECTORS DRAFT MINUTES

REGULAR MEETING
of the
BOARD OF DIRECTORS
of the
SANTA BARBARA METROPOLITAN TRANSIT DISTRICT
A Public Agency
Tuesday, May 5, 2026
8:30 AM
John G. Britton Auditorium
550 Olive Street, Santa Barbara, CA 93101

1. CALL TO ORDER

2. ROLL CALL OF THE BOARD MEMBERS

Chair Davis reported that all members were present, with the exception for Director Perotte and Director Sarkar.

3. REPORT REGARDING THE POSTING OF THE AGENDA

Rosa Gonzalez, Clerk of the Board reported that the agenda was posted on May 1, 2026 at MTD's Administrative Office, emailed to those on the agenda list, and posted to MTD's website

General Manager Jerry Estrada requests Item 7 be moved to the end of the agenda. Hearing no objection, the Board moves Item 7 to the end of the agenda.

CONSENT CALENDAR

4. APPROVAL OF PRIOR MINUTES

The Board was asked to review and approve the draft minutes for the meeting of April 21, 2026.

5. CASH REPORTS

The Board was asked to review and approve the Cash Reports from April 11, 2026 through April 24, 2026.

There was no public comment.

Director Solórzano moved to approve the consent calendar. Director Tabor seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

THIS CONCLUDES THE CONSENT CALENDAR

BOARD OF DIRECTORS DRAFT MINUTES

8. **ADA PARATRANSIT SERVICES MASTER AGREEMENT WITH EASY LIFT TRANSPORTATION, INC - (ATTACHMENTS)**

Staff recommended the Board authorize the General Manager to execute the amended Master Agreement with Easy Lift Transportation, Inc. (Easy Lift) for complementary paratransit service for a three-year term effective July 1, 2026 through June 30, 2029, with two optional one-year extensions through June 30, 2031, for a total possible term of five years. The first-year cost is \$1,268,518.48 effective, July 1, 2026 through June 30, 2027, with annual adjustments in subsequent years based on the Consumer Price Index (CPI). Additionally, staff further recommended authorizing staff to meet with Easy Lift and review fuel costs six months after agreements begins and, if actual fuel expenses exceed the budgeted 10% or more, consider a mutually agreed upon adjustment, including a potential fuel surcharge.

Director Lemberger moved to approve staff recommendations and authorize the General Manager to negotiate a potential fuel surcharge. Director Lapuz seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

9. **INSURANCE RENEWAL FOR PROPERTY, EARTHQUAKE, AND EQUIPMENT BREAKDOWN**

Staff recommended the Board authorize the General Manager to renew Property Insurance coverage (Property, Earthquake and Equipment Breakdown) in an amount not to exceed \$112,734, effective May 24, 2026 through July 1, 2027.

Director Tabor moved to approve staff recommendations. Director Lapuz seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

10. **EXCESS WORKERS COMPENSATION INSURANCE RENEWAL**

Staff recommended the Board authorize renewal of Excess Workers' Compensation (EWC) insurance with current coverage through Public Risk Innovation, Solutions, and Management (PRISM), with a Self-Insured Retention (SIR) of \$250,000, for the deposit premium in the amount not to exceed \$309,000, effective July 1, 2026 through July 1, 2027.

Director Tabor moved to approve staff recommendations and renew with Star Insurance. Director Lapuz seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

11. **TIME CERTAIN 9:00 A.M. - SERVICE PLAN FOR FISCAL YEAR (FY) 2026-27**

Staff recommended the Board receive a presentation on the draft final Service Plan for FY 2026-27 and approve the proposed service level for FY 2026-27 of 176,905.

Director Solórzano moved to approve staff recommendations. Director Lemberger seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

12. **AWARD CONTRACT FOR FINANCIAL AUDIT SERVICES - (ATTACHMENT)**

Staff recommended the Board authorize an award of contract for Financial Audit Services to Vasquez & Company LLP for annual financial and compliance audits for the fiscal years ending June 30, 2026, 2027, and 2028, in an amount not to exceed \$156,709. The contract includes an option to extend services for fiscal years ending June 30, 2029, and 2030, in an amount not to exceed \$112,464, for a total five-year amount of \$269,173.

Director Tabor moved to approve staff recommendations. Director Lapuz seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

BOARD OF DIRECTORS DRAFT MINUTES

13. ADVANCED AUTHORITY TO AWARD AND EXECUTE A RENEWABLE DIESEL CONTRACT

Staff recommended the Board grant the General Manager advanced authority to award and execute a renewable diesel supply contract resulting from an upcoming bid solicitation subject to the following conditions: gross price does not to exceed \$4.23 per gallon, fixed-price contract term(s) not to exceed 18 months cumulative (through December 31, 2027); and contract is awarded to the lowest responsive and responsible bidder

Director Solórzano moved to approve the consent calendar. Director Lapuz seconded the motion. The motion was approved unanimously, with Director Perotte and Director Sarkar absent.

14. FINANCIAL UPDATE & 3rd QUARTER REVIEW OF FISCAL YEAR (FY) 2025-2026 - (ATTACHMENT)

The Board received the financial report for the third quarter of FY 2025-2026, for the period of July 1, 2025 through March 31, 2026.

15. GENERAL MANAGER'S REPORT

The General Manager reported on updates to District activities, noting the Haley Canopy Project is on schedule and working well with the timing of the arrival of eight new Gillig buses, three of which arrived today.

16. OTHER BUSINESS AND REPORTS

No other business or reports were presented.

6. PUBLIC COMMENT

No public comments were made.

7. RECESS TO CLOSED SESSION: REAL PROPERTY NEGOTIATIONS (GOVERNMENT CODE §54956.8)

Property: 4678 Calle Real / 149 North San Antonio Road.

Agency Negotiators: General Manager Jerry Estrada; District Outside Counsel Graham Lyons.

Negotiating Parties: Con/Am Group.

Under Negotiation: Price and terms of payment

No public comments were made related to Closed Session Item 7.

Chair Davis recessed the Board to Closed Session at 10:01 a.m.

The Board reconvened from Closed Session at 10:18 a.m.

No action was taken on Closed Session Item 7

PUBLIC COMMENT RELATED TO CLOSED SESSION ITEM WILL BE ALLOWED BEFORE THE RECESS

17. ADJOURNMENT

The Board adjourned at 10:18 a.m.

Santa Barbara Metropolitan Transit District
Cash Report
Board Meeting of May 19, 2026
For the Period April 25, 2026 through May 8, 2026

MONEY MARKET

Beginning Balance April 25, 2026 **\$4,201,177.99**

Accounts Receivable	963,174.74
Property Tax Revenue	769,641.87
Prepays & Advertising	306,664.51
Measure A Transfer	169,367.38
UCSB Fares	151,211.85
Passenger Fares	106,955.67
SBCC Fares	70,896.00
Miscellaneous Income	922.59

Total Deposits **2,538,834.61**

Bank & Credit Card Fees	(2,831.18)
Miscellaneous Transfers	(19,307.47)
401(k)/Pension Transfer	(68,696.99)
Payroll Taxes	(200,552.69)
Accounts Payable	(296,618.11)
Payroll	(449,070.90)

Total Disbursements **(1,037,077.34)**

Ending Balance **\$5,702,935.26**

CASH INVESTMENTS

LAIF Account	\$6,665,750.68
Money Market Account	5,702,935.26

Total Cash Balance **\$12,368,685.94**

SELF INSURED LIABILITY ACCOUNTS

WC / Liability Reserves	(\$4,075,090.89)
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Working Capital **\$8,293,595.05**

**Santa Barbara Metropolitan Transit District
Accounts Payable**

Check #	Date	Company	Description	Amount	Voids
200001	4/30/2026	ALIGNMENT TEST		0.00	V
200002	5/1/2026	ABC BUS COMPANIES INC	BUS PARTS	664.17	
200003	5/1/2026	AMERICAN MOVING PARTS LLC	BUS PARTS	788.37	
200004	5/1/2026	AMAZON CAPITAL SERVICES, INC	SUPPLIES	180.54	
200005	5/1/2026	BUILDERS MUTUAL INSURANCE C	WC INSURANCE	6.00	
200006	5/1/2026	CENTRAL COAST TANK TESTING	TANK TESTS	150.00	
200007	5/1/2026	COMPLETE COACH WORKS	BUS PARTS	2,890.40	
200008	5/1/2026	CINTAS CORPORATION	SAFETY SUPPLIES	730.59	
200009	5/1/2026	CUMMINS SALES & SERVICE DBA	BUS PARTS & REPAIRS	13,738.55	
200010	5/1/2026	CROSSLINE SUPPLY LLC	BUS PARTS	1,328.49	
200011	5/1/2026	DAVID DAVIS JR.	DIRECTOR FEES	180.00	
200012	5/1/2026	FAUVER LARGE ARCHBALD&SPR	LEGAL COUNSEL	42,330.11	
200013	5/1/2026	FRONTIER CALIFORNIA INC.	TELEPHONE/RADIO/FIBER OPTIC INT	236.01	
200014	5/1/2026	GIBBS INTERNATIONAL INC	BUS PARTS	13,020.00	
200015	5/1/2026	GILLIG LLC	BUS PARTS	1,534.05	
200016	5/1/2026	GRAPHICINK	PRINTING SERVICES	9,012.66	
200017	5/1/2026	GRAYBAR ELECTRIC COMPANY I	B&G REPAIRS & SUPPLIES	742.04	
200018	5/1/2026	HOME IMPROVEMENT CTR.	SHOP/B&G SUPPLIES	68.10	
200019	5/1/2026	IAN'S TIRE AND AUTO REPAIR DB	SERVICE VEHICLE TIRES & REPAIRS	208.19	
200020	5/1/2026	KIMBALL MIDWEST	SHOP SUPPLIES	93.35	
200021	5/1/2026	KITCHELL CEM INC.	HALEY CANOPY	23,693.15	
200022	5/1/2026	KIRKS AUTOMOTIVE INC	BUS/AUTO PARTS	1,529.50	
200023	5/1/2026	ALBERTO LAPUZ	DIRECTOR FEES	120.00	
200024	5/1/2026	JENNIFER LEMBERGER	DIRECTOR FEES	120.00	
200025	5/1/2026	LENZ PEST CONTROL INC	FUMIGATION SERVICES	249.80	
200026	5/1/2026	MC CORMIX CORP. (GAS)	FUEL-SV/MICROTRANSIT	207.09	
200027	5/1/2026	MISSION LINEN SUPPLY INC	UNIFORM & LINEN SERVICE	1,479.11	
200028	5/1/2026	MOHAWK MFG. AND SUPPLY CO.	BUS PARTS	671.41	
200029	5/1/2026	MULLEN & HENZELL	CALLE REAL PROJECT SERVICES	3,385.80	
200030	5/1/2026	NFI PARTS DBA	BUS PARTS	719.74	
200031	5/1/2026	PAULA A. PEROTTE	DIRECTOR FEES	120.00	
200032	5/1/2026	SANSUM CLINIC	MEDICAL EXAMS	1,256.00	
200033	5/1/2026	ARJUN SARKAR	DIRECTOR FEES	120.00	
200034	5/1/2026	SILVAS OIL CO. INC.	LUBRICANTS	1,201.75	
200035	5/1/2026	SM TIRE CORP.	BUS TIRE MOUNTING	544.00	
200036	5/1/2026	MONICA JUANITA SOLORZANO	DIRECTOR FEES	120.00	
200037	5/1/2026	STAPLES CONTRACT & COMMERC	OFFICE SUPPLIES	1,472.55	
200038	5/1/2026	DAVID T. TABOR	DIRECTOR FEES	180.00	

Check #	Date	Company	Description	Amount	Voids
200039	5/1/2026	TAC ENERGY LLC	RENEWABLE DIESEL	49,139.75	
200040	5/1/2026	UNIVERSITY OF CALIFORNIA REG	NETWORK & COMMUNICATION SER	103.92	
200041	5/1/2026	UNITED REFRIGERATION INC.	BUS AIR CONDITIONING SUPPLIES	1,012.63	
200042	5/1/2026	UPS SUPPLY CHAIN SOLUTIONS IN	FREIGHT CHARGES	329.96	
200043	5/1/2026	VASQUEZ & COMPANY LLP	ANNUAL AUDIT	10,000.00	
200044	5/1/2026	VEHICLE MAINTENANCE PROGRA	BUS PARTS	1,228.84	
200045	5/1/2026	VERIZON WIRELESS	CELLULAR/WIRELESS SERVICE	2,601.13	
200046	5/1/2026	WESTERN STATES CONVERTER &	BUS PARTS	10,925.00	
200047	5/1/2026	WAXIE SANITARY SUPPLY DBA	JANITORIAL SUPPLIES	484.33	
200048	5/1/2026	FRONTIER CALIFORNIA INC.	TELEPHONE/RADIO/FIBER OPTIC INT	150.00	
200049	5/7/2026	ABC BUS COMPANIES INC	BUS PARTS	394.75	
200050	5/7/2026	SAL ALVAREZ	RETIREE HEALTH REIMBURSEMENT	1,710.00	
200051	5/7/2026	AMERICAN MOVING PARTS LLC	BUS PARTS	3,164.98	
200052	5/7/2026	AMAZON CAPITAL SERVICES, INC	SUPPLIES	1,780.71	
200053	5/7/2026	HENRY ANDREWS	RETIREE HEALTH REIMBURSEMENT	327.72	
200054	5/7/2026	JAMES BRACKETT	RETIREE HEALTH REIMBURSEMENT	240.00	
200055	5/7/2026	BUILDERS MUTUAL INSURANCE C	WC INSURANCE	104.00	
200056	5/7/2026	ROBERT BURNHAM	RETIREE HEALTH REIMBURSEMENT	285.00	
200057	5/7/2026	GILBERT CALLES	RETIREE HEALTH REIMBURSEMENT	130.00	
200058	5/7/2026	MIKE CARDONA	RETIREE HEALTH REIMBURSEMENT	130.00	
200059	5/7/2026	CENTRAL COAST CIRCULATION L	BUS BOOK DISTRIBUTION	808.00	
200060	5/7/2026	STAN CISOWSKI	RETIREE HEALTH REIMBURSEMENT	570.00	
200061	5/7/2026	COMMUNITY RADIO INC.	GIBRALTAR SITE RENTAL	331.24	
200062	5/7/2026	COX COMMUNICATIONS CORP.	INTERNET & CABLE TV	195.63	
200063	5/7/2026	CUMMINS SALES & SERVICE DBA	BUS PARTS & REPAIRS	1,778.69	
200064	5/7/2026	NANCY CURTIS	RETIREE HEALTH REIMBURSEMENT	285.00	
200065	5/7/2026	CROSSLINE SUPPLY LLC	BUS PARTS	192.28	
200066	5/7/2026	ALLIANT POWER DBA	BUS PARTS	5,994.00	
200067	5/7/2026	USA TODAY MEDIA FKA	PUBLIC NOTICE ADS	583.92	
200068	5/7/2026	GILLIG LLC	BUS PARTS	554.64	
200069	5/7/2026	GOLETA WATER DISTRICT	UTILITIES	427.43	
200070	5/7/2026	GRAPHICINK	PRINTING SERVICES	480.70	
200071	5/7/2026	GRAINGER INC.	SHOP/B&G SUPPLIES	179.24	
200072	5/7/2026	JACK GRAHAM	RETIREE HEALTH REIMBURSEMENT	285.00	
200073	5/7/2026	JILL GRISHAM	RETIREE HEALTH REIMBURSEMENT	285.00	
200074	5/7/2026	JIM HAGGERTY	RETIREE HEALTH REIMBURSEMENT	241.57	
200075	5/7/2026	ALI HABIBI	RETIREE HEALTH REIMBURSEMENT	240.00	
200076	5/7/2026	RICHARD HARRIGAN	RETIREE HEALTH REIMBURSEMENT	227.00	
200077	5/7/2026	IMPERIAL ELECTRIC LLC	B & G REPAIRS	1,855.00	
200078	5/7/2026	JAY DANIEL ROBERTSON	RETIREE HEALTH REIMBURSEMENT	285.00	
200079	5/7/2026	DONALD JACKSON	RETIREE HEALTH REIMBURSEMENT	240.00	

Check #	Date	Company	Description	Amount	Voids
200080	5/7/2026	JAVIER JIMENEZ	RETIREE HEALTH REIMBURSEMENT	240.00	
200081	5/7/2026	KIMBALL MIDWEST	SHOP SUPPLIES	165.80	
200082	5/7/2026	KITCHELL CEM INC.	HALEY CANOPY	1,409.60	
200083	5/7/2026	STEVEN EDWARD MAAS	RETIREE HEALTH REIMBURSEMENT	285.00	
200084	5/7/2026	MC CORMIX CORP. (GAS)	FUEL-SV/MICROTRANSIT	1,182.65	
200085	5/7/2026	MCMASTER-CARR SUPPLY CO.	SHOP/B&G SUPPLIES	71.37	
200086	5/7/2026	MISSION LINEN SUPPLY INC	UNIFORM & LINEN SERVICE	26.34	
200087	5/7/2026	WILLIAM MORRIS	RETIREE HEALTH REIMBURSEMENT	285.00	
200088	5/7/2026	MUNOZ JANITORIAL	JANITORIAL SERVICES	9,500.00	
200089	5/7/2026	NFI PARTS DBA	BUS PARTS	736.39	
200090	5/7/2026	NS CORPORATION	BUS WASHER PARTS	1,934.82	
200091	5/7/2026	CARLOS ORNELAS	RETIREE HEALTH REIMBURSEMENT	285.00	
200092	5/7/2026	LUIGI OTTIERI	RETIREE HEALTH REIMBURSEMENT	285.00	
200093	5/7/2026	SAFETY-KLEEN CORPORATION	SHOP EQUIPMENT MAINTENANCE	715.36	
200094	5/7/2026	SILVAS OIL CO. INC.	LUBRICANTS	4,979.19	
200095	5/7/2026	SCHINDLER ELEVATOR CORPORA	ELEVATOR MAINTENANCE	215.62	
200096	5/7/2026	SO. CAL. EDISON CO.	UTILITIES	8,532.41	
200097	5/7/2026	SOAP MAN DISTRIBUTIN DBA	BUS CLEANING SUPPLIES	548.22	
200098	5/7/2026	SOCALGAS	UTILITIES	46.51	
200099	5/7/2026	SB CITY OF-REFUSE & WATER	UTILITIES	2,224.05	
200100	5/7/2026	TAC ENERGY LLC	RENEWABLE DIESEL	24,610.26	
200101	5/7/2026	UNITED REFRIGERATION INC.	BUS AIR CONDITIONING SUPPLIES	1,824.94	
200102	5/7/2026	JOHN J. VASQUEZ	RETIREE HEALTH REIMBURSEMENT	285.00	
200103	5/7/2026	VENTURA COUNTY OVERHEAD D	B&G REPAIRS & SUPPLIES	1,086.00	
200104	5/7/2026	DANIEL WALKER	RETIREE HEALTH REIMBURSEMENT	285.00	
200105	5/7/2026	WHITE ASSOCIATES DBA	BUS PARTS & REPAIRS	9,200.00	
200106	5/7/2026	ALEXANDER YOUNG	RETIREE HEALTH REIMBURSEMENT	285.00	
				296,618.11	
Current Cash Report Voided Checks:				0.00	
Prior Cash Report Voided Checks:				0.00	
Grand Total:				\$296,618.11	

**Santa Barbara Metropolitan Transit District
Cash Receipts of Accounts Receivable**

Date	Company	Description	Amount
4/27/2026	Wells Marketing, LLC	Advertising on Buses	0.09
4/27/2026	Wells Marketing, LLC	Advertising on Buses	3,581.10
4/27/2026	Wells Marketing, LLC	Advertising on Buses	2,196.00
5/1/2026	City of SB Creeks Division	Advertising on Buses	332.00
5/1/2026	Local Transportation Fund	SB 325 - April 2026	666,135.55
5/6/2026	County of Santa Barbara	Passes/Token Sales	2,400.00
5/6/2026	SB School District	Passes/Token Sales	62,500.00
5/7/2026	SBCC - Contract Fares	Contract Fares - Spring 2026	212,688.00
5/7/2026	UCSB - Parking Services-7001	Passes/Passports Sales	5,620.00
5/8/2026	Handlpartners (McDonalds)	Advertising on Buses	7,722.00
Total Accounts Receivable Paid During Period			\$963,174.74

Santa Barbara Metropolitan Transit District
Cash Report
Board Meeting of June 2, 2026
For the Period May 9, 2026 through May 22, 2026

MONEY MARKET

Beginning Balance May 9, 2026 **\$5,702,935.26**

Passenger Fares	157,909.79
Miscellaneous Income	24,430.45
Accounts Receivable	24,096.40
Interest Income	1,652.05
Prepays & Advertising	552.00
Total Deposits	208,640.69

Bank & Credit Card Fees	(3,425.98)
Workers' Compensation	(31,216.74)
Miscellaneous Transfers	(32,090.65)
401(k)/Pension Transfer	(49,516.32)
Payroll Taxes	(196,025.11)
Payroll	(436,313.69)
Accounts Payable	(1,135,077.77)
Total Disbursements	(1,883,666.26)

Ending Balance **\$4,027,909.69**

CASH INVESTMENTS

LAIF Account	\$6,665,750.68
Money Market Account	4,027,909.69

Total Cash Balance **\$10,693,660.37**

SELF INSURED LIABILITY ACCOUNTS

WC / Liability Reserves	(\$4,060,505.20)
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Working Capital **\$6,633,155.17**

**Santa Barbara Metropolitan Transit District
Accounts Payable**

Check #	Date	Company	Description	Amount	Voids
139912	3/20/2026	ALLIANT POWER DBA	BUS PARTS	3,736.03	V
200107	5/15/2026	ABC BUS COMPANIES INC	BUS PARTS	1,011.02	
200108	5/15/2026	AMAZON CAPITAL SERVICES, INC	SUPPLIES	496.45	
200109	5/15/2026	ASBURY ENVIRONMENTAL SERVI	WASTE OIL RECYCLER	351.00	
200110	5/15/2026	CAPITAL EDGE ADVOCACY INC.	PROFESSIONAL CONSULTING SERVI	6,000.00	
200111	5/15/2026	RJ CARROLL & SONS INC.	BLDG & GROUND REPAIRS	203.04	
200112	5/15/2026	COX COMMUNICATIONS CORP.	INTERNET & CABLE TV	618.38	
200113	5/15/2026	CURVATURE DBA	IT EQUIPMENT	5,025.54	
200114	5/15/2026	CROSSLINE SUPPLY LLC	BUS PARTS	13.11	
200115	5/15/2026	ALLIANT POWER DBA	BUS PARTS	3,771.14	
200116	5/15/2026	DURBIANO FIRE EQUIPMENT INC.	FIRE EQUIPMENT	1,300.00	
200117	5/15/2026	DOCUPRODUCTS CORPORATION	COPIER MAINTENANCE/SUPPLIES	86.04	
200118	5/15/2026	EMERGENCY DRAIN SERVICES DB	DRAIN SERVICES	306.00	
200119	5/15/2026	FRONTIER CALIFORNIA INC.	TELEPHONE/RADIO/FIBER OPTIC INT	700.00	
200120	5/15/2026	GENFARE LLC	FAREBOX REPAIRS & PARTS	957.75	
200121	5/15/2026	GIBBS INTERNATIONAL INC	BUS PARTS	1,151.39	
200122	5/15/2026	GILLIG LLC	BUS PARTS	3,490.82	
200123	5/15/2026	GRAINGER INC.	SHOP/B&G SUPPLIES	8.79	
200124	5/15/2026	GUARDIAN-APPLETON (DENTAL I	DENTAL INSURANCE	4,866.79	
200125	5/15/2026	GUARDIAN-APPLETON (VISION IN	VISION INSURANCE	381.47	
200126	5/15/2026	GUARDIAN-APPLETON (LIFE INS)	LIFE INSURANCE	1,665.89	
200127	5/15/2026	HOME IMPROVEMENT CTR.	SHOP/B&G SUPPLIES	73.02	
200128	5/15/2026	JOY EQUIPMENT PROTECTION IN	SERVICING FIRE EXTINGUISHERS	270.33	
200129	5/15/2026	LANSPEED DBA	IT SERVICES	3,137.10	
200130	5/15/2026	KENT AUTOMOTIVE DBA	SHOP SUPPLIES	1,058.66	
200131	5/15/2026	JENNIFER LEMBERGER	DIRECTOR FEES	360.00	
200132	5/15/2026	LITTLEPAY INC	TAP2PAY	1,561.78	
200133	5/15/2026	LINDE GAS & EQUIPMENT INC	SHOP SUPPLIES	57.23	
200134	5/15/2026	MARBORG INDUSTRIES (INC)	UTILITIES & RENTAL FEES	370.74	
200135	5/15/2026	MAYAN GENERAL CONSTRUCTIO	LANDSCAPE MAINTENANCE SERVIC	3,420.00	
200136	5/15/2026	MC CORMIX CORP. (GAS)	FUEL-SV/MICROTRANSIT	560.84	
200137	5/15/2026	MISSION LINEN SUPPLY INC	UNIFORM & LINEN SERVICE	360.58	
200138	5/15/2026	MOHAWK MFG. AND SUPPLY CO.	BUS PARTS	546.74	
200139	5/15/2026	MOUNTAIN SPRING WATER	SHOP & OFFICE SUPPLIES	1,368.44	
200140	5/15/2026	NATIONAL INTERSTATE INS INC.	LIABILITY INSURANCE	124,863.77	
200141	5/15/2026	NFI PARTS DBA	BUS PARTS	1,544.32	
200142	5/15/2026	O'REILLY AUTO PARTS DBA	BUS/SERVICE VEHICLE PARTS	132.13	
200143	5/15/2026	Q AIR CALIFORNIA	SHOP EQUIPMENT	4,126.90	

Check #	Date	Company	Description	Amount	Voids
200144	5/15/2026	RS DBA	BUS PARTS	246.46	
200145	5/15/2026	SPECIAL DISTRICT RISK MGMT	HEALTH INSURANCE	92,006.81	
200146	5/15/2026	SMITH MECHANICAL-ELECTRICA	HALEY CANOPY PROJECT	205,761.82	
200147	5/15/2026	STAPLES CONTRACT & COMMERC	OFFICE SUPPLIES	58.94	
200148	5/15/2026	TEAMSTERS MISC SECURITY TRU	UNION MEDICAL INSURANCE	236,165.00	
200149	5/15/2026	TEAMSTERS PENSION TRUST	UNION PENSION	91,918.85	
200150	5/15/2026	TEAMSTERS UNION LOCAL NO. 18	UNION DUES	13,325.00	
200151	5/15/2026	TAC ENERGY LLC	RENEWABLE DIESEL	24,630.60	
200152	5/15/2026	UNITED REFRIGERATION INC.	BUS AIR CONDITIONING SUPPLIES	1,287.58	
200153	5/15/2026	UNITED RENTALS NORTH AMERIC	SHOP EQUIPMENT	708.96	
200154	5/15/2026	J.C.M. AND ASSOCIATES INC.	UNIFORMS	2,126.55	
200155	5/15/2026	U.S. BANK CORP. PAYMENT SYST	CREDIT CARD PURCHASES	7,498.31	
200156	5/15/2026	WAXIE SANITARY SUPPLY DBA	JANITORIAL SUPPLIES	1,914.41	
200157	5/21/2026	ABC BUS COMPANIES INC	BUS PARTS	213.50	
200158	5/21/2026	AT&T MOBILITY-CC	TAP2PAY COMMUNICATIONS	1,082.89	
200159	5/21/2026	AMERICAN MOVING PARTS LLC	BUS PARTS	1,090.54	
200160	5/21/2026	AMAZON CAPITAL SERVICES, INC	SUPPLIES	134.35	
200161	5/21/2026	ASBURY ENVIRONMENTAL SERVI	WASTE OIL RECYCLER	218.00	
200162	5/21/2026	RIDE COACH & BUS DBA	BUS PARTS	72.12	
200163	5/21/2026	CELTIS VENTURES INC.	MARKETING SERVICES	540.00	
200164	5/21/2026	CHARGEPOINT INC.	CHARGE READY BRIDGE PROJECT	11,369.10	
200165	5/21/2026	CINTAS CORPORATION	SAFETY SUPPLIES	119.34	
200166	5/21/2026	CUMMINS SALES & SERVICE DBA	BUS PARTS & REPAIRS	1,210.27	
200167	5/21/2026	DENMUN OFFICE SOLUTIONS DBA	IT CONTRACT SERVICES	11,780.00	
200168	5/21/2026	ALLIANT POWER DBA	BUS PARTS	3,736.03	
200169	5/21/2026	EASY LIFT TRANSPORTATION INC	MONTHLY ADA SUBSIDY	100,676.07	
200170	5/21/2026	EMERGENCY DRAIN SERVICES DB	DRAIN SERVICES	730.31	
200171	5/21/2026	EVERSHADE LLC DBA	STEAM CLEANING TC/EXPRESS ZON	3,150.00	
200172	5/21/2026	USA TODAY MEDIA FKA	PUBLIC NOTICE ADS	701.88	
200173	5/21/2026	GENFARE LLC	FAREBOX REPAIRS & PARTS	99.04	
200174	5/21/2026	GIBBS INTERNATIONAL INC	BUS PARTS	941.27	
200175	5/21/2026	GILLIG LLC	BUS PARTS	2,225.91	
200176	5/21/2026	GOODYEAR TIRE & RUBBER CO	BUS TIRE LEASE	13,611.12	
200177	5/21/2026	HOME IMPROVEMENT CTR.	SHOP/B&G SUPPLIES	62.19	
200178	5/21/2026	JOY EQUIPMENT PROTECTION IN	SERVICING FIRE EXTINGUISHERS	375.82	
200179	5/21/2026	KIRKS AUTOMOTIVE INC	BUS/AUTO PARTS	4,424.00	
200180	5/21/2026	LENZ PEST CONTROL INC	FUMIGATION SERVICES	76.00	
200181	5/21/2026	MC CORMIX CORP. (GAS)	FUEL-SV/MICROTRANSIT	828.77	
200182	5/21/2026	NEOPART TRANSIT LLC	BUS PARTS	9,027.45	
200183	5/21/2026	NFI PARTS DBA	BUS PARTS	59.91	
200184	5/21/2026	PREVOST CAR (US) INC.	BUS/SERVICE VEHICLE PARTS	196.64	

Check #	Date	Company	Description	Amount	Voids
200185	5/21/2026	O'REILLY AUTO PARTS DBA	BUS/SERVICE VEHICLE PARTS	44.78	
200186	5/21/2026	PUEBLO CONSTRUCTION INC	CONSTRUCTION	45,999.38	
200187	5/21/2026	ROBERT HALF	TEMPORARY LABOR	2,384.00	
200188	5/21/2026	SANSUM CLINIC	MEDICAL EXAMS	330.00	
200189	5/21/2026	SILVAS OIL CO. INC.	LUBRICANTS	3,865.83	
200190	5/21/2026	SO. CAL. EDISON CO.	UTILITIES	6,039.52	
200191	5/21/2026	SOUTHERN CALIFORNIA EDISON	ELECTRIC VEHICLES "FUEL"	4,105.41	
200192	5/21/2026	SOCALGAS	UTILITIES	288.90	
200193	5/21/2026	SB CITY OF-REFUSE & WATER	UTILITIES	2,505.68	
200194	5/21/2026	TAC ENERGY LLC	RENEWABLE DIESEL	49,254.71	
200195	5/21/2026	UNITED REFRIGERATION INC.	BUS AIR CONDITIONING SUPPLIES	24.54	
200196	5/21/2026	VERIZON WIRELESS	CELLULAR/WIRELESS SERVICE	1,066.80	
200197	5/21/2026	VERITECH INC	BUS PARTS	543.00	
200198	5/21/2026	WAXIE SANITARY SUPPLY DBA	JANITORIAL SUPPLIES	102.24	
137688	5/30/2025	JENNIFER LEMBERGER	DIRECTOR FEES	180.00	V
138572	9/19/2025	JENNIFER LEMBERGER	DIRECTOR FEES	120.00	V
139107	11/26/2025	JENNIFER LEMBERGER	DIRECTOR FEES	60.00	V
				1,139,173.80	
Current Cash Report Voided Checks:				0.00	
Prior Cash Report Voided Checks:				4,096.03	
Grand Total:				\$1,135,077.77	

**Santa Barbara Metropolitan Transit District
Cash Receipts of Accounts Receivable**

Date	Company	Description	Amount
5/13/2026	Cottage Hospital	Passes/Token Sales	900.00
5/15/2026	County of Santa Barbara	Passes/Token Sales	650.00
5/15/2026	Department of Rehabilitation	Passes/Passports Sales	320.00
5/15/2026	Montecito Bank & Trust	Advertising on Buses	3,210.00
5/15/2026	Montecito Bank & Trust	Advertising on Buses	3,210.00
5/18/2026	AI-Anon Family Groups District 8 SB	Advertising on Buses	281.00
5/19/2026	UCSB - Parking Services-7001	Passes/Passports Sales	5,590.00
5/20/2026	SB School District	Passes/Token Sales	4,125.00
5/21/2026	Moonlight Graphics/Mktg	Advertising on Buses	5,810.40
Total Accounts Receivable Paid During Period			\$24,096.40



BOARD OF DIRECTORS REPORT

MEETING DATE: JUNE 2, 2026 **AGENDA ITEM #: 7**

TYPE: PUBLIC HEARING TIME-CERTAIN

PREPARED BY: HUMAN RESOURCES AND RISK MANAGER DAVID SERRANO

REVIEWED BY: GENERAL MANAGER JERRY ESTRADA

SUBJECT: AB 2561 VACANCY RATE REPORTING: ANNUAL REPORT

RECOMMENDATION:

Staff recommends that the Board hold a public hearing in accordance with AB 2561 and accept and file the staffing/vacancy report.

DISCUSSION:

The State Legislature passed and Governor Newsom signed AB 2561 (chaptered at California Government Code §3502.3), effective January 1, 2025, requiring public agency employers to hold a public hearing to present the status of filled/vacant positions within the agency, and if vacancy rate meets or exceeds 20% the total number of authorized full-time Union represented positions, the agency is required to make additional reporting requirements. Further, the Legislative Bill, authorized the recognized bargaining unit shall be entitled to make a presentation at the public hearing at which the public agency presents the status of vacancies and recruitment and retention efforts for positions within that bargaining unit.

The District, in response to AB 2561, conducted a review of the total staffing and vacancy rates, using the FY 25/26 budget, and using staffing/vacancy rates occurring during the FY 25/26 year (with our “snap-shot” effective on March 17, 2025).

Union or Staff		FY25/26 Budgeted	FY25/26 Vacancy	FY25/26 Vacancy Rate
Staff	Staff	42.92	1	2.33%
Union	Supervisors	10	1	10%
Union	Mechanics (F/T = 14), Utility (F/T= 4), and Service (P/T = 7 @ 0.75) = 5.25 FTE	24.25	1.25	5.15%
Union	Bus Operators	135	6	4.44%
Total:		212.17	9.25	4.36%

BOARD OF DIRECTORS REPORT

Please note: the Mechanics, Utility, and Service employees are within one bargaining unit, and counted as a whole. As shown above, no work unit/bargaining unit meets or exceeds the 20% vacancy threshold established in AB 2561.

The Board is required to hold a public hearing prior to the adoption of the annual or bi-annual Fiscal Year Budget. This item will be brought back to the Board annually or bi-annually as required.



BOARD OF DIRECTORS REPORT

MEETING DATE: JUNE 2, 2026 **AGENDA ITEM #:** 9

TYPE: ACTION ITEM

PREPARED BY: DIRECTOR OF FINANCE & ADMINISTRATION NANCY TILLIE

REVIEWED BY: GENERAL MANAGER, JERRY ESTRADA

SUBJECT: PRESENTATION OF FINAL DRAFT FISCAL YEAR 2026-27
OPERATING AND CAPITAL BUDGET

RECOMMENDATION:

Staff is recommending that the Board adopt the attached final draft Operating and Capital Budget for Fiscal Year 2026-27.

DISCUSSION:

The draft budget from March 2026 has been updated and will be presented to the Board.

ATTACHMENT:

- Attachment 1 – Final Draft SBMTD FY 2026-27 Operating & Capital Budget



OPERATING & CAPITAL BUDGET

Fiscal Year 2026-27



Santa Barbara Metropolitan Transit District

550 Olive Street, Santa Barbara, CA 93101

Administration: (805) 963-3364

Schedule Information: (805) 963-3366

Website: www.sbmtd.gov

Draft June 2, 2026

OPERATING & CAPITAL BUDGET

Santa Barbara Metropolitan Transit District

Fiscal Year 2026-2027

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Introduction

The mission of Santa Barbara Metropolitan Transit District (MTD) is to enhance the mobility of South Coast residents, commuters, and visitors by offering safe, appealing, equitable, environmentally responsible, and fiscally sound transit service. MTD entered into Fiscal Year (FY) 2025-26, with the first Fare Increase in over Sixteen (16) years to help support the costs of service. According to CPI Inflation Calculator¹ inflation increased 52.72%, between 2010 and 2026. Additionally, the District entered FY 2025-26, with new 3-Year Collective Bargaining Agreements for the District's Drivers, Mechanics, Service, Supervisors, and Utility Worker members of the International Brotherhood of Teamsters Union, Local 186, through FY 2027-28. Efforts to assist in bringing relief to the financial imbalance in 2026-27, were partially offset with the inflationary cost increases and uncertain fuel prices affected by current world events. MTD has carefully evaluated potential income sources, however found itself in a necessary position to reduce service for FY 2026-27.

During the month of April 2026, Planning Department staff held 4 in-person service change meetings (Carpinteria, Goleta, Santa Barbara and Isla Vista Community Services District Board of Directors) and one virtual meeting to receive feedback on the proposed August 2026 Service Hours. Survey responses were mixed reactions to the proposed service reductions. The service adjustments were all less than 25% per route. After 3 years of increasing Service Hours, effective with August 2026 Service Changes, a reduction of 3.6% was approved to occur in an effort to reduce costs. Current ridership levels are 6% below last year at the same time.

Fuel prices continue to be volatile based on daily world events. In 2020 the price of Renewable Diesel Fuel was \$1.65/gallon. In the previous fiscal year contracts for six months were obtained at the prices of \$3.41 and \$2.25 per gallon. In 2024, the District locked in a price of \$2.49/gallon from 1/1/25 through 6/30/26. The current contract is expiring at a time when fuel prices are at the highest since May 2022. As a transportation service provider, labor & fuel make up a significant portion of the Operating Expenses (77%). Increases in these costs have not only increased MTD's direct operating outlays but have driven the costs of other goods and services MTD must procure. Some of this has had positive results as Sales Tax has been the highest source of Revenue Income (44%). Santa Barbara County home values have remained consistent and Property Tax Revenues have continued to increase, which represents 6% of the overall revenue.

Climate has had an impact on costs and MTD has weathered multiple storms over the past few years. Contingency plans, preservation of assets and safely carrying out the mission is carefully orchestrated by the Operations, Planning, and Risk Departments. Retaining insurance coverage in the State of California can be challenging as some admitted carriers are no longer writing coverage in the state. Efforts have been undertaken to insure all assets have replacement coverage in light of the disasters faced by the District, resulting in increased insurance premiums.

The Federal Reserve Bank has reduced interest rates which has had a negative impact on savings interest returns for a period of time and moving forward. Future budget adjustments have been made to account for the lower rates of return.

Transitioning the vehicle fleet to Zero Emissions continues to be a high priority. Included in the Capital Budget is the funding and Capital Investment necessary for the Procurement of Electric Battery Bus replacements, the completion of the Haley Canopy & Facility Electrification Upgrades, as well as Terminal 2 Electrification Upgrades.

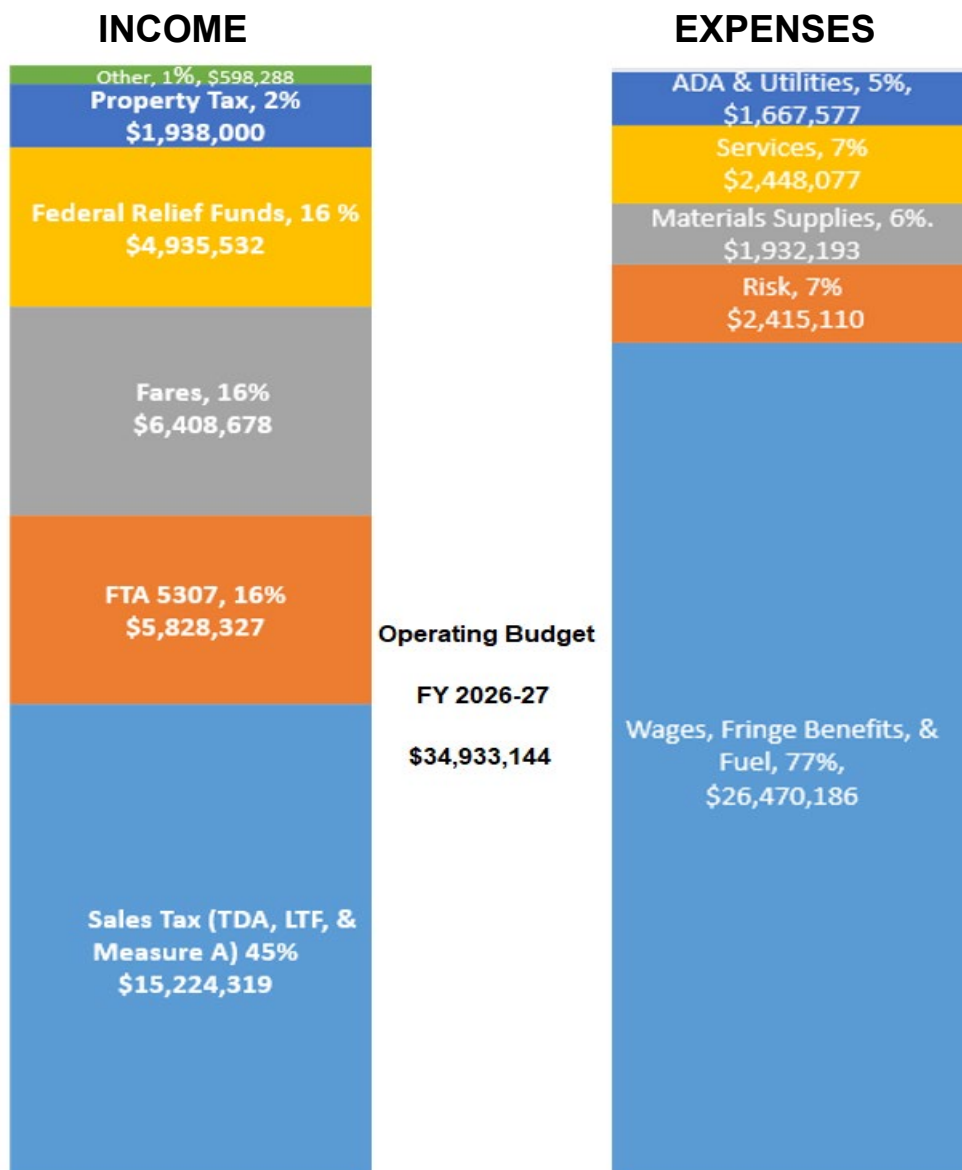
¹ \$1 in 2010 → 2026 | Inflation Calculator

MTD enters FY 2026-27 with Federal, State, and Local contributions into Capital projects and equipment acquisition. These important investments are being leveraged in conjunction with the 2025 Board directed Strategic Plan, to leverage the recommissioning of the Goleta Facility, known as Terminal 2, purchase additional battery electric vehicles, continue the electrification of the fleet, and provide space for the District to operate safely and efficiently in the future. The full recommissioning of Terminal 2 will not only reduce route travel time and greenhouse gases, but provides a facility reticent to climatic challenges which will serve the District well during weather events.

Completion of the 2020 Census reclassified the Santa Barbara Urbanized Area (UZA) to a Large UZA having financial, operational, and compliance impacts adding costs for personnel, equipment and materials. The Federal Stimulus funding made available during the Covid-19 Pandemic, positions MTD for financial stability into FY 2028-2029. While making reductions in service is never easy or desired, the goal is to have the lightest impact on bus riders while finding savings to reduce the budget deficit. As a caveat, barring any unexpected windfall operating funding over the next year, it is very likely that much deeper reductions will need to be made in upcoming years.

The previously mentioned Fare adjustment will help to support the District, however with rising costs a balance needs to be reached between revenues and expenses over the next few years.

2026-27 OPERATING BUDGET



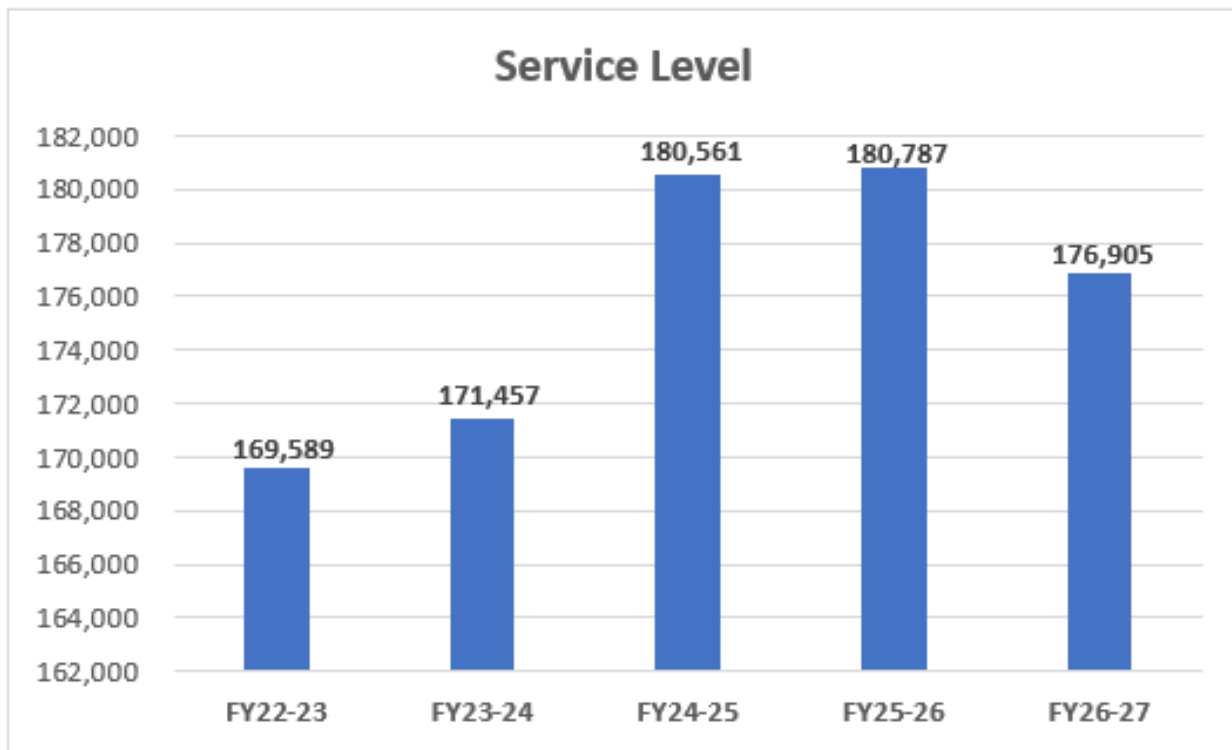
Executive Summary

MTD’s proposed operating budget for FY 2026-27 is \$34,933,144, and requires the allocation of \$4,935,532, in federal relief funds to balance. The supplemental federal financial aid was awarded to the district as the federal transit recipient for the Santa Barbara Urbanized Area. The supplemental financial aid will be required to balance MTD’s operating budget for the *sixth* consecutive year. Staff estimates that the relief funds will be exhausted by fiscal year 2028-29.

The \$4.9 million, in federal relief funds represents 14% of MTD’s operating revenue for the coming fiscal year. The amount is \$1.2M more than the estimated amount of \$3,687,600, in like funding needed to balance the current operating budget with reductions in expenses due to staff vacancies and fixed fuel contracts reduced the amount of subsidy needed to balance the financial statement in FY 2025-26.

As in FY 2024-25, financial results for FY 2025-26, reflect a number of vacant positions across departments, however while headway was made in filling positions during the year, maintaining Bus Operators at the projected level was challenging, and still remains so. Having entered into a fixed-price fuel contract at \$2.49 per gallon that expires at the end of the FY 2026, provided stability in the fuel cost. The proposed budget for FY 2026-27 assumes a much higher contract price given the current pricing situation. Sales Tax and Property Tax Revenues are currently estimated to be lower than the FY 2025-26 Budget, however with the price of fuel and increased inflation, that may improve.

Transit Service Level



The budgeted service level for FY 2026-27 represents a three percent (3%) reduction from the FY 2025-26 projection and will affect 9 routes. In all, MTD estimates that it will provide 172,908, revenue hours in FY 2025-26, and has budgeted an annual service level of 176,905, for FY 2026-27. There were three areas of increased Service Level hours, the Wave Microtransit will expand to the City of Carpinteria, Amtrak First/Last Mile will be expanded to Goleta, and a minor On-Time Performance for a student booster line are planned.

It is important to note that this budget assumes full employment to meet the Service Level projected. The labor shortage, which is not limited to a specific profession or industry, continues to challenge MTD’s ability to deliver the high level of public transit service the agency has traditionally provided. As the supplemental financial aid is anticipated to be fully exhausted by FY 2028-29, it is incumbent upon management to begin preparing contingency plans within the next 12 to 24 months. Additionally, staff must remain focused on addressing retention and recruitment issues to stabilize the workforce as a foundation for the future.

Operating Budget

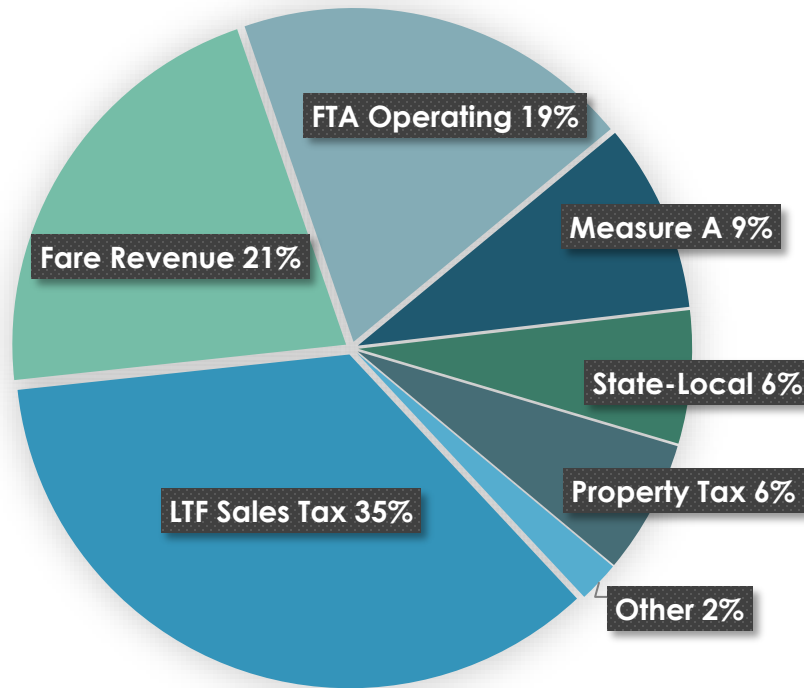
Operating Summary FY 2026-27

	Draft	Approved		FY 2025-26		Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change Amount	%	FY 2025-26 Estimate	Amount	%
OPERATING REVENUE							
Fare Revenue	\$6,408,678	\$6,056,591	\$352,087	6%	\$6,179,581	\$229,097	4%
Sales Tax Revenue	13,295,082	13,193,783	101,299	1%	12,960,086	334,996	3%
FTA 5307 Operating Assist.	5,778,327	5,448,672	329,655	6%	1,857,374	3,920,953	211%
Other Federal Assistance	50,000	50,000	0	0%	3,267,461	(3,217,461)	-98%
State & Local Op Assist.	1,929,237	1,935,320	(6,083)	0%	2,059,999	(130,762)	-6%
Property Tax Revenue	1,938,000	1,919,647	18,353	1%	1,900,000	38,000	2%
Non-Transportation Income	598,288	688,458	(90,170)	-13%	616,738	(18,450)	-3%
Total Operating Revenue	\$29,997,612	\$29,292,471	\$705,141	2%	\$28,841,241	\$1,156,371	4%
OPERATING EXPENSES							
Route Operations	\$19,558,527	\$19,449,206	\$109,321	1%	\$19,368,886	\$189,641	1%
Vehicle Maintenance	8,225,130	7,171,373	1,053,757	15%	6,285,709	1,939,421	31%
Passenger Accommodations	2,318,085	2,353,904	(35,819)	-2%	2,089,664	228,421	11%
General Overhead	4,831,402	5,251,671	(420,269)	-8%	4,784,582	46,820	1%
Total Operating Expense	\$34,933,144	\$34,226,154	\$706,990	2%	\$32,528,840	\$2,404,304	7%
Revenue Less Expenses	(\$4,935,532)	(\$4,933,683)			(\$3,687,600)		
Federal Stimulus Funds	\$4,935,532	\$4,933,683			\$3,687,600		
Net Surplus / (Deficit)	\$0	\$0			\$0		

Overall, the FY 2026-27, Operating Budget reflects an increase of 2% over the FY 2025-26 Budget. The increase is being driven by escalations in labor and other costs, adjusted for normal inflation and the diesel fuel cost uncertainty. The FY 2026-27 figures assume 100% of the MTD staffing. Driver vacancies are a priority to be filled, however the budget with the reduction in Service Hours is planning an Operator level of 125 Drivers. One additional position is planned to be hired for assistance with the Compliance, Safety and Administrative requirements under the regulations of being a large Urbanized Area (UZA), however from a budgetary standpoint the District is not adding additional full-time equivalencies, as this position was already budgeted. Three (3) vacant Administrative positions have been frozen and are not projected to be filled in the next budget cycle. Capital Projects Staff time are allocated to the projects assigned to and capitalized in accordance with the project expenses. As previously stated MTD has a fixed Diesel contract for \$2.49/gallon only through June 30, 2026. The FY 2026-27 budget assumes a price of \$4.23/gallon for the entire fiscal year. With increased expenses, the FY 2026-27 Budget does reflect an increased amount of federal stimulus funding that will be needed during the period from that which is projected for the FY 2025-26 fiscal year time.

Operating Revenue

FY 2026-27 Revenue Sources As % of Budget



The FY 2026-27 operating revenue budget of \$30 million is comprised of several key components. Budgeted Sales Tax revenues reflect the appropriations reported in the annual TDA claim and Measure A Program of Projects. While increases have been recognized there is cautious optimism regarding any continued increases in rates for the future as also considered by the State, County and other Local Agencies in their budgeting processes. Fare Revenue has been budgeted in accordance with the Fare Adjustment for the full year that went into effect August 18, 2025. FY 2026-27 Operating Budget considers the fares associated with the decrease in service hours, and the expansion of the Microtransit Service and Amtrak First/Last Mile Service. The anticipated revenues will continue the Fare Revenue at 21% of the District’s total Revenues. The additional service hours cost for Microtransit and the Amtrak First/Last Mile Service will be funded with grant programs included in State and Local Opportunity Assistance Revenues.

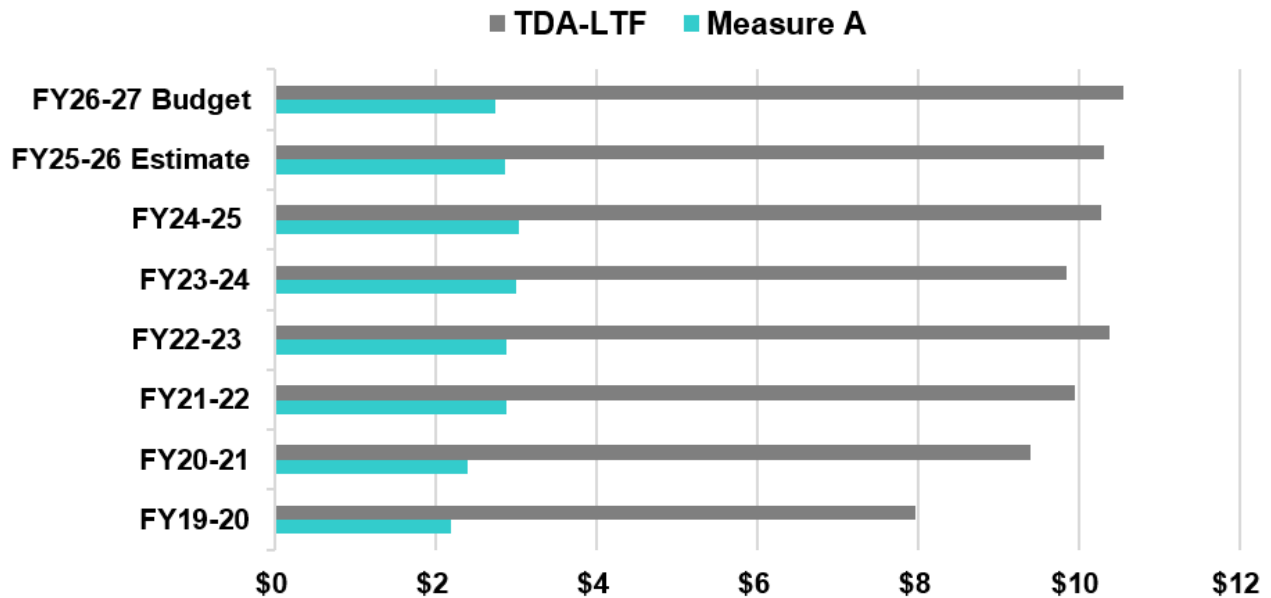
Federal operating assistance is increased from the prior year based on appropriation numbers provided. Section 5307 Federal Operating Assistance is the third-largest source of inflows, accounting for 19% of total operating revenue. FY 2026-27 federal 5307 operating assistance is budgeted at \$5.7M. As a large UZA there are specific guidelines which must be adhered to in utilizing these funds for Operations. MTD has been conforming with these requirements for the past two (2) years. In addition to fare discounts, operational reporting and program requirements, the use of operating funds are subject to specific requirements for large UZAs:

- Continuing to operate at no more than 75 buses in peak service permits the agency to use 75% of the allocation for operating expenses.
- Ten (10) percent of the apportionment may be utilized for Americans with Disabilities (ADA) complementary paratransit service. (Contracted by MTD with Easy Lift.)
- Maintenance costs related to vehicles, equipment and facilities are eligible capital expenses.
- Lease payments for capital assets are considered eligible expenses.
- At least 1% of the allocation must be spent on public transportation security projects.
- Minimum .75% expenditure on safety related projects.

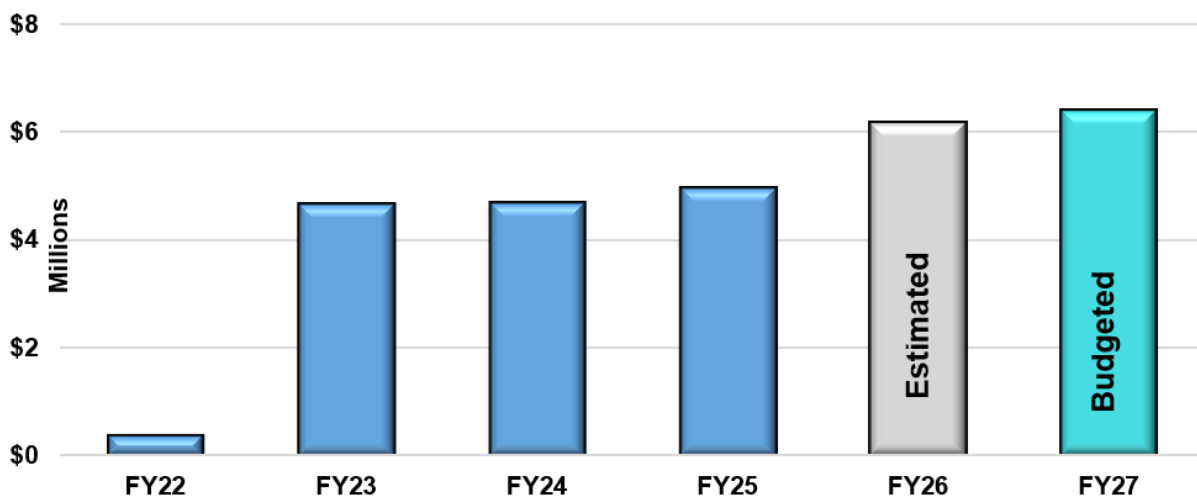
Staff anticipates that MTD can meet the requirements to utilize all Section 5307 funds budgeted.

The largest revenue source for MTD stems from sales tax activity, accounting for 44% of operating revenue. MTD is apportioned sales tax revenue through two sources: the Local Transportation Fund (LTF), based on the ¼ percent of general statewide sales tax dedicated to public transit; and Measure A, the voter-approved ½ percent increase in the countywide sales tax rate to meet local transportation needs. The FY 2026-27 LTF apportionment is \$10.5 million and the Measure A apportionment is \$2.7 million. Based on actual receipts from FY 2019-20 to FY 2026-27 the average annual growth in LTF and Measure A was 5% and 3% respectively. Hence, these inflows have been instrumental in offsetting declining revenues in other areas. Forecasts for these revenues are now to remain fairly flat and budgets have remained conservative.

**Sales Tax Payments Received - Adjusted to Accrued Period
(millions)**



Fare Revenue

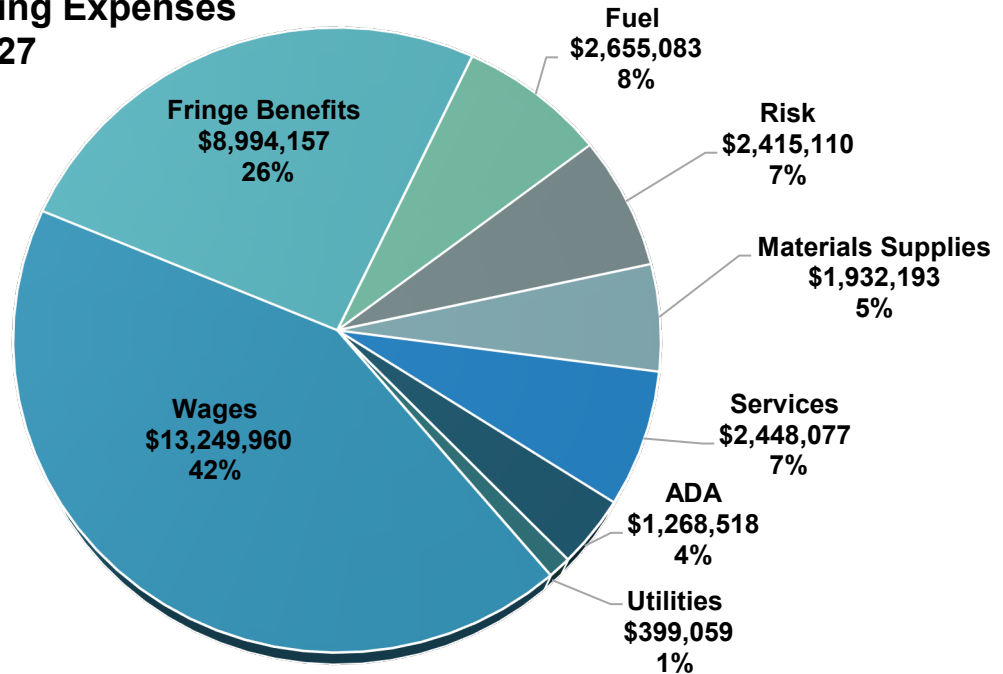


Total fare revenue is budgeted at \$6.4M for FY 2026-27, which is an 6% increase over the FY 2025-26 budget and 3.7% over the estimate for the year. The growth budgeted for FY 2026-27 is directly correlated to the August 2025 Fare Adjustment.

Even with this fare adjustment, the District is still projecting a \$4.9M need for subsidy. Revenue sources will continue to be explored. The loss of Small Transit Intensive Cities (STIC) funding based on the population increase during the 2020 census resulted in an annual \$3M reduction in Federal Appropriation to MTD. The 2025 fare adjustment will barely cover ½ of that loss.

Operating Expenses

Budgeted Operating Expenses FY26-27

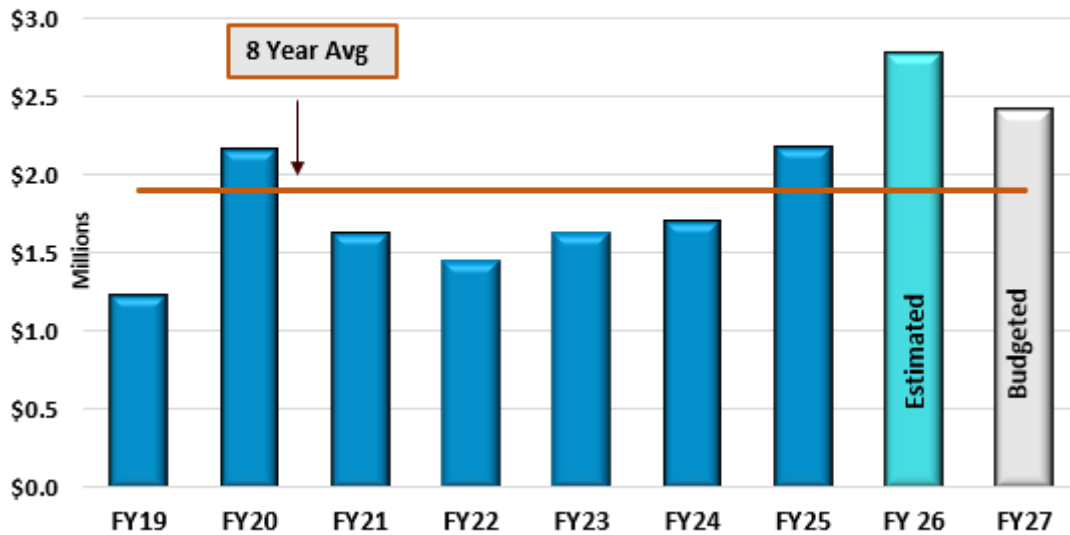


Operating expenses for FY 2026-27 reflect a budget of \$34.9 million. Key assumptions include the August service decreases, the assumption of full employment, and nominal inflation. The largest item factored into the budget are labor costs. Collective bargaining agreements (CBAs) with the International Brotherhood of Teamsters Union, Local 186, cover 80% of MTD’s workforce falls under the CBA terms.

Human Resources – Budgeted outlays for wages and fringe benefits total 68% of expenses. The number of drivers is budgeted at 125 FTEs, decreased from 135 FTEs in FY 2025-26. MTD drivers, supervisors, mechanics, and service workers collectively fall under the CBA. Positions have been included to meet compliance requirements under the Large UZA classification to include Safety. MTD, like many employers, is challenged with employee retention and the ability to hire qualified employees in both union and non-union classifications. Nonetheless, the budget reflects full employment, as doing so allows the onboarding process to occur in a timely manner.

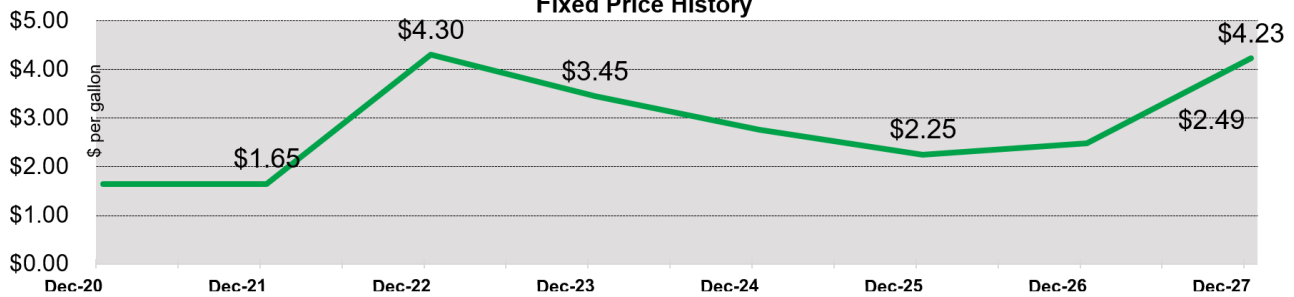
Risk Related Expenses – The budget for FY 2026-27 risk related expenses total \$2.4 million, Overall costs are decreased 13% and represent 7% of MTD’s total expenses. Budgeted outlays are in line with the aggregate General liability (GL) and Workers’ compensation (WC) eight-year average. Lending to the increased GL costs compared to the FY 2025-26 estimate was an increase in the recent worker’s compensation reserves as a one-time correction during Administrator transfer review. Commercial Property Insurance grew due to the value of assets for replacement coverage. Earthquake Insurance is up 5%. GL costs for the past five years revealed an upward trend. WC reserves and costs will continue to be analyzed. WC claim resolutions in FY 2026-27 are estimated to be lower than the current year in the 25-26 estimate. Recent catastrophic events in California resulted in some carriers no longer providing coverage in the state and significant rate increase requests of the State Insurance Commissioner. This will be monitored for future budgetary considerations.

Risk Related Expenses



Diesel Fuel Cost

Fixed Price History



Revenue Vehicle Fuel – In 2018, the California Air Resources Board adopted the Innovative Clean Transit regulation. As a result of this regulation, MTD switched from petroleum diesel to renewable diesel (RD) in 2019. Initially MTD secured a contract for RD at the maximum price of \$1.65/gallon from November of 2020 and extended it through June 30, 2022. Global market demand outpaced supply, along with international pressures and sanctions, driving the cost of fuel up to levels not experienced since 2012. MTD has been able to secure fixed price contracts from July 2021 through June 2026 that have been favorable to purchasing off the wholesale rack price and provide for cost planning. The Diesel Fuel Cost chart above depicts those rates through December 31, 2026. Projected pricing, based on futures is expected to return to under \$3/gallon, however there continues to be volatility in the global marketplace. MTD is continuing to analyze procurement strategies.

Capital Budget

The capital budget for FY 2026-27 is \$32.6 million, consisting of \$8 million in new projects and over \$24.6 million in carryover projects from FY 2025-26. The majority of the projects are related to revenue vehicles and facilities. Some projects in the capital budget are awaiting funding approvals. A detailed capital project listing, including the prior year capital budget, is included at the end of this report.

Capital Projects Summary (\$ thousands)

Project Category	FY 26-27	FY 25-26	Variance	
	Budget	Budget	Amt	%
Revenue Vehicle Purchases	\$14,922	\$31,988	(\$17,066)	-53%
Revenue Vehicle Improvements	\$550	2,394	(1,844)	-77%
Operating Facilities	\$15,939	8,961	6,978	78%
Passenger Facilities	\$78	475	(397)	-84%
Intelligent Transportation Systems	\$293	1,835	(1,542)	-84%
Information Systems	\$359	1,600	(1,241)	-78%
Other Equipment	\$472	300	172	57%
Total Capital Projects	\$32,613	\$47,553	(\$14,939)	-31%

Capital Projects

Bus Purchases & Improvement – Bus replacement acquisitions consist of the carryover of eight 40’ electric buses previously approved, with funding from a grant award from the State of California, Department of Transportation, Solutions for 101 Congested Corridors, through the Santa Barbara County Association of Governments (SBCAG). Also carried over are the purchase of three Battery Electric Microtransit Vans funded by the State of California, Department of Transportation, Transit and Intercity Rail Capital Projects (TIRCP). The budget also includes the acquisition and refurbishment of 18 40-foot 2012 Gillig renewable diesel buses from Alameda-Contra Costa Transit District. The buses previously underwent a mid-life rebuild, including replacement engine packages. Planned MTD improvements will include exterior paint and branding updates, along with limited interior refurbishment.

Operating & Passenger Facilities – The primary facility project included in the budget is Phase 2 recommissioning work at Terminal 2 as the project advances toward construction by the end of FY 2026-27. The Terminal 2 improvements will alleviate revenue vehicle storage and battery electric bus charging constraints at Terminal 1 and will ultimately accommodate up to 22 battery electric buses, along with charging infrastructure to support battery electric microtransit vans. The project will enhance operational efficiency through modernization of the building and facility, expanded maintenance capacity, and improved system resilience and service continuity. Terminal 1 continues to require capital investment as the facility and the Administration Building age and building systems approach the end of their useful life. Planned and future capital repair needs include interior refurbishments, HVAC system upgrades and/or replacement, roof repairs and other needed maintenance items. Improvements will be prioritized and phased based on operational needs, facility condition assessments, and available funding.

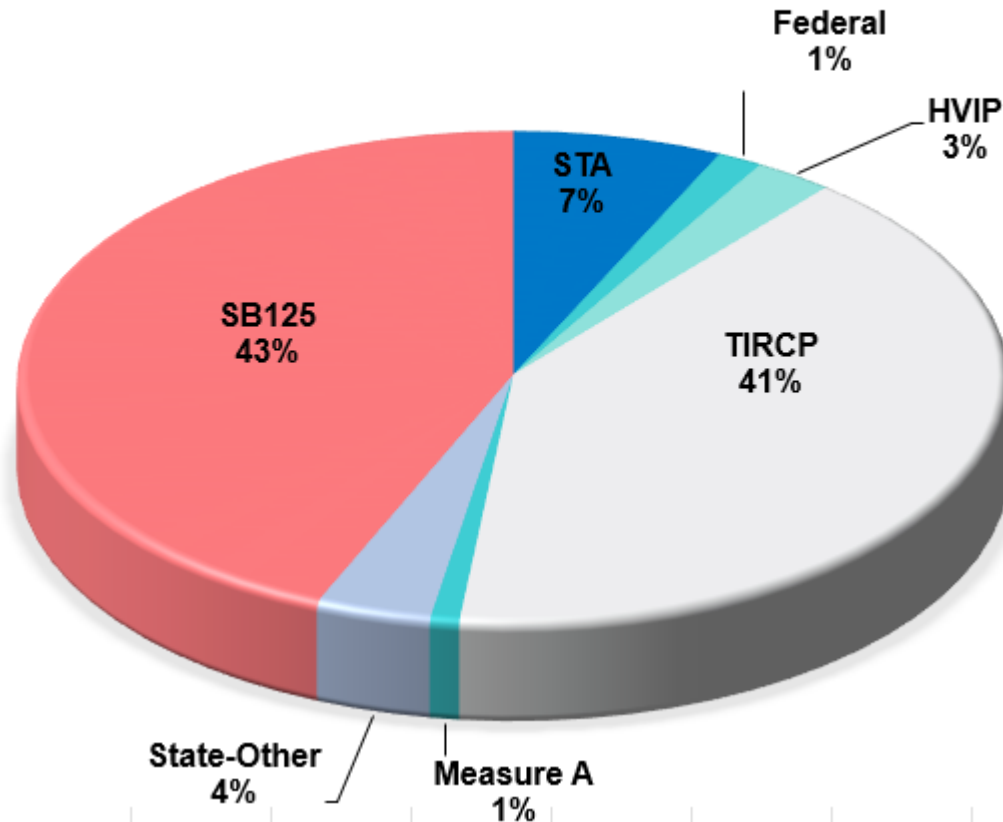
Intelligent Transportation Systems/Information Systems and Other Equipment – The Automated Vehicle Locator (AVL) and Intelligent Transportation System (ITS) will continue to need upgrades. The Contactless Payment support costs are being carried over to FY 2026-27. The organization Information Technology Systems require Security enhancements to continue protecting the data storage system. Business Software systems are antiquated. Additionally, the District is in a position to replace a number of servers and IT Backup Battery Equipment, in advance of any security challenges and for business continuity. As a business need for efficiency including inter-department integration for reporting and processing, a Business Software Upgrade Project is underway.

Other Equipment – Shop Equipment, Service Vehicles, and Office Equipment & Furniture that have surpassed their useful life will be replaced for safety and efficiency.

Capital Revenue

The capital budget reflects a combination of carryover funding, new award activity, and funding requests awaiting determination. MTD capital support for FY 2026-27 is budgeted to stem from several federal, state, and local sources. This coming year there is a larger shift in Capital Funds available from the State of California, supporting the transition of vehicle propulsion and the upgrading of facilities to accommodate the change.

**Capital Project Funding
FY26-27**



Federal Funds – The capital budget reflects 1% of acquisitions being federally funded. The funding consists of 5339(a), 5339(b), and 5307 programs. All of the funding has already been secured.

State Transit Assistance & Measure A – California’s State Transit Assistance (STA) fund and Measure A appropriations continue to provide a reliable and flexible source of capital revenue each year. Diesel fuel sales tax receipts are the basis for STA funds. Measure A funds are derived from locally-generated sales tax receipts. MTD is estimated to receive almost \$2.3 million in STA funding and \$.310 million in Measure A.

Senate Bill 125 - SB 125 (Chapter 54, Statutes of 2023) guides the distribution of \$4 billion in General Fund through the Transit and Intercity Rail Capital Program on a population-based formula to regional transportation planning agencies, which will have the flexibility to use the money to fund transit operations or capital improvements. The transportation budget trailer bill also establishes the \$1.1 billion Zero-Emission Transit Capital Program to be allocated to regional transportation planning agencies on a population-based formula and another formula based on revenues to fund zero-emission transit equipment and operations. SB 125 includes an accountability program to govern the distribution of these funds, on which there is more detail below.

In addition, SB 125 establishes a Transit Transformation Task Force led by the California State Transportation Agency to develop policy recommendations to grow transit ridership, improve the transit experience and address long-term operational needs. SB125 Funds will be utilized for Bus Purchases and Facilities Improvements.

HVIP – Administered through the California Air Resources Board (CARB), Clean Truck and Bus Voucher Incentive Project provides point-of-sale discounts on zero-emission trucks and buses to incentivize purchases supporting the long-term transition to Zero-Emission Vehicles (ZEV's). Reservation has been made for these vouchers on the Bus purchase for FY 2026-27

State-Other– Subsidies from the State of California to support capital needs in FY 2026-27 encompass several sources. Two are supported from the Cap-and-Trade program, the Low Carbon Transit Operations Program (LCTOP) and Accountability Act of 2017 (SB 1). Funds allocated through the SCCP will be utilized to purchase eight (8) Low Floor 40" Electric Buses.

Retirement Benefit Obligations

Pension

Represented Employees – MTD contributes to the Western Conference of Teamsters Pension Trust for employees covered by the collective bargaining agreement (CBA). The contribution is subject to the terms of the CBA. It is a defined benefit plan with payments to retirees based on a formula set by the Pension Trust. The Western Conference of Teamsters Pension Plan for the year beginning January 1, 2024 is in the Green Zone and is 99.1% funded.

Staff & Management – A 401(k) plan was established in 1985 for all employees not subject to the CBA. A Plan Amendment was approved in March 2026, to permit to meet the regulatory requirements of Secure 2.0 and permit in-Service Withdrawals for employees over the age of 59 and 1/2. MTD makes an ongoing contribution on the employee's behalf. Additionally, employees are permitted to make contributions as salary deferrals. As a fully-funded defined contribution plan, there is no unfunded retirement benefit liability for these employees.

Other Post-Employment Benefits (OPEB)

The District provides post-employment health benefits (OPEB) up to a maximum of \$285 per month for eligible employees. The monthly benefit is in the form of a reimbursement to retirees for their personal health insurance premiums. Eligibility for the benefit requires that an employee be at least 65 years of age at the time of retirement and have worked a minimum of 20 years at MTD. The benefit also has hire date requirement limiting MTD's future OPEB liability.

Government accounting standards require measuring the present value of unfunded future OPEB obligations and recording it as a liability. At the end of FY 2021-22, the actuarial-based liability was \$3.2 million. In FY16-17 MTD created a trust under the California Employers Benefit Trust, which is managed by CalPERS. As of March 2025, the trust is valued at \$1.7 million.

Detailed Budget Tables

Operating Summary FY 2026-27

	Draft	Approved	Budget Change		FY 2025-26	Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Amount	%	Estimate	Amount	%
OPERATING REVENUE							
Fare Revenue	\$6,408,678	\$6,056,591	\$352,087	6%	\$6,179,581	\$229,097	4%
Sales Tax Revenue	13,295,082	13,193,783	101,299	1%	12,960,086	334,996	3%
FTA 5307 Operating Assist.	5,778,327	5,448,672	329,655	6%	1,857,374	3,920,953	211%
Other Federal Assistance	50,000	50,000	0	0%	3,267,461	(3,217,461)	-98%
State & Local Op Assist.	1,929,237	1,935,320	(6,083)	0%	2,059,999	(130,762)	-6%
Property Tax Revenue	1,938,000	1,919,647	18,353	1%	1,900,000	38,000	2%
Non-Transportation Income	598,288	688,458	(90,170)	-13%	616,738	(18,450)	-3%
Total Operating Revenue	\$29,997,612	\$29,292,471	\$705,141	2%	\$28,841,241	\$1,156,371	4%
OPERATING EXPENSES							
Route Operations	\$19,558,527	\$19,449,206	\$109,321	1%	\$19,368,886	\$189,641	1%
Vehicle Maintenance	8,225,130	7,171,373	1,053,757	15%	6,285,709	1,939,421	31%
Passenger Accommodations	2,318,085	2,353,904	(35,819)	-2%	2,089,664	228,421	11%
General Overhead	4,831,402	5,251,671	(420,269)	-8%	4,784,582	46,820	1%
Total Operating Expense	\$34,933,144	\$34,226,154	\$706,990	2%	\$32,528,840	\$2,404,304	7%

Operating Revenue Detail FY 2026-27

	Draft	Approved		FY 2025-26		Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change Amount	%	FY 2025-26 Estimate	Amount	%
FAREBOX REVENUE							
Cash Fares & Tokens	\$1,941,701	\$2,084,080	(\$142,379)	-7%	1,941,701	\$0	0%
Wave Fares	\$0	\$0	\$0	n/a	0	0	n/a
Adult Passes	1,131,982	1,087,020	44,962	4%	1,131,982	0	0%
Youth Passes	562,479	510,831	51,648	10%	562,479	0	0%
Senior Passes	201,338	253,980	(52,642)	-21%	201,338	0	0%
Mobility Passes	144,934	142,432	2,502	2%	144,934	0	0%
Day Passes	3,278	3,886	(608)	-16%	3,278	0	0%
Microtransit Fares	168,545	168,545	0	0%	0	168,545	n/a
Downtown-Waterfront Shuttl	500	500	0	0%	246	254	103%
UCSB Contract Fares	1,583,363	1,107,883	475,480	43%	1,471,398	111,965	8%
SBCC Contract Fares	667,258	685,999	(18,741)	-3%	717,740	(50,482)	-7%
Special Event Fares & Amtr	3,300	2,200	1,100	50%	1,500	1,800	120%
City My Ride Program	0	9,235	(9,235)	-100%	2,985	(2,985)	-100%
Subtotal	\$6,408,678	\$6,056,591	\$352,087	6%	\$6,179,581	\$229,097	4%
GRANTS & SUBSIDIES							
LTF Sales Tax Revenue	\$10,556,720	\$10,327,686	\$229,034	2%	\$10,307,634	\$249,086	2%
FTA 5307 Operating Assist.	5,778,327	5,448,672	329,655	6%	1,857,374	3,920,953	211%
Other Federal Assistance	50,000	50,000	0	0%	3,267,461	(3,217,461)	-98%
Measure A Sales Tax	2,738,362	2,866,097	(127,735)	-4%	2,652,452	85,910	3%
Other State/Local Subsidies	1,929,237	1,935,320	(6,083)	0%	2,059,999	(130,762)	-6%
Property Tax Revenue	1,938,000	1,919,647	18,353	1%	1,900,000	38,000	2%
Subtotal	\$22,990,646	\$22,547,422	\$443,224	2%	\$22,044,921	\$945,725	4%
OTHER INCOME							
Advertising on Buses	\$433,288	\$473,458	(\$40,170)	-8%	\$433,288	\$0	0%
Interest on Investments	150,000	200,000	(50,000)	-25%	157,074	(7,074)	-5%
Other Operating Revenue	15,000	15,000	0	0%	26,377	(11,377)	-43%
Subtotal	\$598,288	\$688,458	(\$90,170)	-13%	\$616,738	(\$18,450)	-3%
Total Operating Revenue	\$29,997,612	\$29,292,471	\$705,141	2%	\$28,841,241	\$1,156,371	4%

Operating Expense Detail FY 2026-27

	Draft	Approved		FY 2025-26		Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change Amount	%	FY 2025-26 Estimate	Amount	%
ROUTE OPERATIONS							
Drivers	\$13,189,354	\$13,204,284	(\$14,930)	0%	\$12,683,696	\$505,658	4%
Dispatch & Supervision	1,078,249	1,118,577	(40,328)	-4%	965,950	112,299	12%
Hiring & Training	671,422	654,179	17,243	3%	894,268	(222,846)	-25%
Risk & Safety	3,350,984	3,264,053	86,931	3%	3,616,858	(265,874)	-7%
Transportation Subsidies	1,268,518	1,208,113	60,405	5%	1,208,113	60,405	5%
<i>Subtotal</i>	<i>\$19,558,527</i>	<i>\$19,449,206</i>	<i>\$109,321</i>	<i>1%</i>	<i>\$19,368,886</i>	<i>\$189,641</i>	<i>1%</i>
VEHICLE MAINTENANCE							
Mechanics	\$1,758,681	\$1,691,855	\$66,826	4%	\$1,551,607	\$207,074	13%
Cleaners & Fuelers	1,105,256	1,069,853	35,403	3%	791,461	313,795	40%
Supervision	1,074,172	1,078,908	(4,736)	0%	1,010,906	63,266	6%
Vehicle Consumables	3,226,488	2,274,475	952,013	42%	2,097,701	1,128,787	54%
Bus Parts & Supplies	814,484	814,484	0	0%	744,002	70,482	9%
Vendor Services	45,000	45,000	0	0%	49,679	(4,679)	-9%
Risk & Safety	143,805	139,554	4,251	3%	16,181	127,624	789%
Microtransit	57,244	57,244	0	0%	24,172	33,072	137%
<i>Subtotal</i>	<i>\$8,225,130</i>	<i>\$7,171,373</i>	<i>\$1,053,757</i>	<i>15%</i>	<i>\$6,285,709</i>	<i>\$1,939,421</i>	<i>31%</i>
PASSENGER ACCOMMODATIONS							
Passenger Facilities	\$889,633	\$876,472	\$13,161	2%	\$823,717	\$65,916	8%
Transit Development	440,965	428,889	12,076	3%	330,724	110,241	33%
Marketing & Community Rela	465,069	515,940	(50,871)	-10%	396,491	68,578	17%
Fare Revenue Collection	522,418	532,603	(10,185)	-2%	538,731	(16,313)	-3%
<i>Subtotal</i>	<i>\$2,318,085</i>	<i>\$2,353,904</i>	<i>(\$35,819)</i>	<i>-2%</i>	<i>\$2,089,664</i>	<i>\$228,421</i>	<i>11%</i>
GENERAL OVERHEAD							
Finance	\$812,164	\$949,139	(\$136,975)	-14%	\$794,803	\$17,361	2%
Human Resources	153,832	229,032	(75,200)	-33%	387,829	(233,997)	-60%
Utilities & Communication	399,059	388,287	10,772	3%	318,273	80,786	25%
Operating Facilities	709,610	680,169	29,441	4%	604,647	104,962	17%
District Administration	2,756,737	3,005,044	(248,307)	-8%	2,679,029	77,708	3%
<i>Subtotal</i>	<i>\$4,831,402</i>	<i>\$5,251,671</i>	<i>(\$420,269)</i>	<i>-8%</i>	<i>\$4,784,582</i>	<i>\$46,820</i>	<i>1%</i>
Total Operating Expenses	\$34,933,144	\$34,226,154	\$706,990	2%	\$32,528,840	\$2,404,304	7%

Route Operations Detail FY 2026-27

	Draft	Approved		FY 2025-26		Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change Amount	Budget Change %	Estimate	Amount	%
DRIVERS							
Scheduled	\$7,611,891	\$7,414,137	\$197,754	3%	6,984,014	\$627,877	9%
Scheduled - Wave	178,159	179,605	(1,446)	-1%	67,729	110,430	163%
Scheduled Overtime	265,215	78,765	186,450	237%	257,506	7,709	3%
Scheduled OT - Wave	17,816	197,565	(179,749)	-91%	5,827	11,989	206%
Unscheduled Pay	324,377	281,108	43,269	15%	288,473	35,904	12%
Unscheduled - Wave	0	0	0	n/a	0	0	n/a
Driver Lite Duty	1,111	1,121	(10)	-1%	0	1,111	n/a
FICA	710,453	679,928	30,525	4%	743,808	(33,355)	-4%
Pension	839,784	905,661	(65,877)	-7%	906,462	(66,678)	-7%
Health	2,123,888	2,320,110	(196,222)	-8%	2,239,733	(115,845)	-5%
Sick Pay	196,301	197,089	(788)	0%	146,926	49,375	34%
Vacation Pay	591,033	595,481	(4,448)	-1%	461,014	130,019	28%
Holiday Pay	257,786	280,669	(22,883)	-8%	271,984	(14,198)	-5%
Other Pay	39,259	39,577	(318)	-1%	268,598	(229,339)	-85%
Unemployment Insuran	14,131	15,318	(1,187)	-8%	18,400	(4,269)	-23%
Uniforms	18,150	18,150	0	0%	23,221	(5,071)	-22%
<i>Drivers Subtotal</i>	<u>\$13,189,354</u>	<u>\$13,204,284</u>	<u>(\$14,930)</u>	<u>0%</u>	<u>\$12,683,696</u>	<u>\$505,658</u>	<u>4%</u>
DISPATCH & SUPERVISION							
Supervisors	\$359,867	\$341,647	\$18,220	5%	\$364,931	(\$5,064)	-1%
Staff	297,897	339,748	(41,851)	-12%	277,598	20,299	7%
FICA	58,189	59,839	(1,650)	-3%	40,510	17,679	44%
Pension	69,365	73,697	(4,332)	-6%	50,382	18,983	38%
Health	189,087	201,860	(12,773)	-6%	148,062	41,025	28%
Sick Pay	15,226	14,541	685	5%	11,000	4,226	38%
Vacation Pay	42,131	42,505	(374)	-1%	38,550	3,581	9%
Holiday Pay	29,589	28,433	1,156	4%	20,343	9,246	45%
Other Pay	15,933	15,342	591	4%	13,612	2,321	17%
Unemployment Insuran	965	965	0	0%	962	3	0%
<i>Dispatch & Supe. Su.</i>	<u>\$1,078,249</u>	<u>\$1,118,577</u>	<u>(\$40,328)</u>	<u>-4%</u>	<u>\$965,950</u>	<u>\$112,299</u>	<u>12%</u>
HIRING & TRAINING							
Staff	\$104,264	\$101,127	\$3,137	3%	\$97,552	\$6,712	7%
Student Drivers	189,152	179,564	9,588	5%	238,261	(49,109)	-21%
Existing Drivers/Supers	119,926	115,116	4,810	4%	352,906	(232,980)	-66%
FICA	35,351	33,863	1,488	4%	22,571	12,780	57%
Pension	26,098	25,721	377	1%	24,304	1,794	7%
Health	96,735	95,807	928	1%	81,938	14,797	18%
Sick Pay	7,492	7,361	131	2%	7,303	189	3%
Vacation Pay	24,067	23,031	1,036	4%	13,722	10,345	75%
Holiday Pay	12,559	12,015	544	5%	10,776	1,783	17%
Other Pay	4,642	4,438	204	5%	4,548	94	2%
Unemployment Insuran	536	536	0	0%	514	22	4%
Medical Exams & Lice	29,100	29,100	0	0%	29,767	(667)	-2%
Employment Advertisin	5,000	10,000	(5,000)	-50%	396	4,604	1163%
Training, Travel & Meet	16,500	16,500	0	0%	9,712	6,788	70%
<i>Hiring & Training Sub</i>	<u>\$671,422</u>	<u>\$654,179</u>	<u>\$17,243</u>	<u>3%</u>	<u>\$894,268</u>	<u>(\$222,846)</u>	<u>-25%</u>

<i>RISK & SAFETY</i>								
<u>Wages & Benefits</u>								
Staff	\$285,183	\$317,038	(\$31,855)	-10%	\$187,517	\$97,666	52%	
Contract Employment	\$0	\$0	0	n/a	0	0	n/a	
Supervisors	370,721	351,951	18,770	5%	369,619	1,102	0%	
Driver Accident Pay	2,506	2,527	(21)	-1%	2,941	(435)	-15%	
FICA	56,933	57,903	(970)	-2%	39,480	17,453	44%	
Pension	61,799	65,176	(3,377)	-5%	40,140	21,659	54%	
Health	140,966	160,696	(19,730)	-12%	104,028	36,938	36%	
Sick Pay	16,394	16,133	261	2%	9,466	6,928	73%	
Vacation Pay	39,543	39,592	(49)	0%	19,612	19,931	102%	
Holiday Pay	20,571	20,399	172	1%	19,599	972	5%	
Other Pay	9,301	9,265	36	0%	8,182	1,119	14%	
Unemployment Insurance	762	821	(59)	-7%	928	(166)	-18%	
Wages & Benefits Subtotal	\$1,004,679	\$1,041,501	(\$36,822)	-4%	\$801,511	\$203,168	25%	
<u>Public Liability</u>								
Professional Services	\$198,464	\$200,731	(\$2,267)	-1%	\$148,529	\$49,935	34%	
Insurance	1,030,548	991,417	39,131	4%	973,751	56,797	6%	
Current Year Incident Fund	95,000	95,000	0	0%	60,392	34,608	57%	
Current Year Incident Fund	130,000	130,000	0	0%	40,810	89,190	219%	
Prior Years Incident Fund	75,000	75,000	0	0%	234,146	(159,146)	-68%	
Change in Prior Years	(75,000)	(75,000)	0	0%	(98,040)	23,040	-24%	
Public Liability Subtotal	\$1,454,012	\$1,417,148	\$36,864	3%	\$1,359,588	\$94,424	7%	
<u>Workers' Compensation</u>								
Professional Services	\$333,118	\$311,259	\$21,859	7%	\$246,133	\$86,985	35%	
Insurance	309,175	250,275	58,900	24%	227,284	81,891	36%	
Current Year Incident Fund	50,000	50,000	0	0%	63,407	(13,407)	-21%	
Current Year Incident Fund	125,000	125,000	0	0%	49,702	75,298	152%	
Prior Years Incident Fund	425,000	425,000	0	0%	129,979	295,021	227%	
Change in Prior Years	(425,000)	(425,000)	0	0%	687,816	(1,112,816)	-162%	
Miscellaneous Risk & Safety	75,000	68,870	6,130	9%	51,439	23,561	46%	
Workers' Comp Subtotal	\$892,293	\$805,404	\$86,889	11%	\$1,455,760	(\$563,467)	-39%	
Risk & Safety Subtotal	\$3,350,984	\$3,264,053	\$86,931	3%	\$3,616,858	(\$265,874)	-7%	
<u>TRANSPORTATION SUBSIDIES</u>								
ADA Paratransit Service	\$1,268,518	\$1,208,113	\$60,405	5%	\$1,208,113	\$60,405	5%	
Microtransit Van Lease	0	0	0	n/a	0	0	n/a	
Pandemic-Related Losses	0	0	0	n/a	0	0	n/a	
Transportation Subtotal	\$1,268,518	\$1,208,113	\$60,405	5%	\$1,208,113	\$60,405	5%	
Total Route Operations	\$19,558,527	\$19,449,206	\$109,321	1%	\$19,368,886	\$189,641	1%	

Vehicle Maintenance Detail FY 2026-27

	Draft	Approved		Budget Change		FY 2025-26	Variance	
	FY 2026-27	FY 2025-26	Budget	Amount	%	Estimate	Amount	%
	Budget	Budget						
MECHANICS								
Mechanics	\$1,078,309	\$1,023,605	\$54,704	5%		\$914,918	\$163,391	18%
Less Mechanic Capital Labr	(40,273)	(38,205)	(2,068)	5%		(60,032)	19,759	-33%
Mechanics-OT	86,551	82,675	3,876	5%		75,386	11,165	15%
FICA	99,519	94,504	5,015	5%		89,059	10,460	12%
Pension	110,654	110,495	159	0%		100,534	10,120	10%
Health	264,306	267,338	(3,032)	-1%		280,312	(16,006)	-6%
Sick Pay	28,191	26,744	1,447	5%		22,048	6,143	28%
Vacation Pay	60,493	57,399	3,094	5%		61,627	(1,134)	-2%
Holiday Pay	45,105	42,790	2,315	5%		42,600	2,505	6%
Other Paid Leave	2,255	2,139	116	5%		5,716	(3,461)	-61%
Unemployment Insurance	1,666	1,666	0	0%		1,963	(297)	-15%
Uniforms	6,505	5,305	1,200	23%		5,609	896	16%
Tool Allowance	15,400	15,400	0	0%		11,868	3,532	30%
Mechanics Subtotal	\$1,758,681	\$1,691,855	\$66,826	4%		\$1,551,607	\$207,074	13%
CLEANERS & FUELERS								
Service Workers	\$632,607	\$600,575	\$32,032	5%		\$434,156	\$198,451	46%
FICA	55,603	52,911	2,692	5%		39,526	16,077	41%
Pension	85,727	85,604	123	0%		62,141	23,586	38%
Health	226,548	229,147	(2,599)	-1%		183,234	43,314	24%
Sick Pay	21,070	20,747	323	2%		6,752	14,318	212%
Vacation Pay	46,021	43,681	2,340	5%		36,824	9,197	25%
Holiday Pay	25,516	25,021	495	2%		18,908	6,608	35%
Other Paid Leave	1,624	1,627	(3)	0%		1,560	64	4%
Unemployment Insurance	1,456	1,456	0	0%		1,837	(381)	-21%
Uniforms	4,855	4,855	0	0%		2,514	2,341	93%
Medical Exams & License F	4,229	4,229	0	0%		4,008	221	6%
Cleaners & Fuelers Subto	\$1,105,256	\$1,069,853	\$35,403	3%		\$791,461	\$313,795	40%
SUPERVISION								
Staff	\$648,614	\$628,205	\$20,409	3%		\$594,576	\$54,038	9%
FICA	56,130	54,362	1,768	3%		54,076	2,054	4%
Pension	73,373	71,062	2,311	3%		64,331	9,042	14%
Health	190,849	222,775	(31,926)	-14%		179,077	11,772	7%
Sick Pay	12,262	11,876	386	3%		14,707	(2,445)	-17%
Vacation Pay	40,972	39,661	1,311	3%		35,135	5,837	17%
Holiday Pay	24,524	23,751	773	3%		25,301	(777)	-3%
Other Paid Leave	11,674	11,442	232	2%		17,428	(5,754)	-33%
Unemployment Insurance	774	774	0	0%		781	(7)	-1%
Training, Travel & Meetings	15,000	15,000	0	0%		25,494	(10,494)	-41%
Supervision Subtotal	\$1,074,172	\$1,078,908	(\$4,736)	0%		\$1,010,906	\$63,266	6%

VEHICLE CONSUMABLES							
Bus Fuel	\$2,655,083	\$1,699,166	\$955,917	56%	\$1,636,817	\$1,018,266	62%
Fuel - Wave	24,200	24,200	0	0%	9,262	14,938	161%
Oil & Lubricants	197,642	197,642	0	0%	141,463	56,179	40%
Lubes - Wave	1,000	1,000	0	0%	0	1,000	n/a
Electric Vehicle Power	169,984	169,984	0	0%	123,899	46,085	37%
EV Power - Wave	5,000	5,000	0	0%	0	5,000	n/a
Tire Lease	149,660	153,564	(3,904)	-3%	166,204	(16,544)	-10%
Tires - Wave	5,000	5,000	0	0%	0	5,000	n/a
Tire Mounting	18,919	18,919	0	0%	20,057	(1,138)	-6%
Vehicle Consumables Subtotal	\$3,226,488	\$2,274,475	\$952,013	42%	\$2,097,701	\$1,128,787	54%
VEHICLE PARTS & SUPPLIES							
Bus Parts Issued	\$675,000	\$675,000	\$0	0%	\$640,259	\$34,741	5%
Vehicle Parts - Wave	25,000	25,000	0	0%	0	25,000	n/a
Obsolete Parts Write Down	0	0	0	n/a	0	0	n/a
Shop Supplies	74,484	74,484	0	0%	81,991	(7,507)	-9%
Bus Servicing Supplies	15,000	15,000	0	0%	6,517	8,483	130%
Hazmat Disposal & Compliance	25,000	25,000	0	0%	15,235	9,765	64%
Veh. Parts & Supplies Subtotal	\$814,484	\$814,484	\$0	0%	\$744,002	\$70,482	9%
VENDOR BUS REPAIRS							
Vandalism Repairs	\$5,000	\$5,000	\$0	0%	\$593	\$4,407	743%
Accident Damage Repairs	5,000	5,000	0	0%	38,813	(33,813)	-87%
Accident Claim Collections	(10,000)	(10,000)	0	0%	(16,195)	6,195	-38%
Other Vendor Repairs	45,000	45,000	0	0%	26,468	18,532	70%
Vendor Bus Repairs Subtotal	\$45,000	\$45,000	\$0	0%	\$49,679	(\$4,679)	-9%
RISK & SAFETY							
Workers' Comp Services	\$17,533	\$16,382	\$1,151	7%	\$10,272	\$7,261	71%
Workers' Comp Insurance	16,272	13,172	3,100	24%	11,950	4,322	36%
Current Year Incident Payout	10,000	10,000	0	0%	1,458	8,542	586%
Current Year Incident Reserve	25,000	25,000	0	0%	0	25,000	n/a
Prior Years Incident Payout	50,000	50,000	0	0%	3,222	46,778	1452%
Change in Prior Years Reserve	25,000	25,000	0	0%	(10,721)	35,721	-333%
Risk & Safety Subtotal	\$143,805	\$139,554	\$4,251	3%	\$16,181	\$127,624	789%
MICROTRANSIT							
Microtransit Services	\$38,601	\$38,601	\$0	0%	\$22,172	\$16,429	74%
Microtransit Materials	18,642	18,642	0	0%	1,999	16,643	832%
Microtransit Subtotal	\$57,244	\$57,244	\$0	0%	\$24,172	\$33,072	137%
Total Vehicle Maintenance	\$8,225,130	\$7,171,373	\$1,053,757	15%	\$6,285,709	\$1,939,421	31%

Passenger Accommodations Detail FY 2026-27

	Draft	Approved			FY 2025-26 Estimate	Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change			Amount	%
			Amount	%			
PASSENGER FACILITIES							
<u>Wages & Benefits</u>							
Supervisors	\$270,174	\$256,495	\$13,679	5%	\$237,340	\$32,834	14%
TC Advisors	121,923	118,056	3,867	3%	81,149	40,774	50%
Bus Stop Maintenance	55,576	53,880	1,696	3%	50,456	5,120	10%
FICA	39,269	37,634	1,635	4%	47,370	(8,101)	-17%
Pension	44,779	44,172	607	1%	42,173	2,606	6%
Health	140,372	150,813	(10,441)	-7%	109,787	30,585	28%
Sick Pay	16,018	15,272	746	5%	31,708	(15,690)	-49%
Vacation Pay	24,722	23,964	758	3%	60,174	(35,452)	-59%
Holiday Pay	18,103	17,631	472	3%	14,359	3,744	26%
Other Paid Leave	6,798	6,652	146	2%	14,680	(7,882)	-54%
Unemployment Insurance	903	903	0	0%	907	(4)	0%
Wages & Benefits Subtotal	\$738,637	\$725,472	\$13,165	2%	\$690,102	\$48,535	7%
<u>Buildings & Grounds</u>							
TC Contract Maintenance	\$113,000	\$113,000	\$0	0%	\$106,357	\$6,643	6%
TC Repairs/Supplies	7,500	7,500	0	0%	8,052	(552)	-7%
Bus Stop Repairs/Supplies	7,000	7,000	0	0%	1,722	5,278	307%
TC Property Insurance	23,496	23,500	(4)	0%	17,484	6,012	34%
Buildings & Grounds Subtotal	\$150,996	\$151,000	(\$4)	0%	\$133,615	\$17,381	13%
Passenger Facilities Subtotal	\$889,633	\$876,472	\$13,161	2%	\$823,717	\$65,916	8%
TRANSIT DEVELOPMENT							
Staff	\$266,485	\$253,574	\$12,911	5%	\$203,665	\$62,820	31%
FICA	23,111	21,984	1,127	5%	19,139	3,972	21%
Pension	30,210	28,737	1,473	5%	23,838	6,372	27%
Health	75,187	80,438	(5,251)	-7%	46,535	28,652	62%
Sick Pay	6,972	6,632	340	5%	8,111	(1,139)	-14%
Vacation Pay	15,681	14,836	845	6%	14,102	1,579	11%
Holiday Pay	8,714	8,290	424	5%	9,426	(712)	-8%
Other Paid Leave	4,248	4,041	207	5%	4,740	(492)	-10%
Unemployment Insurance	357	357	0	0%	373	(16)	-4%
Training, Travel & Meetings	8,500	8,500	0	0%	284	8,216	2889%
Planning Services & Supplies	1,500	1,500	0	0%	511	989	193%
Transit Development Subtotal	\$440,965	\$428,889	\$12,076	3%	\$330,724	\$110,241	33%
MARKETING & COMMUNITY RELATIONS							
<u>Wages & Benefits</u>							
Staff	\$194,356	\$189,400	\$4,956	3%	\$164,003	\$30,353	19%
FICA	16,477	16,053	424	3%	15,523	954	6%
Pension	21,539	20,984	555	3%	12,947	8,592	66%
Health	57,674	63,726	(6,052)	-9%	72,198	(14,524)	-20%
Sick Pay	4,560	4,446	114	3%	5,386	(826)	-15%
Vacation Pay	9,130	8,873	257	3%	7,158	1,972	28%
Holiday Pay	5,816	5,641	175	3%	7,933	(2,117)	-27%
Other Paid Leave	1,525	1,479	46	3%	8,278	(6,753)	-82%
Unemployment Insurance	238	238	0	0%	587	(349)	-59%
Wages & Benefits Subtotal	\$311,315	\$310,840	\$475	0%	\$294,012	\$17,303	6%

MARKETING & COMMUNITY RELATIONS (cont'd)

<u>Outside Services</u>							
Media Ad Placement	40,000	80,000	(40,000)	-50%	22,374	17,626	79%
Brochures & Publications	10,000	10,000	0	0%	5,000	5,000	100%
Market Research	2,500	2,500	0	0%	2,500	0	0%
Promotional Giveaways	12,000	12,000	0	0%	15,816	(3,816)	-24%
Bus/Shuttle Decorations	0	0	0	n/a	0	0	n/a
Other Promotions	36,254	47,600	(11,346)	-24%	7,187	29,067	404%
Route Schedules & Information	50,000	50,000	0	0%	42,038	7,962	19%
Training, Travel & Meetings	3,000	3,000	0	0%	7,565	(4,565)	-60%
Outside Services Subtotal	<u>\$153,754</u>	<u>\$205,100</u>	<u>(\$51,346)</u>	<u>-25%</u>	<u>\$102,479</u>	<u>\$51,275</u>	<u>50%</u>
Marketing & Comm. Relations	<u>\$465,069</u>	<u>\$515,940</u>	<u>(\$50,871)</u>	<u>-10%</u>	<u>\$396,491</u>	<u>\$68,578</u>	<u>17%</u>

FARE REVENUE COLLECTION

<u>Wages & Benefits</u>							
Staff	\$163,981	\$159,044	\$4,937	3%	\$183,232	(\$19,251)	-11%
FICA	15,344	14,882	462	3%	17,744	(2,400)	-14%
Pension	20,057	19,453	604	3%	22,326	(2,269)	-10%
Health	61,205	88,496	(27,291)	-31%	69,988	(8,783)	-13%
Sick Pay	7,319	7,098	221	3%	6,136	1,183	19%
Vacation Pay	18,296	17,745	551	3%	19,278	(982)	-5%
Holiday Pay	7,319	7,098	221	3%	7,037	282	4%
Other Paid Leave	3,659	3,549	110	3%	7,012	(3,353)	-48%
Unemployment Insurance	238	238	0	0%	276	(38)	-14%
Wages & Benefits Subtotal	<u>\$297,418</u>	<u>\$317,603</u>	<u>(\$20,185)</u>	<u>-6%</u>	<u>\$333,027</u>	<u>(\$35,609)</u>	<u>-11%</u>
<u>Outside Services</u>							
Bank Processing Fees	\$150,000	\$100,000	\$50,000	50%	\$135,133	\$14,867	11%
Farebox Parts & Repairs	50,000	50,000	0	0%	30,582	19,418	63%
Tickets, Tokens & Transfers	25,000	65,000	(40,000)	-62%	39,989	(14,989)	-37%
Outside Services Subtotal	<u>\$225,000</u>	<u>\$215,000</u>	<u>\$10,000</u>	<u>5%</u>	<u>\$205,704</u>	<u>\$19,296</u>	<u>9%</u>
Fare Revenue Collection Sbtl	<u>\$522,418</u>	<u>\$532,603</u>	<u>(\$10,185)</u>	<u>-2%</u>	<u>\$538,731</u>	<u>(\$16,313)</u>	<u>-3%</u>
Total Pssngr Accommodations	<u>\$2,318,085</u>	<u>\$2,353,904</u>	<u>(\$35,819)</u>	<u>-2%</u>	<u>\$2,089,664</u>	<u>\$228,421</u>	<u>11%</u>

General Overhead Detail FY 2026-27

	Draft	Approved		FY 2025-26		Variance	
	FY 2026-27 Budget	FY 2025-26 Budget	Budget Change Amount	Budget Change %	FY 2025-26 Estimate	Variance Amount	Variance %
FINANCE							
Staff	\$412,345	\$489,556	(\$77,211)	-16%	\$393,457	\$18,888	5%
FICA	36,248	42,413	(6,165)	-15%	36,089	159	0%
Pension	47,383	55,442	(8,059)	-15%	45,991	1,392	3%
Health	191,454	228,324	(36,870)	-16%	175,002	16,452	9%
Sick Pay	4,332	4,232	100	2%	5,921	(1,589)	-27%
Vacation Pay	29,002	33,116	(4,114)	-12%	34,922	(5,920)	-17%
Holiday Pay	21,658	21,162	496	2%	17,212	4,446	26%
Other Paid Leave	6,497	6,349	148	2%	7,031	(534)	-8%
Unemployment Insurance	655	655	0	0%	1,298	(643)	-50%
Financial Audit Services	62,590	67,890	(5,300)	-8%	77,880	(15,290)	-20%
<i>Finance Subtotal</i>	<u>\$812,164</u>	<u>\$949,139</u>	<u>(\$136,975)</u>	<u>-14%</u>	<u>\$794,803</u>	<u>\$17,361</u>	<u>2%</u>
HUMAN RESOURCES							
Staff	\$56,962	\$106,832	(\$49,870)	-47%	\$201,881	(\$144,919)	-72%
FICA	6,010	9,612	(3,602)	-37%	18,361	(12,351)	-67%
Pension	7,856	12,565	(4,709)	-37%	22,070	(14,214)	-64%
Health	61,167	80,906	(19,739)	-24%	90,824	(29,657)	-33%
Sick Pay	6,730	1,711	5,019	293%	8,266	(1,536)	-19%
Vacation Pay	7,691	9,124	(1,433)	-16%	32,290	(24,599)	-76%
Holiday Pay	5,127	5,703	(576)	-10%	9,061	(3,934)	-43%
Other Paid Leave	2,051	2,281	(230)	-10%	4,342	(2,291)	-53%
Unemployment Insurance	238	298	(60)	-20%	734	(496)	-68%
<i>Personnel Subtotal</i>	<u>\$153,832</u>	<u>\$229,032</u>	<u>(\$75,200)</u>	<u>-33%</u>	<u>\$387,829</u>	<u>(\$233,997)</u>	<u>-60%</u>
UTILITIES							
Phone & Data Communications	\$108,230	\$105,078	\$3,152	3%	\$85,598	\$22,632	26%
Power, Water & Refuse	261,620	254,000	7,620	3%	216,028	45,592	21%
Two-Way Radios	29,209	29,209	0	0%	16,647	12,562	75%
<i>Utilities Subtotal</i>	<u>\$399,059</u>	<u>\$388,287</u>	<u>\$10,772</u>	<u>3%</u>	<u>\$318,273</u>	<u>\$80,786</u>	<u>25%</u>
OPERATING FACILITIES							
<u>Wages & Benefits</u>							
Staff	\$73,828	\$68,858	\$4,970	7%	\$93,209	(\$19,381)	-21%
FICA	6,682	6,232	450	7%	6,985	(303)	-4%
Pension	8,734	8,146	588	7%	8,752	(18)	0%
Health	17,512	16,712	800	5%	16,212	1,300	8%
Sick Pay	989	922	67	7%	1,789	(800)	-45%
Vacation Pay	8,240	7,685	555	7%	2,138	6,102	285%
Holiday Pay	3,296	3,074	222	7%	3,169	127	4%
Other Paid Leave	989	922	67	7%	1,216	(227)	-19%
Unemployment Insurance	119	119	0	0%	250	(131)	-52%
<i>Wages & Benefits Subtotal</i>	<u>\$120,389</u>	<u>\$112,670</u>	<u>\$7,719</u>	<u>7%</u>	<u>\$133,719</u>	<u>(\$13,330)</u>	<u>-10%</u>

<u>OPERATING FACILITIES (cont'd)</u>							
<u>Service Vehicles</u>							
Parts & Repairs	\$35,000	\$15,000	\$20,000	133%	\$38,818	(\$3,818)	-10%
Fuel	65,000	65,000	0	0%	46,687	18,313	39%
Service Vehicles Subtotal	\$100,000	\$80,000	\$20,000	25%	\$85,505	\$14,495	17%
<u>Buildings & Grounds</u>							
Contract Maintenance	\$121,380	\$121,380	\$0	0%	\$120,300	\$1,080	1%
Overpass Site Maintenance	150,500	150,500	0	0%	68,801	81,699	119%
B&G Repairs/Supplies	85,000	85,000	0	0%	72,241	12,759	18%
Property Insurance	132,341	130,619	1,722	1%	124,081	8,260	7%
Buildings & Grounds Subtotal	\$489,221	\$487,499	\$1,722	0%	\$385,423	\$103,798	27%
<i>Operating Facilities Subtotal</i>	<u>\$709,610</u>	<u>\$680,169</u>	<u>\$29,441</u>	4%	<u>\$604,647</u>	<u>\$104,962</u>	17%
<u>DISTRICT ADMINISTRATION</u>							
<u>Wages & Benefits</u>							
Staff	\$671,423	\$897,460	(\$226,037)	-25%	\$756,455	(\$85,032)	-11%
FICA	59,405	77,535	(18,130)	-23%	65,464	(6,059)	-9%
Pension	99,161	122,860	(23,699)	-19%	83,069	16,092	19%
Health	169,745	241,119	(71,374)	-30%	177,740	(7,995)	-4%
Sick Pay	12,559	12,094	465	4%	10,607	1,952	18%
Vacation Pay	39,158	53,581	(14,423)	-27%	66,650	(27,492)	-41%
Holiday Pay	37,053	34,750	2,303	7%	34,667	2,386	7%
Other Paid Leave	11,338	10,641	697	7%	40,901	(29,563)	-72%
Unemployment Insurance	927	927	0	0%	1,213	(286)	-24%
Wages & Benefits Subtotal	\$1,100,769	\$1,450,967	(\$350,198)	-24%	\$1,236,765	(\$135,996)	-11%
<u>Administrative Services</u>							
Directors Fees	\$10,080	\$10,080	\$0	0%	\$7,704	\$2,376	31%
Public Officials Insurance	128,977	128,977	0	0%	106,118	22,859	22%
Legal Counsel	75,000	75,000	0	0%	53,326	21,674	41%
Pension Administration	1,000	1,000	0	0%	98,963	(97,963)	-99%
Software Licenses & Equip Mair	716,360	715,617	743	0%	667,154	49,206	7%
Miscellaneous Services	267,750	232,750	35,000	15%	101,659	166,091	163%
Office & Computer Supplies	72,000	72,000	0	0%	37,250	34,750	93%
Dues & Subscriptions	58,121	58,121	0	0%	56,228	1,893	3%
Conferences, Meetings, Training	25,000	25,000	0	0%	13,218	11,782	89%
Employee Relations	48,960	48,960	0	0%	45,896	3,064	7%
Retiree Health Insurance	100,220	96,800	3,420	4%	96,724	3,496	4%
Mandated Fees & Permits	50,000	42,272	7,728	18%	48,737	1,263	3%
Bus Ad Revenue Program	0	0	0	n/a	4,178	(4,178)	-100%
Misc. Expenses & Losses	20,000	15,000	5,000	33%	21,392	(1,392)	-7%
Bad Debts	2,500	2,500	0	0%	0	2,500	n/a
Covid-19 Expenses	0	0	0	0%	0	0	n/a
Interest Expense - GASB96	0	0	0	n/a	0	0	n/a
Subscription Amortization Exper	80,000	30,000	50,000	167%	83,716	(3,716)	-4%
Admin. Services Subtotal	\$1,655,968	\$1,554,077	\$101,891	7%	\$1,442,264	\$213,704	15%
<i>District Admin. Subtotal</i>	<u>\$2,756,737</u>	<u>\$3,005,044</u>	<u>(\$248,307)</u>	-8%	<u>\$2,679,029</u>	<u>\$77,708</u>	3%
<i>Total General Overhead</i>	<u>\$4,831,402</u>	<u>\$5,251,671</u>	<u>(\$420,269)</u>	-8%	<u>\$4,784,582</u>	<u>\$46,820</u>	1%

Capital Budget Detail

FY 2026-27

	Total FY 2026-27 Budget	=	New FY 2026-27 Projects	+	Carryover FY 2025-26 Projects	Approved FY 2025-26 Budget
REVENUE VEHICLE PURCHASES						
40' Electric Buses (8 TIRCP Carryover)	0		\$0		\$0	\$14,596,832
40' Electric Buses(9 FY22 carryover)	14,038,789		0		\$14,038,789	\$14,038,789
40' Electric Buses (8 FY24 101 Cong)	0		\$0		\$0	\$365,008
30' Electric Capital Lease (6)	0		\$0		\$0	0
Microtransit Vans (3)	708,306		\$0		\$708,306	\$708,306
Microtransit Vans (5)	0		\$0		\$0	\$0
Paratransit Vans (2)	175,100		\$175,100		\$0	\$0
Subtotal	\$14,922,195		\$0		\$14,747,095	\$29,708,935
REVENUE VEHICLE IMPROVEMENTS						
Fleet Renewal Campaign	\$400,000		\$400,000		\$0	\$0
COVID-19 Safety Improvements	0		\$0		\$0	\$0
3-Position Bike Racks	0		\$0		\$0	\$0
Ongoing Component Replacements	150,000		\$150,000		\$0	\$150,000
Subtotal	\$550,000		\$550,000		\$0	\$150,000
OPERATING FACILITIES						
T2 Facility Improvements - Phase I	\$0		\$0		\$0	(\$0)
T2 Facility Improvements - Phase II	\$9,666,052		\$5,000,000		\$4,666,052	\$5,421,816
T1 Facility Improvements(SGR)	\$2,900,000		\$600,000		\$2,300,000	\$2,300,000
Charge Ready Bridge-Electric Bus Infrastruc	\$0		\$0		\$0	\$0
T1 Shop & Haley Driveway	\$3,322,741		\$694,616		\$2,628,125	\$2,628,125
Haley Canopy & Facility Electrification Upgr.	\$0		\$0		\$0	\$1,993,866
CEC Blueprint Project	\$0		\$0		\$0	\$0
Calle Real Development	\$50,000		\$50,000		\$0	\$50,000
Subtotal	\$15,938,792		\$6,344,616		\$9,594,178	\$12,393,807
PASSENGER FACILITIES						
Passenger Facility Improvements	\$28,000		\$28,000		\$0	\$0
Bus Stop Improvements	50,000		\$50,000		\$0	\$0
Subtotal	\$78,000		\$78,000		\$0	\$0
INTELLIGENT TRANSPORTATION SYS.						
AVL & ITS Systems	\$100,000		\$100,000		\$0	\$100,000
LYT Transit Signal Priority	\$68,290		\$290		\$68,000	\$68,000
Contactless Fare Payment System	125,000		\$125,000		\$0	\$1,061,747
Subtotal	\$293,290		\$225,290		\$68,000	\$1,229,747
INFORMATION SYSTEMS						
Business Software	\$100,000		\$100,000		\$0	\$200,000
IT Systems & Security	259,000		\$259,000		\$0	\$235,000
Subtotal	\$359,000		\$359,000		\$0	\$435,000
OTHER EQUIPMENT						
Shop Equipment	\$132,000		\$132,000		\$0	\$115,000
Service Vehicles	150,000		\$150,000		\$0	\$150,000
Office Equipment & Furniture	190,000		\$190,000		\$0	\$0
Subtotal	\$472,000		\$472,000		\$0	\$265,000
Total Capital Projects	\$32,613,277		\$8,028,906		\$24,409,273	\$44,182,489



BOARD OF DIRECTORS REPORT

MEETING DATE: JUNE 2, 2026 **AGENDA ITEM #:** 10

TYPE: INFORMATIONAL ITEM

PREPARED BY: PURCHASING AGENT VALERIE WHITE

REVIEWED BY: GENERAL MANAGER JERRY ESTRADA

SUBJECT: RENEWABLE DIESEL SUPPLY BID RESULTS

PURPOSE:

This report informs the Board of Directors the results of the Invitation for Bids for Renewable Diesel (RD) Supply, where the lowest responsive and responsible bidder, Mansfield Oil Company of Gainesville, Inc. will be awarded the contract for a 6-month period of July 1, 2026, to December 31, 2026 at the following firm, fixed prices:

- Terminal 1 (T1) 550 Olive Street: \$3.8851 per gallon.
(7,500-gallon minimum delivery size to Underground Storage Tank (UST))
- Terminal 2 (T2) 5353 Overpass Road: \$4.0557 per gallon.
(5,000-gallon minimum delivery size to Aboveground Storage Tanks (AST))

DISCUSSION:

BACKGROUND: At the May 5, 2026, Board meeting, the Board recognized an unexpected market shift for fuel and granted the General Manager advanced authority to award and execute an RD supply contract, provided the gross price did not exceed \$4.23 per gallon for a term not to exceed 18 months, awarded to the lowest responsive and responsible bidder. Advanced authority eliminated the "risk premium" typically added by vendors to account for market fluctuations between bid opening and the next board meeting and approval. This allowed MTD to secure pricing the same day bids were opened, locking in futures-backed commodity hedges immediately. Using a publicly advertised, two-step solicitation process, MTD qualified eight (8) firms, ultimately receiving five (5) competitive bid submittals.

BID TABULATION RESULTS: Per the solicitation guidelines, the 6-month T1 Base Bid was designated as the metric to determine the contract award. Once the lowest responsive and responsible bidder was identified under this baseline, the contract terms allowed MTD the discretion to evaluate additive bids (such as 12-month extension) if deemed in MTD's best interest. Consider:

BOARD OF DIRECTORS REPORT

Qualified Bidder	Base Bid		Additive Bid	
	6-month T1 Determines Contract Award	6-month T2	12-month T1	12-month T2
Mansfield Oil Company	\$3.8851	\$4.0557	\$3.7787	\$3.9178
Merrimac Petroleum	\$4.0490	\$4.0490	\$4.0490	\$4.0490
TACenergy	\$4.2704	\$4.2704	\$4.1604	\$4.1604
Falcon Fuels	\$4.4467	\$4.4467	\$4.4467	\$4.4467
Gresham Petroleum	\$4.8376	\$4.8376	\$4.8376	\$4.8376

Average Bid	\$4.2978	\$4.3319	\$4.2545	\$4.2823
Cost Estimate (Board Meeting 2/3/26 Advanced Authority \$3.23)	not evaluated		\$2.6332	\$2.6832
Cost Estimate (Board Meeting 5/5/26 Increased Authority \$4.23)	\$3.1793	\$3.2293	\$3.0507	\$3.1007
ICE (Bid Opening 5/27/2026)	\$3.8952	\$3.9452	\$3.6955	\$3.7455

PRICE ANALYSIS: Prior to bid opening, Staff established an Independent Cost Estimate (ICE) of **\$3.8952 per gallon** for the 6-month T1 contract. This estimate was formulated by analyzing the 6-month average traded futures price (\$3.44) and adding historical margins MTD has experienced over the years between commodity markets and contract delivery prices. Mansfield's bid of \$3.8851 came in \$0.0101 per gallon below the ICE (a 0.3% savings against an independent market model). Only Mansfield, out of five qualified bidders, met or beat the ICE, proving Mansfield's hedging strategy was highly aggressive and optimized for MTD.

The average submitted bid from the industry was \$4.2978, which exceeded the Board's authorized price cap. Had MTD delayed procurement or failed to utilize the advanced authority mechanism for a fixed fee contract, MTD would likely have been forced to pay over 10% more per gallon.

Regarding the current spot market cost: On the day of analysis, daily unhedged OPIS pricing sat at \$4.6667 per gallon. Purchasing fuel on the open, daily spot market presents budget risk. MTD currently purchases its T2 fuel using daily variable pricing via a Sourcewell Cooperative contract (tied to the daily OPIS Los Angeles Carb No. 2 Contract average minus \$0.1099 per gallon plus freight). Mansfield's fixed rate of \$3.8851 represents an immediate discount of \$0.7816 per gallon (16.7%) below market price.

Based on MTD's historical usage from the previous year over the same timeline (July 1 to December 31), the district consumes 253,040 gallons of renewable diesel. A comparative analysis under different procurement and market strategies indicates (before taxes):

- Open Market Projections (OPIS Benchmark \$4.6667): \$1,180,861.77
- Independent Cost Estimate Projection (\$3.8952): \$985,641.41
- Actual Mansfield Contract Budget (\$3.8851): \$983,085.70

The contract executed with Mansfield Oil Company strictly conforms to all material terms and conditions of the Invitation for Bids, satisfies the constraints of the Board's May 5, 2026 meeting advanced authority directive, and achieves MTD's goals of establishing a fair, market-defensible price while guaranteeing fiscal and budget stability through December 31, 2026.

To: MTD Board of Directors
From: Jerry Estrada, General Manager
Date: June 2, 2026
Subject: General Manager's Report

Operations and Fleet Maintenance

Congratulations to Operator Priscilla Ruelas on successfully passing the DMV Commercial Class B licensing examination. Priscilla will now advance to the next phase of training, including night driving and route familiarization alongside senior operators.

Operator Jose Guardardo is scheduled to complete his Commercial Class B testing this week. Additionally, we welcome Operator Manny Mendez, who recently joined MTD and began training last week.

Operations completed the operator bidding process for the upcoming service change, effective June 15. As part of the summer service change, Terminal 2 (T2) operations will begin winding down in preparation for Phase 2 capital improvements at the facility. Service operated from T2 during the past two bid periods, as part of the "soft launch" phase, has performed very successfully.

Congratulations to Steve Dennison on his promotion to Operations Supervisor. Steve joined MTD in 2021 as a Bus Operator and later served as a Temporary Supervisor. His prior experience has positioned him well for a successful transition into this full-time leadership role.

Operations Manager Manny Castanon successfully completed the Transit and Paratransit Management Certificate Training (TPMCT) Program through the University of the Pacific's Eberhardt School of Business and the Westgate Center for Leadership. For more than 30 years, the Westgate Center has provided industry-recognized leadership development and professional training programs for transit professionals. The TPMCT Program delivers key management and transit industry fundamentals through seven online courses completed over a four-month period. Course topics included transit legislation, regulation and policy, transit budgeting and finance, customer service marketing, and leadership effectiveness. Congratulations to Manny on this achievement and for being recognized with the Westgate Center's Commitment to Excellence Award for outstanding participation and performance in the program.

Capital Projects

Acquisition of 8 Gillig Battery Electric Buses and Chargers (TIRCP)

All eight of MTD's first order of 40' Gillig battery-electric buses have been delivered to Terminal 1. The buses are undergoing MTD's detailed and systematic onboarding process. That begins with a series of post-delivery inspections (PDI) conducted by MTD's Maintenance team; Gillig; MTD's Intelligent Transportation System (ITS) provider, Clever Devices; and MTD's automotive surveillance equipment vendor, Luminator. Any defects or issues identified during the PDIs are required to be remedied by Gillig prior to MTD's issuance of full acceptance.

Microtransit Van Acquisition Project

The three electric Ford Transit vans (E-Transit vans) MTD purchased from A-Z Bus Sales are nearing completion. It is anticipated that the new microtransit vans will be delivered to MTD in the coming weeks. Upon arrival to MTD's Terminal 1 facility, the vans will undergo MTD's typical new vehicle onboarding process.

Finance & Administration

Procurement has been coordinating evaluations for the Risk Management Insurance Services Request for Proposals. Interviews are scheduled during the week of June 1, with a recommendation expected to be presented to the Board in June.

The Renewable Diesel Fuel Bid process has been completed, and a responsive and responsible bidder was selected. An informational report will be presented at a Board meeting.

Information Technology (IT) staff continue to support organization-wide data analysis initiatives and office maintenance projects. IT personnel are working closely with multiple departments to ensure staff relocations are completed efficiently and with minimal operational downtime.

In support of Accounting Department staffing realignments and position vacancy adjustments, IT staff are also performing upgrades to the agency's wiring infrastructure to maximize access to electronic resources. This work is expected to continue through the first week of June.

Planning & Marketing

General Manager Estrada and Planning and Marketing Manager Blackerby attended the California Transit Association's Spring Legislative Conference in Sacramento, where they met with Assemblymember Gregg Hart and representatives from Senate President Pro Tempore Monique Limón's office to discuss MTD priorities. A key focus of these discussions was a proposal scheduled for consideration by the California Air Resources Board on May 28. If adopted, the proposal would significantly alter the Cap-and-Invest Program and reduce Greenhouse Gas Reduction Fund (GGRF) revenues by approximately \$2 billion annually. The proposal could eliminate GGRF funding for several important transit programs, including the Transit and Intercity Rail Capital Program (TIRCP) and the Low Carbon Transit Operations Program (LCTOP).

Staff attended the Santa Barbara County Association of Governments' (SBCAG) Technical Transportation Advisory Committee (TTAC) meeting on May 7, 2026. During the meeting, the committee recommended approval of the final Active Transportation Program Large Metropolitan Planning Organization (MPO) Guidelines, approved a Federal Transportation Improvement Program amendment, and received a presentation on the Draft Measure A Program of Projects for Fiscal Year 2026–27.